

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Atlantis

**- 45.5%**

Change in  
New Listings

**- 42.9%**

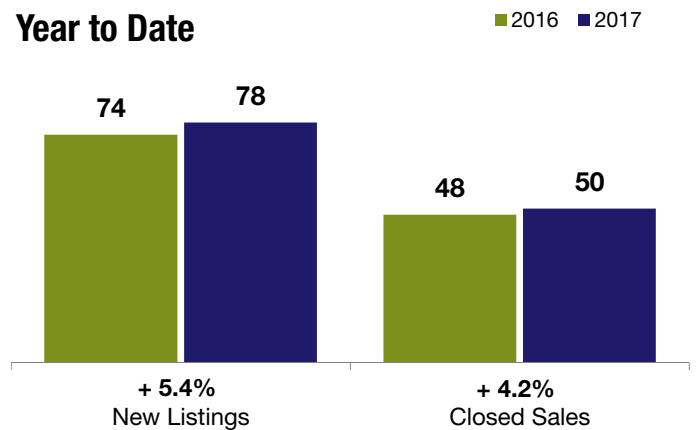
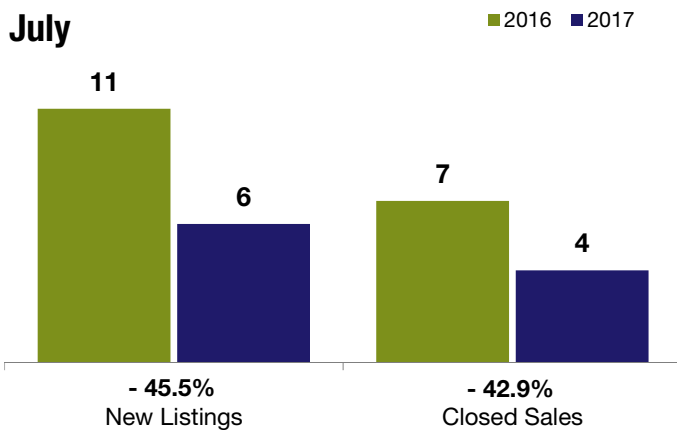
Change in  
Closed Sales

**+ 45.3%**

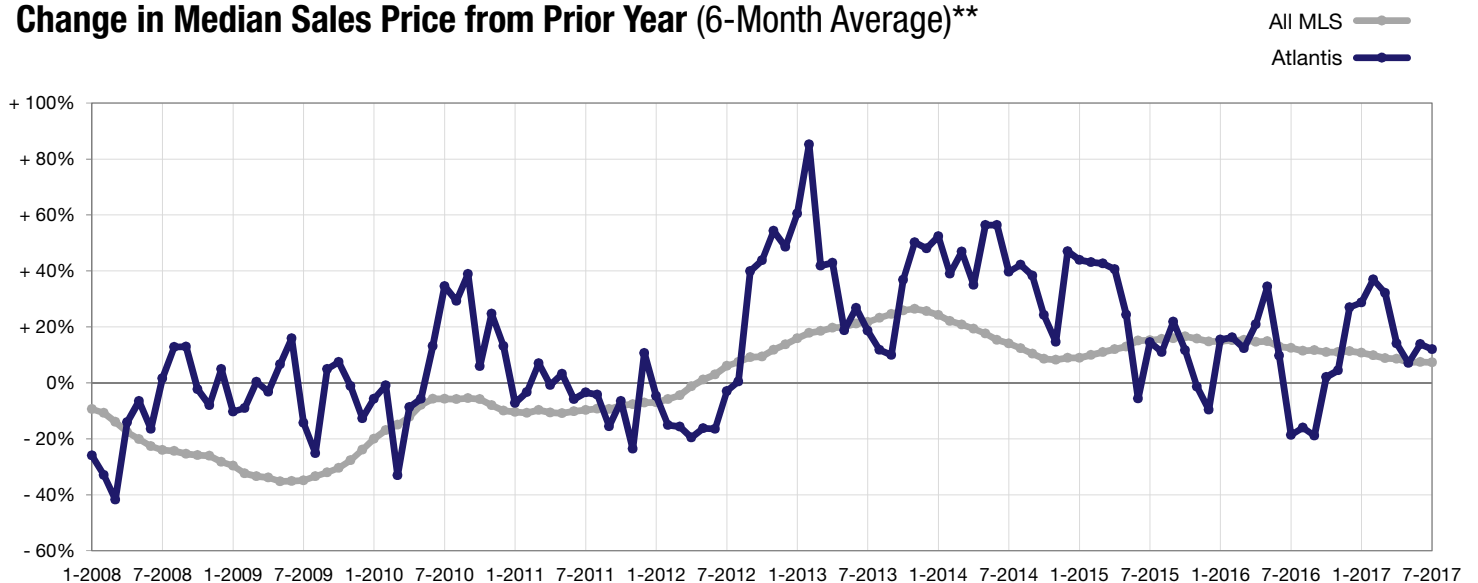
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	11	6	- 45.5%	74	78	+ 5.4%
Closed Sales	7	4	- 42.9%	48	50	+ 4.2%
Median Sales Price*	\$292,500	<b>\$425,000</b>	+ 45.3%	\$271,250	<b>\$302,500</b>	+ 11.5%
Percent of Original List Price Received*	89.8%	<b>95.6%</b>	+ 6.5%	91.5%	<b>92.9%</b>	+ 1.5%
Days on Market Until Sale	111	<b>28</b>	- 74.8%	92	<b>71</b>	- 22.8%
Inventory of Properties for Sale	34	<b>27</b>	- 20.6%	--	--	--
Months Supply of Inventory	4.8	<b>4.2</b>	- 12.5%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

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## Belle Glade

--                      - 25.0%                      - 46.2%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	0	6	--	24	26	+ 8.3%
Closed Sales	4	3	- 25.0%	26	16	- 38.5%
Median Sales Price*	\$137,500	<b>\$74,000</b>	- 46.2%	\$119,000	<b>\$72,000</b>	- 39.5%
Percent of Original List Price Received*	104.2%	<b>101.9%</b>	- 2.2%	93.0%	<b>90.4%</b>	- 2.8%
Days on Market Until Sale	154	<b>39</b>	- 74.7%	149	<b>87</b>	- 41.6%
Inventory of Properties for Sale	12	<b>13</b>	+ 8.3%	--	--	--
Months Supply of Inventory	3.3	<b>4.3</b>	+ 30.3%	--	--	--

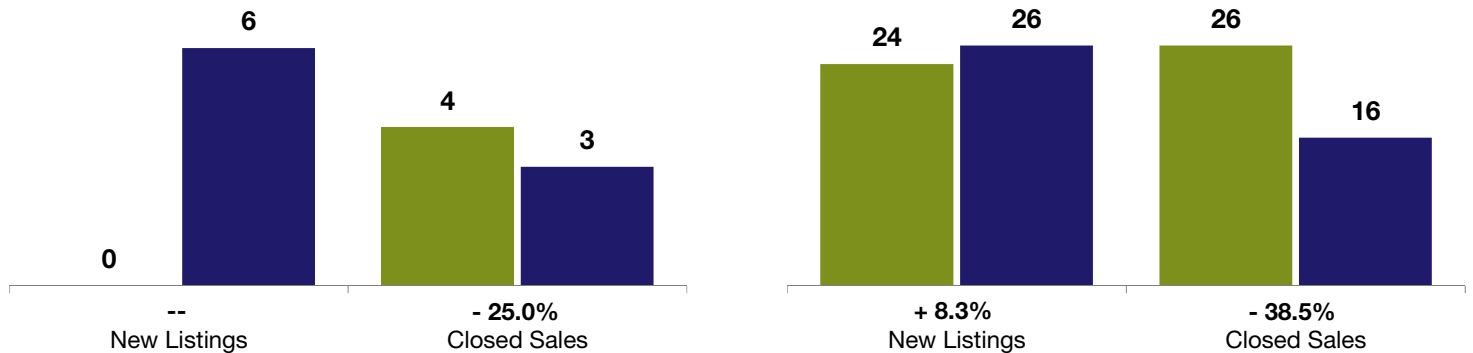
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### July

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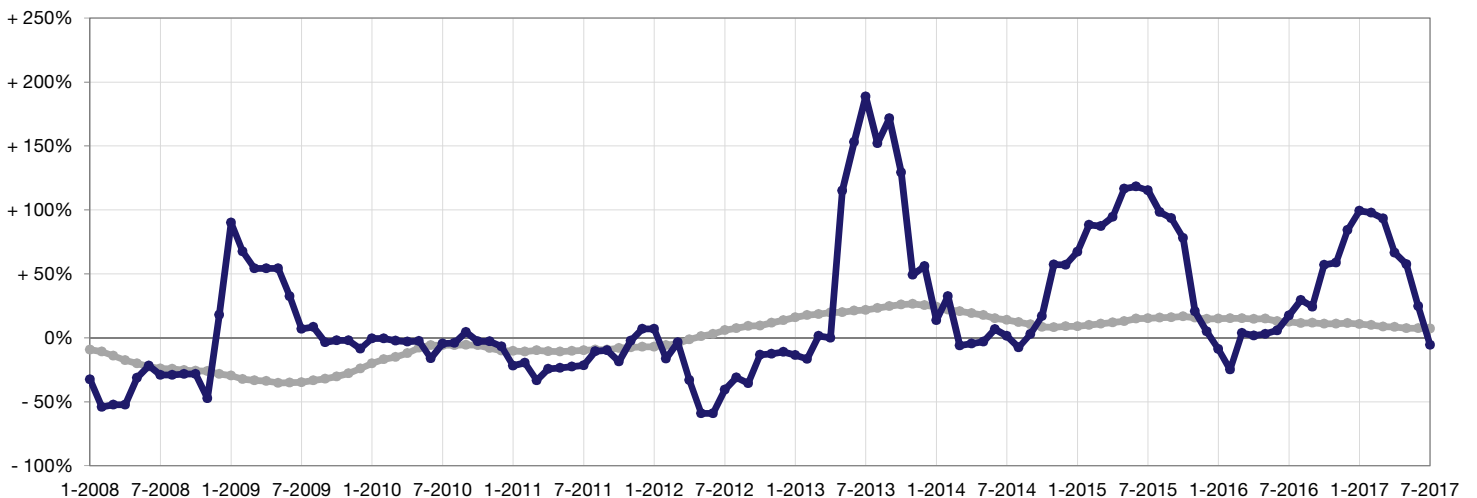
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Belle Glade — Belle Glade



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## Boca Raton

**+ 8.7%**

Change in  
New Listings

**- 11.3%**

Change in  
Closed Sales

**+ 11.0%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	539	586	+ 8.7%	4,652	4,478	- 3.7%
Closed Sales	425	377	- 11.3%	2,792	2,805	+ 0.5%
Median Sales Price*	\$321,500	\$357,000	+ 11.0%	\$305,000	\$320,000	+ 4.9%
Percent of Original List Price Received*	92.2%	92.0%	- 0.2%	91.7%	91.6%	- 0.1%
Days on Market Until Sale	78	83	+ 6.4%	88	93	+ 5.7%
Inventory of Properties for Sale	2,497	2,138	- 14.4%	--	--	--
Months Supply of Inventory	6.5	5.6	- 13.8%	--	--	--

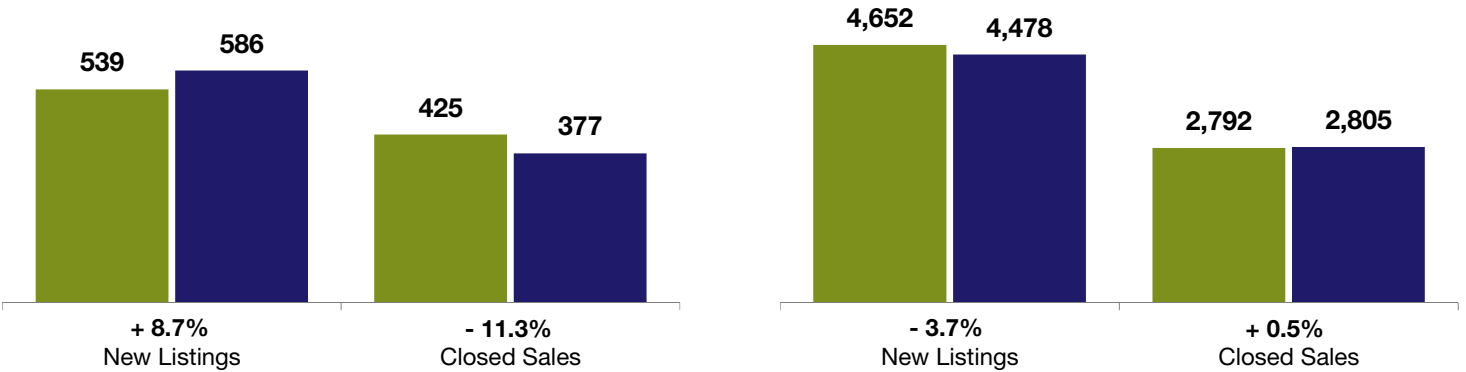
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### July

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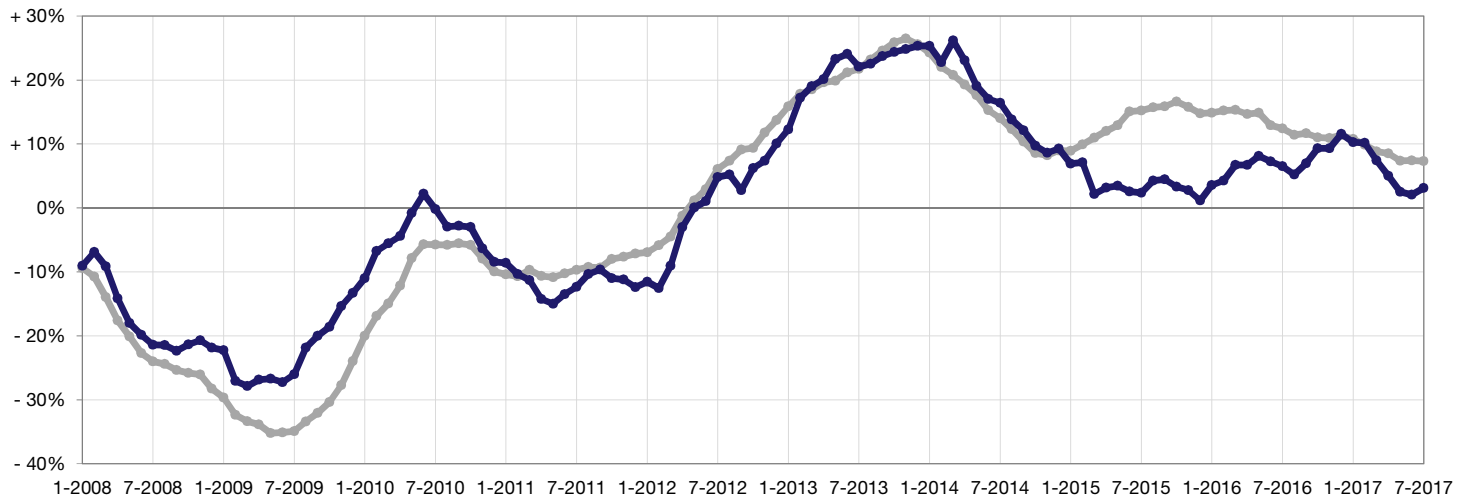
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Boca Raton — Boca Raton



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**- 0.2%**

Change in  
New Listings

**- 15.3%**

Change in  
Closed Sales

**+ 4.3%**

Change in  
Median Sales Price

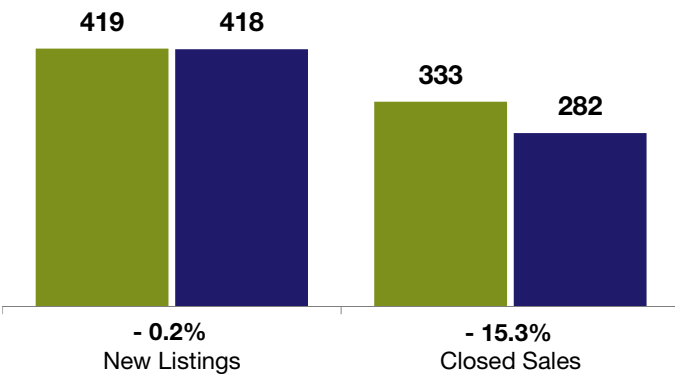
## Boynton Beach

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	419	418	- 0.2%	3,464	3,299	- 4.8%
Closed Sales	333	282	- 15.3%	2,259	2,297	+ 1.7%
Median Sales Price*	\$230,000	\$240,000	+ 4.3%	\$221,000	\$233,500	+ 5.7%
Percent of Original List Price Received*	92.7%	93.3%	+ 0.6%	92.7%	92.7%	0.0%
Days on Market Until Sale	72	78	+ 8.3%	67	79	+ 17.9%
Inventory of Properties for Sale	1,418	1,288	- 9.2%	--	--	--
Months Supply of Inventory	4.4	4.1	- 6.8%	--	--	--

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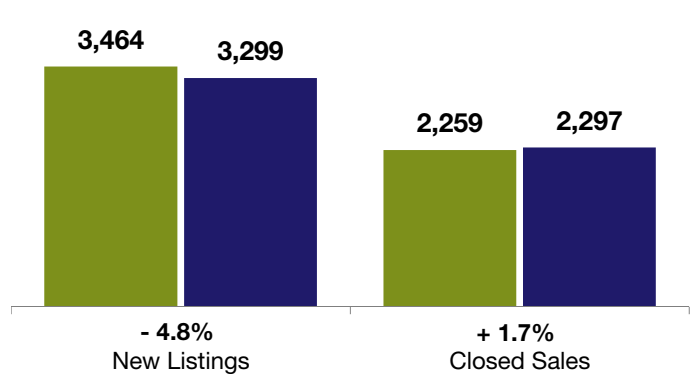
### July

■ 2016 ■ 2017



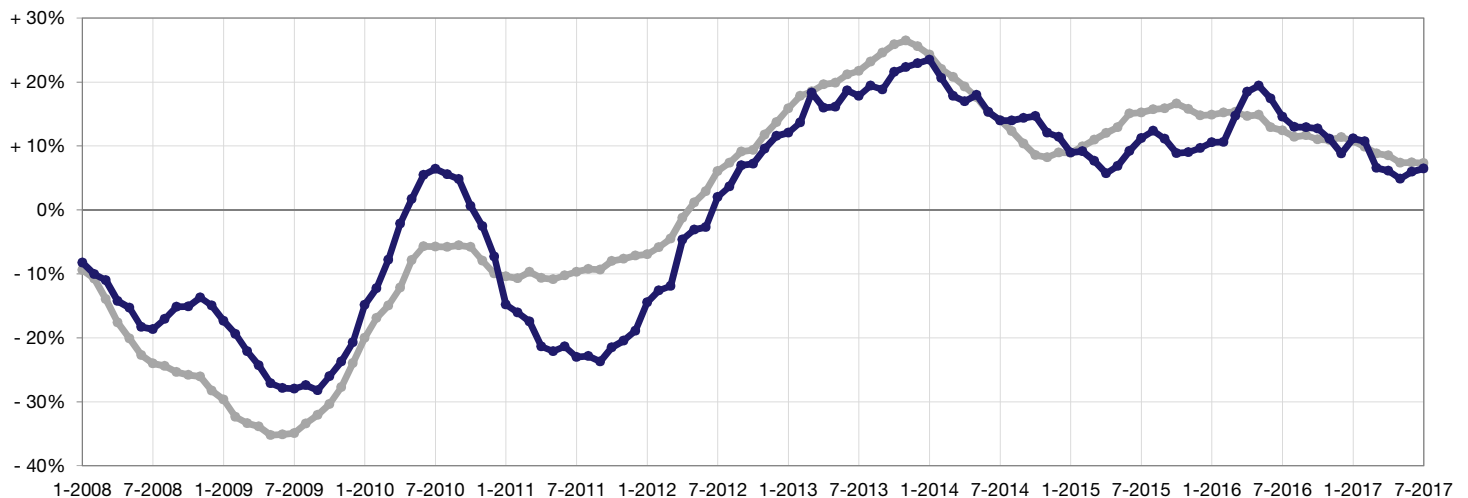
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Boynton Beach — Boynton Beach



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## Delray Beach

**+ 5.4%**

Change in  
New Listings

**- 2.1%**

Change in  
Closed Sales

**- 22.5%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	368	388	+ 5.4%	3,199	3,265	+ 2.1%
Closed Sales	289	283	- 2.1%	2,054	2,189	+ 6.6%
Median Sales Price*	\$213,000	\$165,000	- 22.5%	\$178,000	\$194,000	+ 9.0%
Percent of Original List Price Received*	91.5%	90.0%	- 1.6%	91.2%	91.4%	+ 0.2%
Days on Market Until Sale	82	82	0.0%	77	87	+ 13.0%
Inventory of Properties for Sale	1,483	1,478	- 0.3%	--	--	--
Months Supply of Inventory	5.2	5.2	0.0%	--	--	--

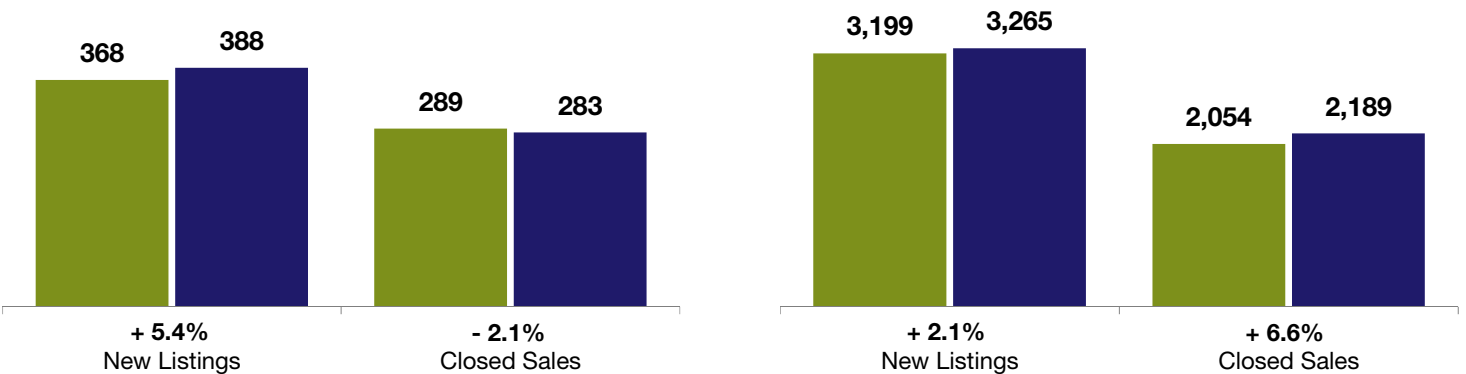
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### July

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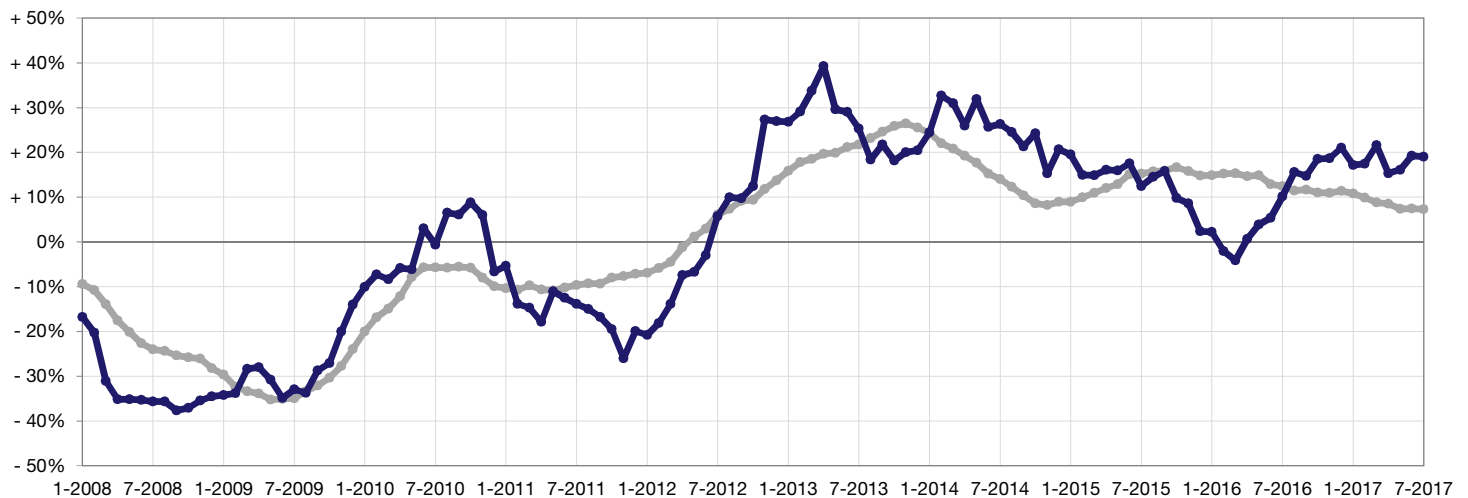
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Delray Beach — Delray Beach



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## Fort Pierce

**+ 0.8%**

Change in  
New Listings

**- 14.2%**

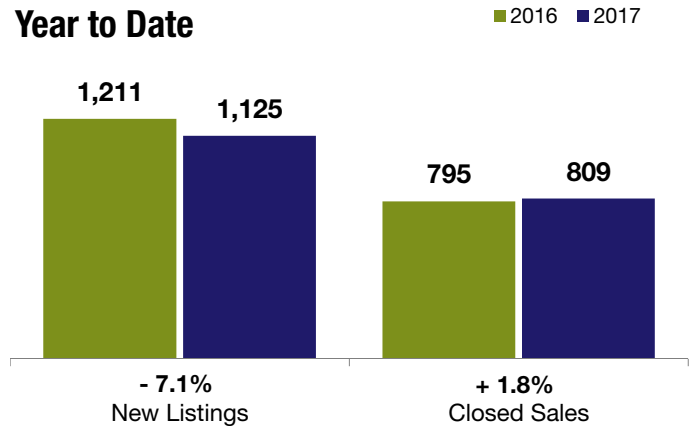
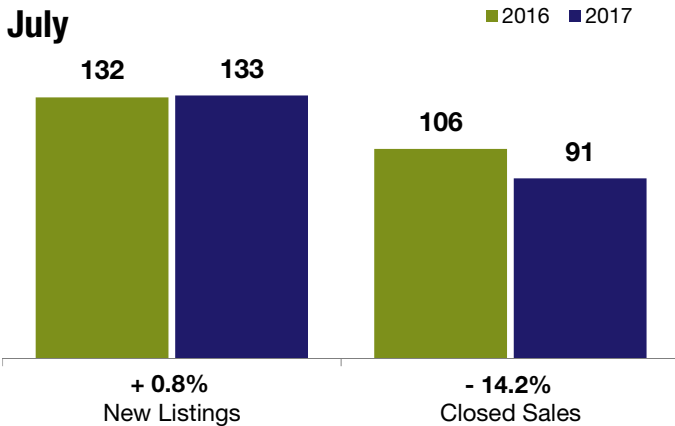
Change in  
Closed Sales

**+ 21.4%**

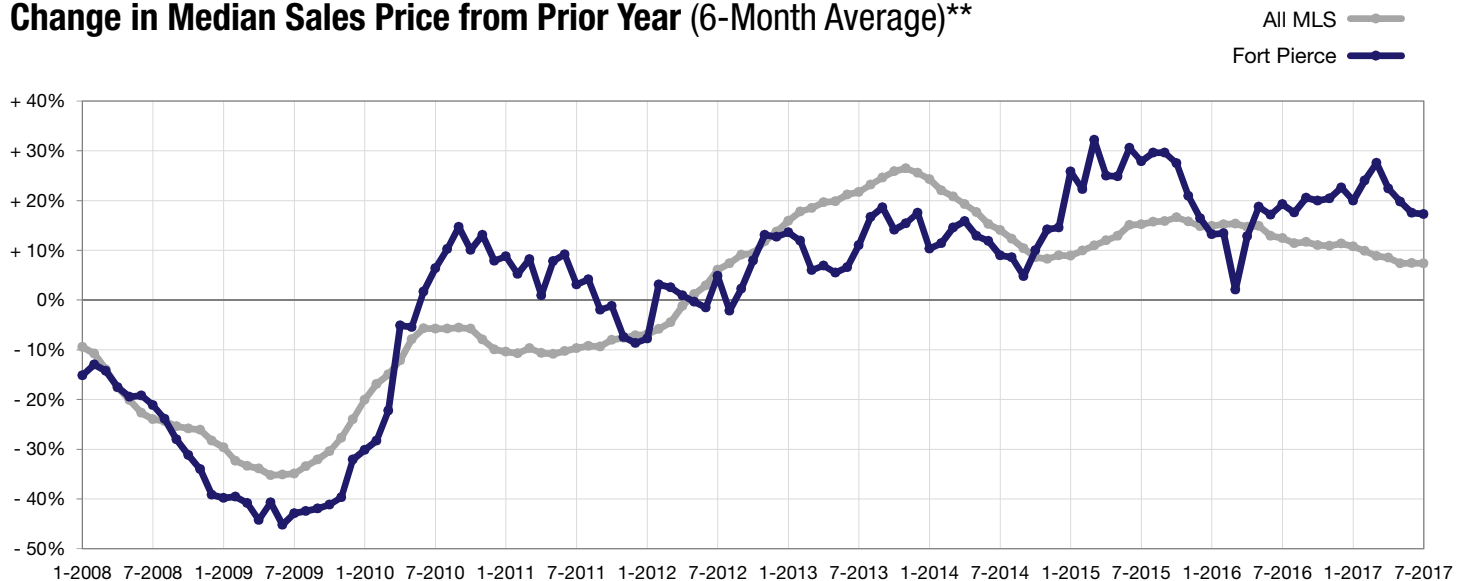
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	132	133	+ 0.8%	1,211	1,125	- 7.1%
Closed Sales	106	91	- 14.2%	795	809	+ 1.8%
Median Sales Price*	\$131,000	\$159,000	+ 21.4%	\$129,900	\$148,850	+ 14.6%
Percent of Original List Price Received*	93.0%	94.7%	+ 1.8%	92.7%	93.2%	+ 0.5%
Days on Market Until Sale	93	74	- 20.4%	81	76	- 6.2%
Inventory of Properties for Sale	488	430	- 11.9%	--	--	--
Months Supply of Inventory	4.3	3.9	- 9.3%	--	--	--

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### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



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## Greenacres

**+ 17.4%**

**- 42.4%**

**- 1.5%**

Change in  
New Listings

Change in  
Closed Sales

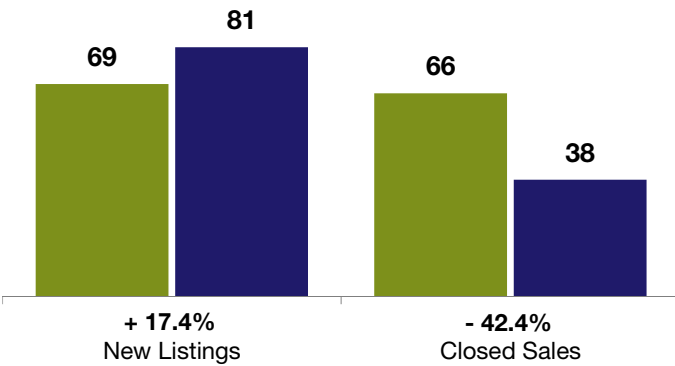
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	69	81	+ 17.4%	543	546	+ 0.6%
Closed Sales	66	38	- 42.4%	417	392	- 6.0%
Median Sales Price*	\$148,500	\$146,250	- 1.5%	\$135,950	\$150,000	+ 10.3%
Percent of Original List Price Received*	94.8%	93.3%	- 1.6%	95.8%	95.0%	- 0.8%
Days on Market Until Sale	41	53	+ 29.3%	39	42	+ 7.7%
Inventory of Properties for Sale	139	146	+ 5.0%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

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### July

■ 2016 ■ 2017



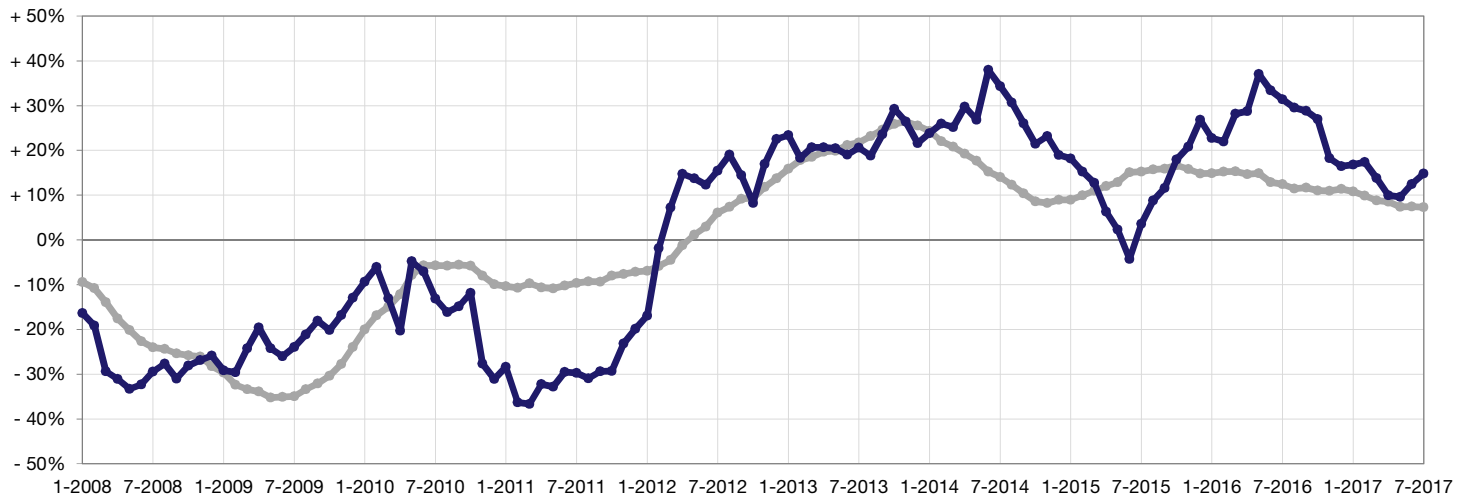
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Greenacres — Greenacres



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## Haverhill

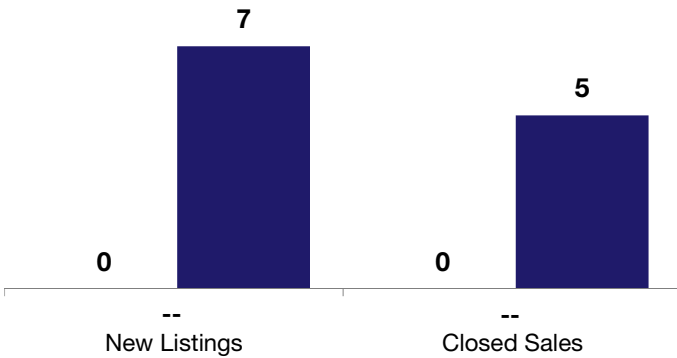
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
------------------------	------------------------	------------------------------

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	0	7	--	9	25	+ 177.8%
Closed Sales	0	5	--	10	12	+ 20.0%
Median Sales Price*	\$0	\$310,890	--	\$211,000	\$293,940	+ 39.3%
Percent of Original List Price Received*	0.0%	98.5%	--	97.8%	96.2%	- 1.6%
Days on Market Until Sale	0	35	--	57	23	- 59.6%
Inventory of Properties for Sale	0	8	--	--	--	--
Months Supply of Inventory	0.0	3.2	--	--	--	--

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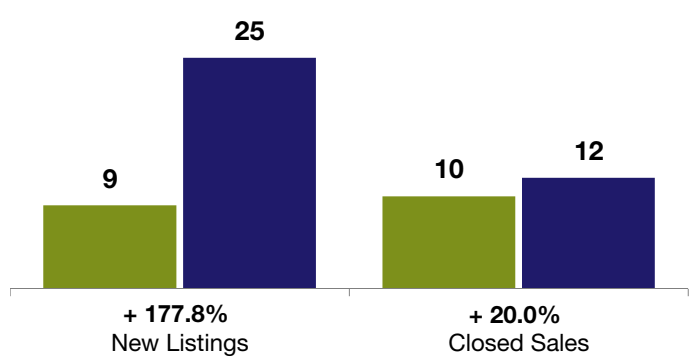
### July

■ 2016 ■ 2017



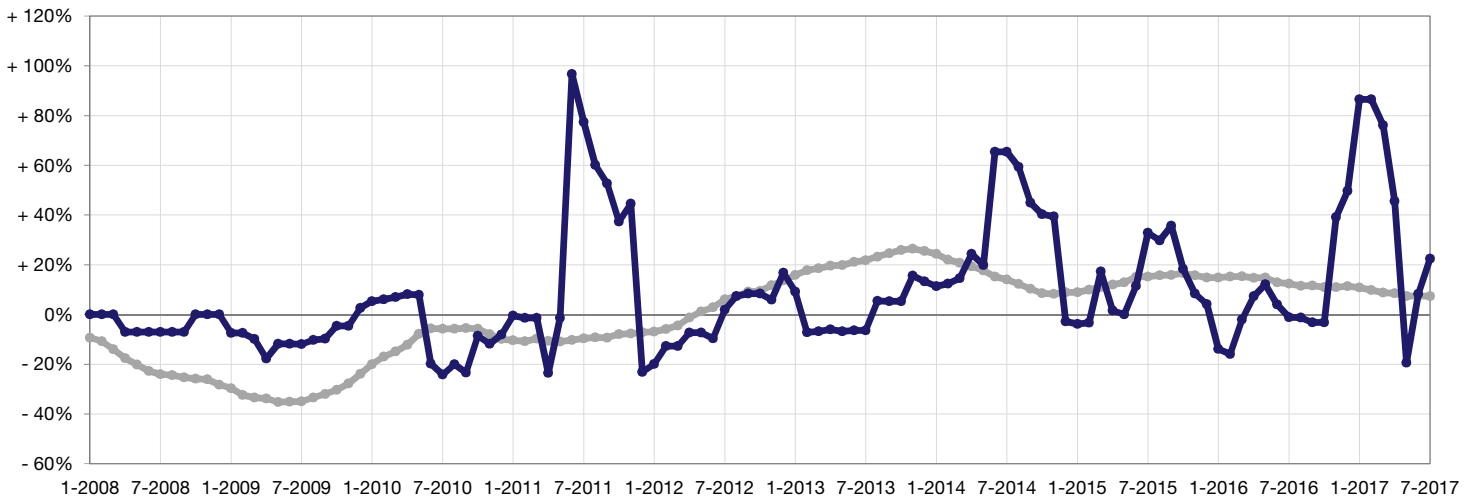
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Haverhill — Haverhill



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## Highland Beach

**+ 68.8%**

Change in  
New Listings

**+ 50.0%**

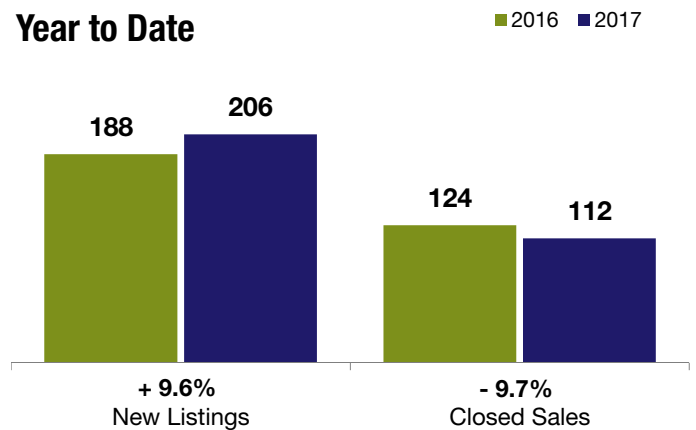
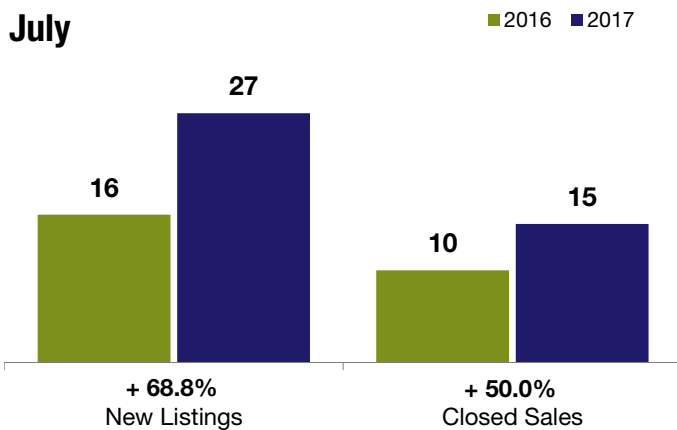
Change in  
Closed Sales

**+ 86.6%**

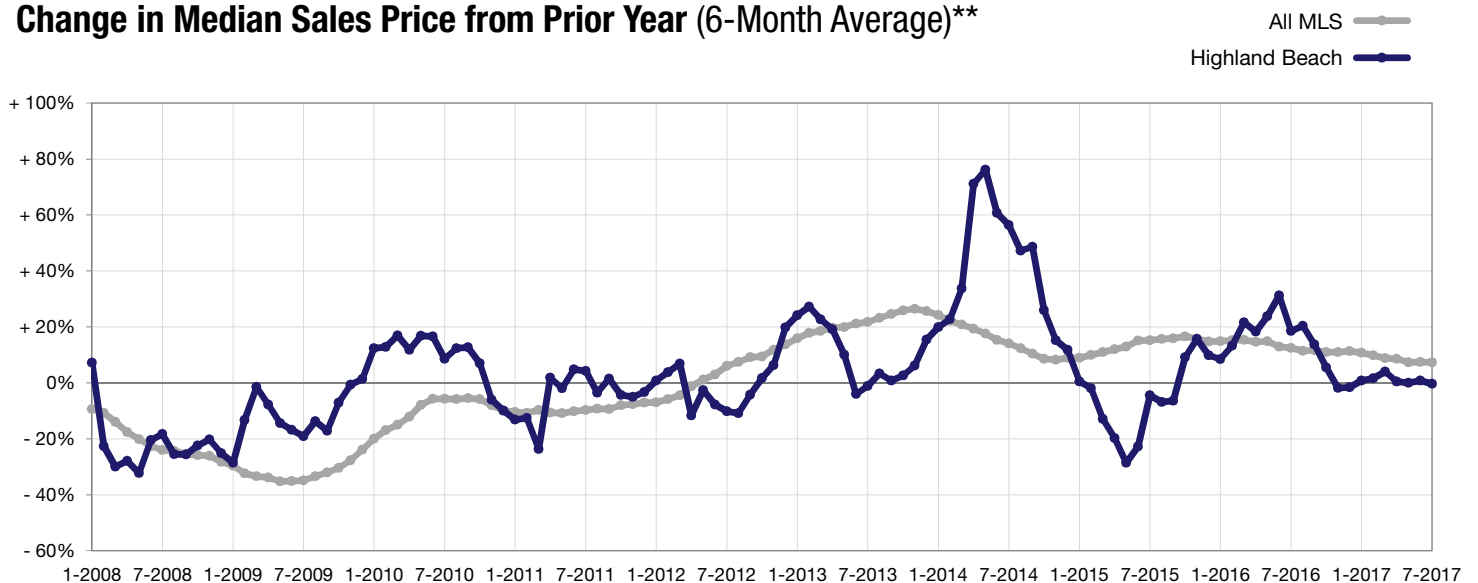
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	16	27	+ 68.8%	188	206	+ 9.6%
Closed Sales	10	15	+ 50.0%	124	112	- 9.7%
Median Sales Price*	\$461,000	<b>\$860,000</b>	+ 86.6%	\$572,500	<b>\$560,000</b>	- 2.2%
Percent of Original List Price Received*	91.0%	<b>85.5%</b>	- 6.0%	89.6%	<b>89.1%</b>	- 0.6%
Days on Market Until Sale	115	<b>126</b>	+ 9.6%	145	<b>145</b>	0.0%
Inventory of Properties for Sale	125	<b>134</b>	+ 7.2%	--	--	--
Months Supply of Inventory	7.9	<b>9.0</b>	+ 13.9%	--	--	--

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## Hobe Sound

**+ 2.4%**

Change in  
New Listings

**- 38.9%**

Change in  
Closed Sales

**+ 29.8%**

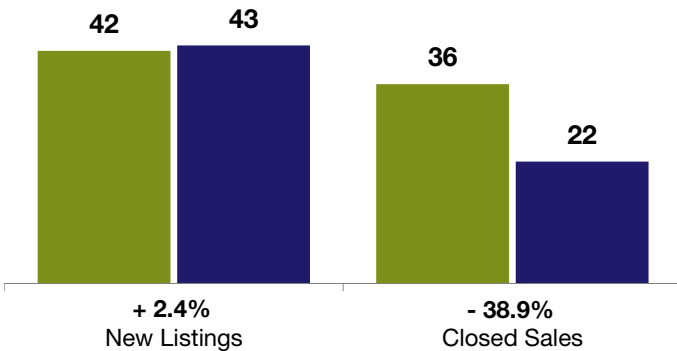
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	42	43	+ 2.4%	352	329	- 6.5%
Closed Sales	36	22	- 38.9%	247	229	- 7.3%
Median Sales Price*	\$235,750	\$306,000	+ 29.8%	\$265,000	\$285,000	+ 7.5%
Percent of Original List Price Received*	91.9%	93.6%	+ 1.8%	92.7%	93.1%	+ 0.4%
Days on Market Until Sale	57	54	- 5.3%	68	73	+ 7.4%
Inventory of Properties for Sale	153	138	- 9.8%	--	--	--
Months Supply of Inventory	4.7	4.2	- 10.6%	--	--	--

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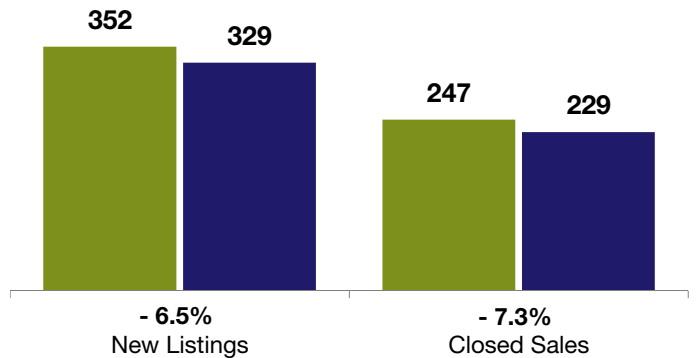
### July

■ 2016 ■ 2017



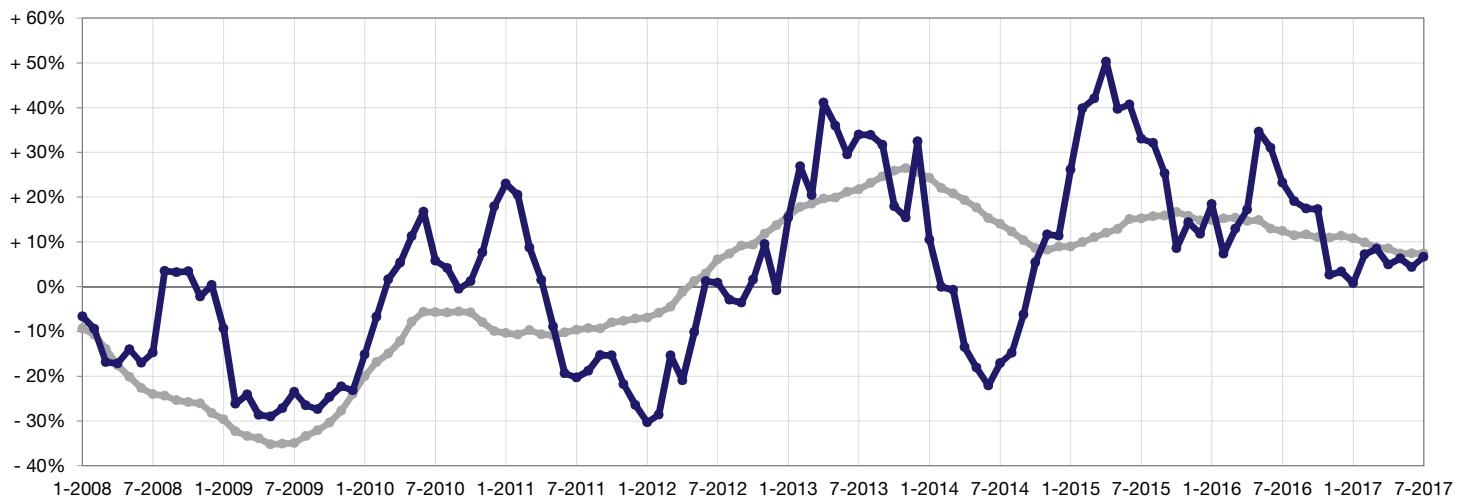
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Hobe Sound — Hobe Sound



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## Hypoluxo

**- 13.3%**

Change in  
New Listings

**- 13.3%**

Change in  
Closed Sales

**+ 15.9%**

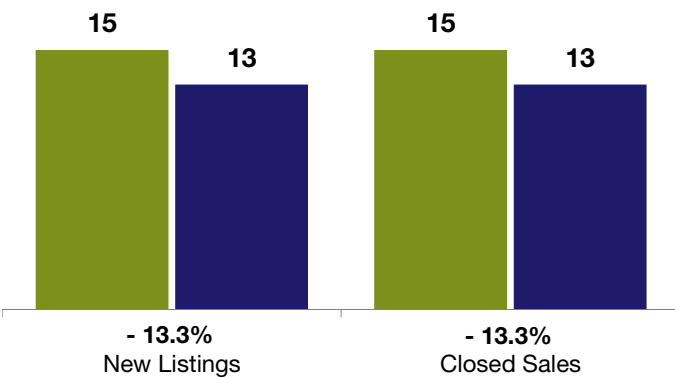
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	15	13	- 13.3%	136	130	- 4.4%
Closed Sales	15	13	- 13.3%	78	80	+ 2.6%
Median Sales Price*	\$168,000	<b>\$194,750</b>	+ 15.9%	\$192,375	<b>\$186,000</b>	- 3.3%
Percent of Original List Price Received*	88.8%	<b>91.1%</b>	+ 2.6%	91.4%	<b>92.3%</b>	+ 1.0%
Days on Market Until Sale	152	<b>69</b>	- 54.6%	113	<b>98</b>	- 13.3%
Inventory of Properties for Sale	82	<b>64</b>	- 22.0%	--	--	--
Months Supply of Inventory	9.0	<b>6.7</b>	- 25.6%	--	--	--

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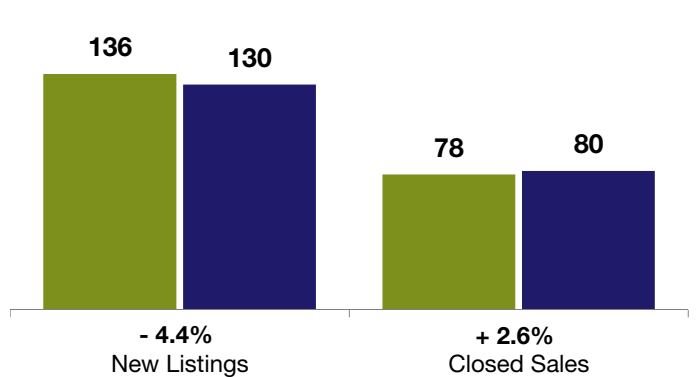
### July

■ 2016 ■ 2017



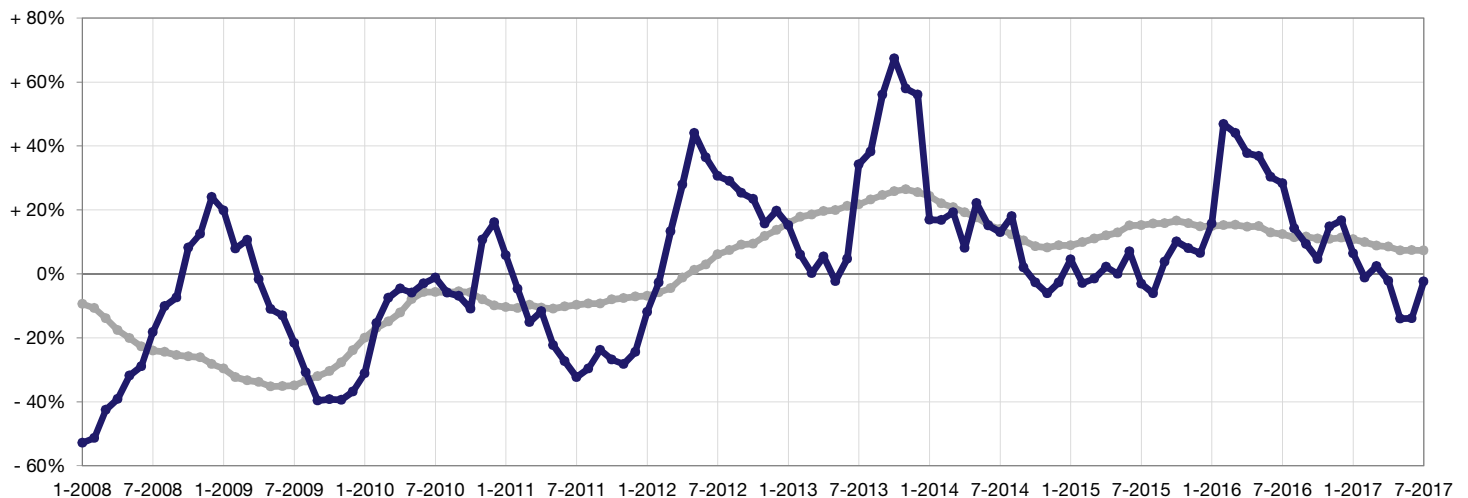
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Hypoluxo — Hypoluxo



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## Jensen Beach

**- 3.7%**

Change in  
New Listings

**- 34.4%**

Change in  
Closed Sales

**+ 2.5%**

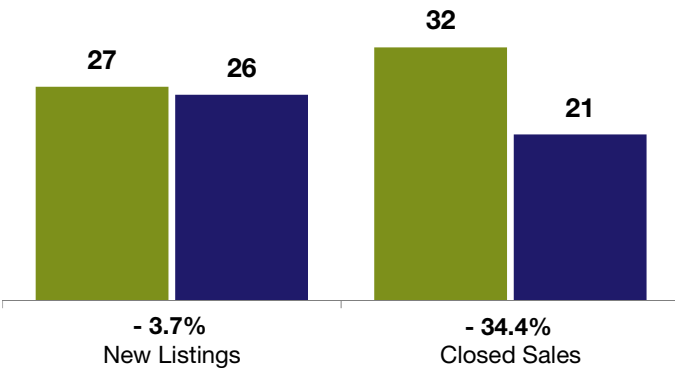
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	27	26	- 3.7%	246	246	0.0%
Closed Sales	32	21	- 34.4%	192	173	- 9.9%
Median Sales Price*	\$258,500	<b>\$265,000</b>	+ 2.5%	\$249,000	<b>\$255,000</b>	+ 2.4%
Percent of Original List Price Received*	96.0%	<b>88.5%</b>	- 7.8%	94.2%	<b>92.2%</b>	- 2.1%
Days on Market Until Sale	91	<b>122</b>	+ 34.1%	77	<b>79</b>	+ 2.6%
Inventory of Properties for Sale	84	<b>91</b>	+ 8.3%	--	--	--
Months Supply of Inventory	3.6	<b>4.2</b>	+ 16.7%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

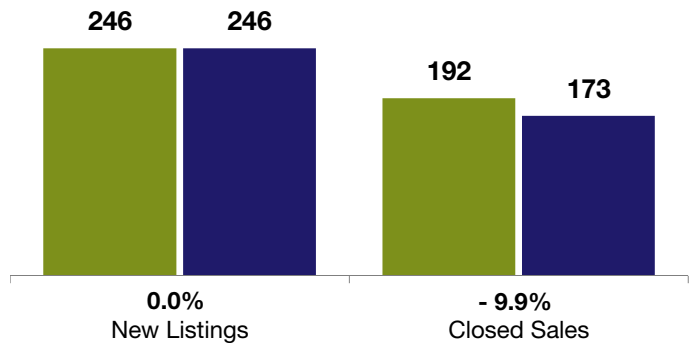
### July

■ 2016 ■ 2017



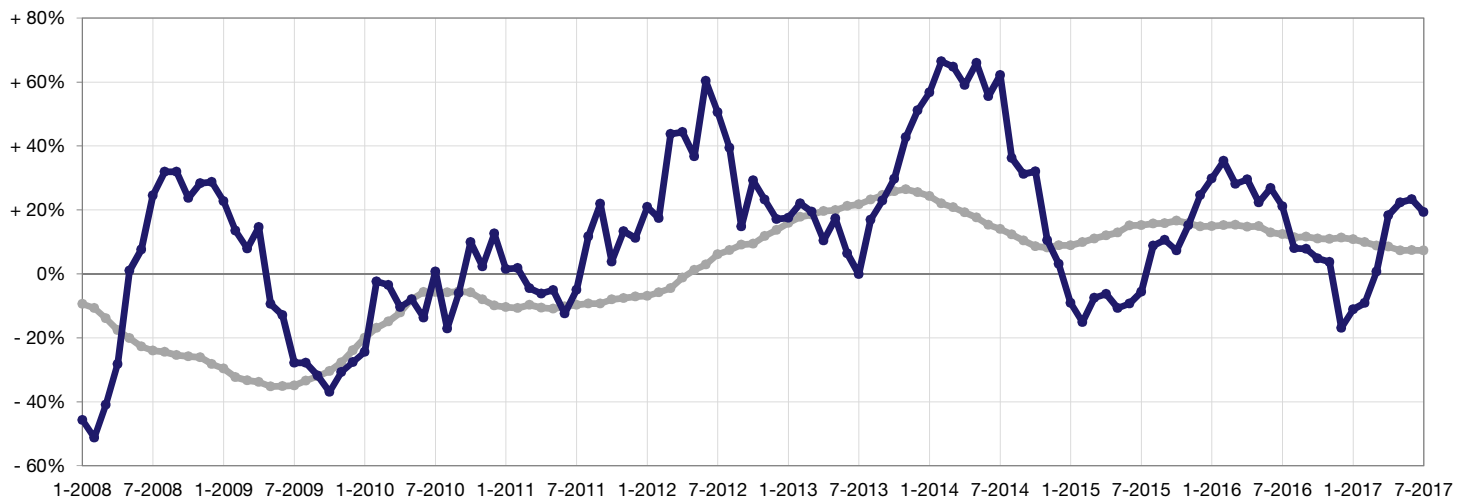
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Jensen Beach — Jensen Beach



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Juno Beach

**0.0%**

Change in  
New Listings

**+ 22.2%**

Change in  
Closed Sales

**+ 14.3%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	12	12	0.0%	144	169	+ 17.4%
Closed Sales	9	11	+ 22.2%	73	101	+ 38.4%
Median Sales Price*	\$315,000	<b>\$360,000</b>	+ 14.3%	\$427,500	<b>\$420,000</b>	- 1.8%
Percent of Original List Price Received*	92.9%	<b>88.3%</b>	- 5.0%	95.2%	<b>90.4%</b>	- 5.0%
Days on Market Until Sale	138	<b>143</b>	+ 3.6%	115	<b>85</b>	- 26.1%
Inventory of Properties for Sale	93	<b>86</b>	- 7.5%	--	--	--
Months Supply of Inventory	9.1	<b>6.5</b>	- 28.6%	--	--	--

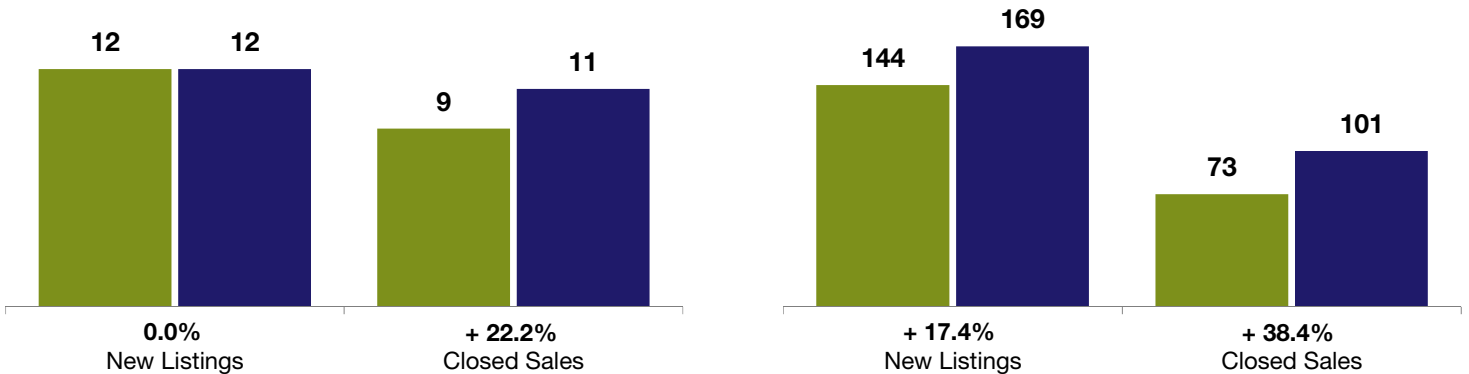
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

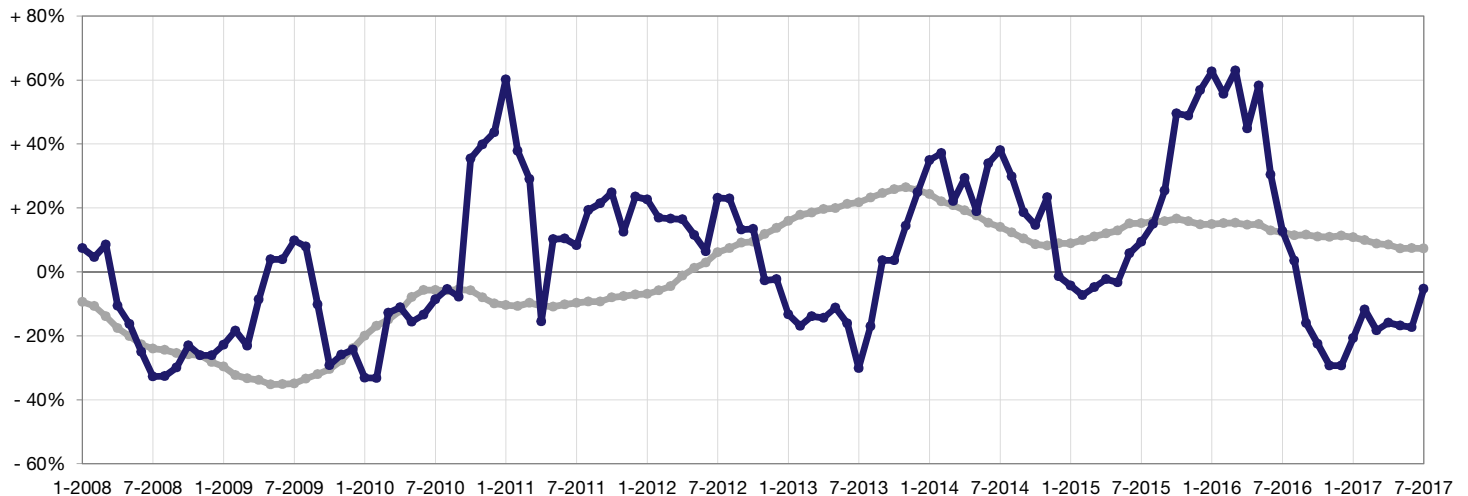
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Juno Beach — Juno Beach



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Jupiter

**- 11.4%**

Change in  
New Listings

**- 14.4%**

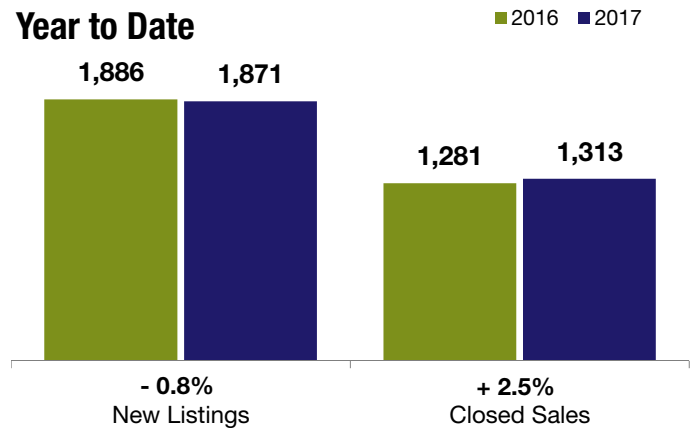
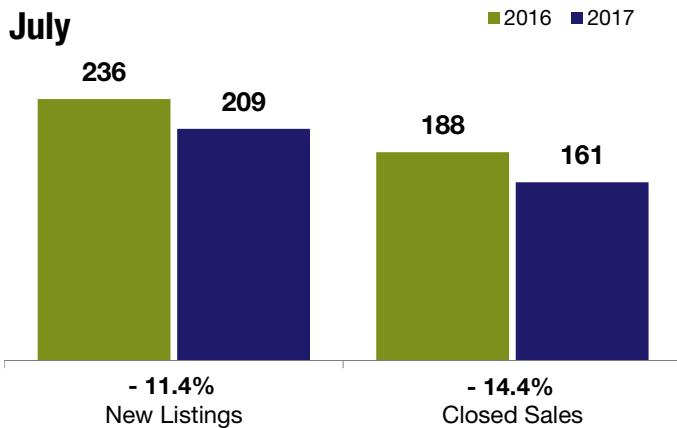
Change in  
Closed Sales

**- 3.8%**

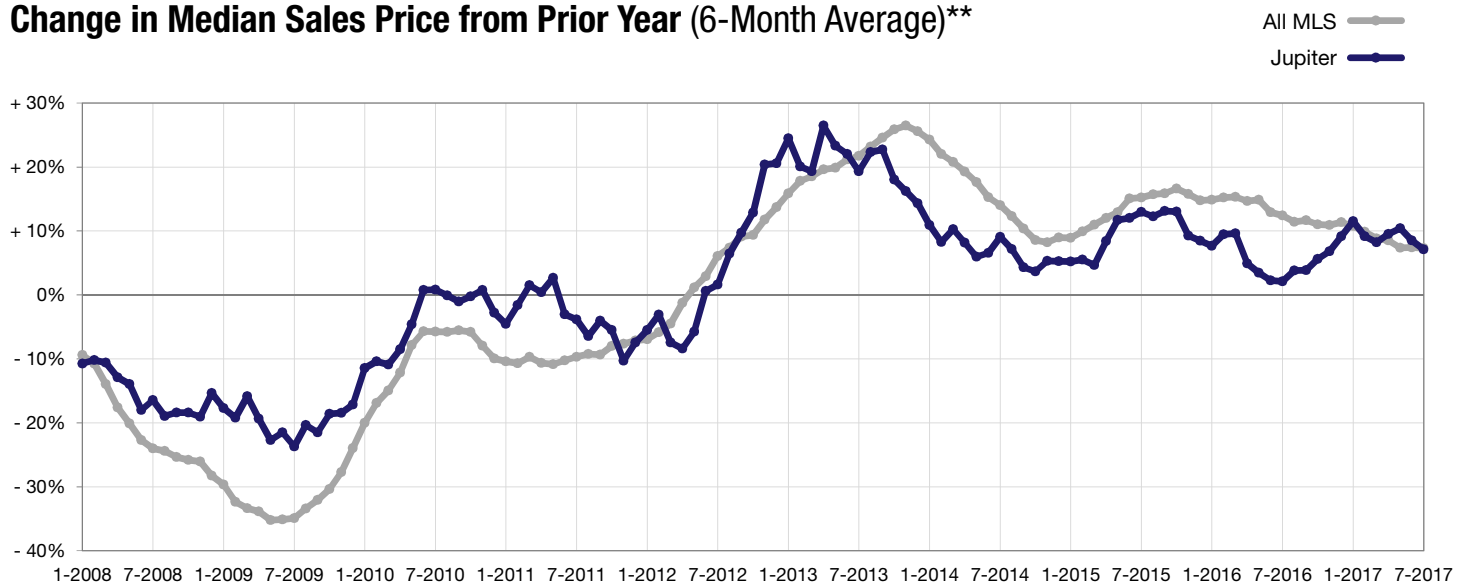
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	236	209	- 11.4%	1,886	1,871	- 0.8%
Closed Sales	188	161	- 14.4%	1,281	1,313	+ 2.5%
Median Sales Price*	\$395,000	\$380,000	- 3.8%	\$342,500	\$364,250	+ 6.4%
Percent of Original List Price Received*	94.3%	93.7%	- 0.6%	93.7%	93.6%	- 0.1%
Days on Market Until Sale	70	87	+ 24.3%	71	79	+ 11.3%
Inventory of Properties for Sale	776	666	- 14.2%	--	--	--
Months Supply of Inventory	4.4	3.7	- 15.9%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Lake Clarke Shores

**+ 500.0%**

**+ 50.0%**

**+ 13.3%**

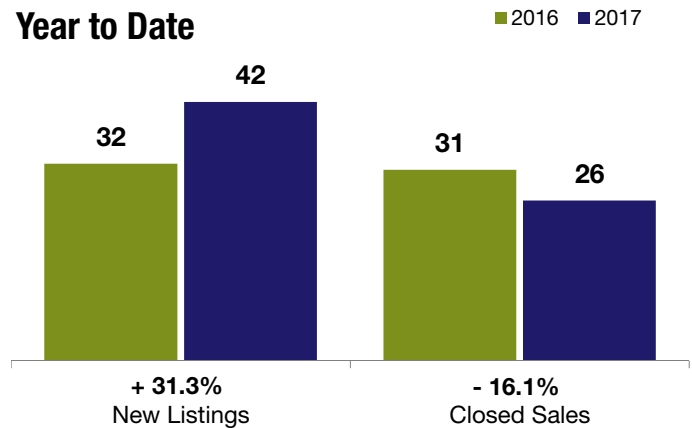
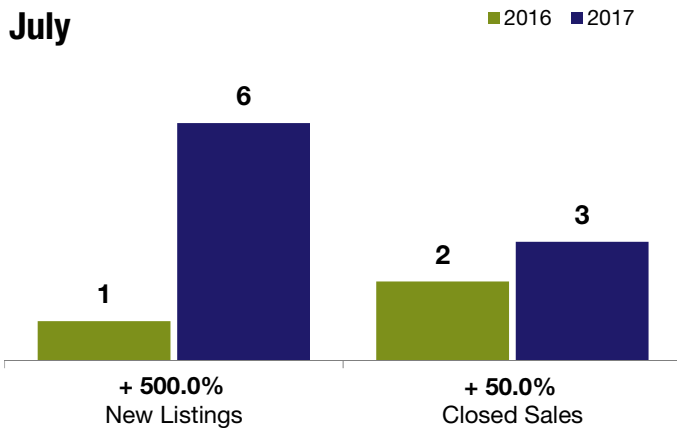
Change in  
New Listings

Change in  
Closed Sales

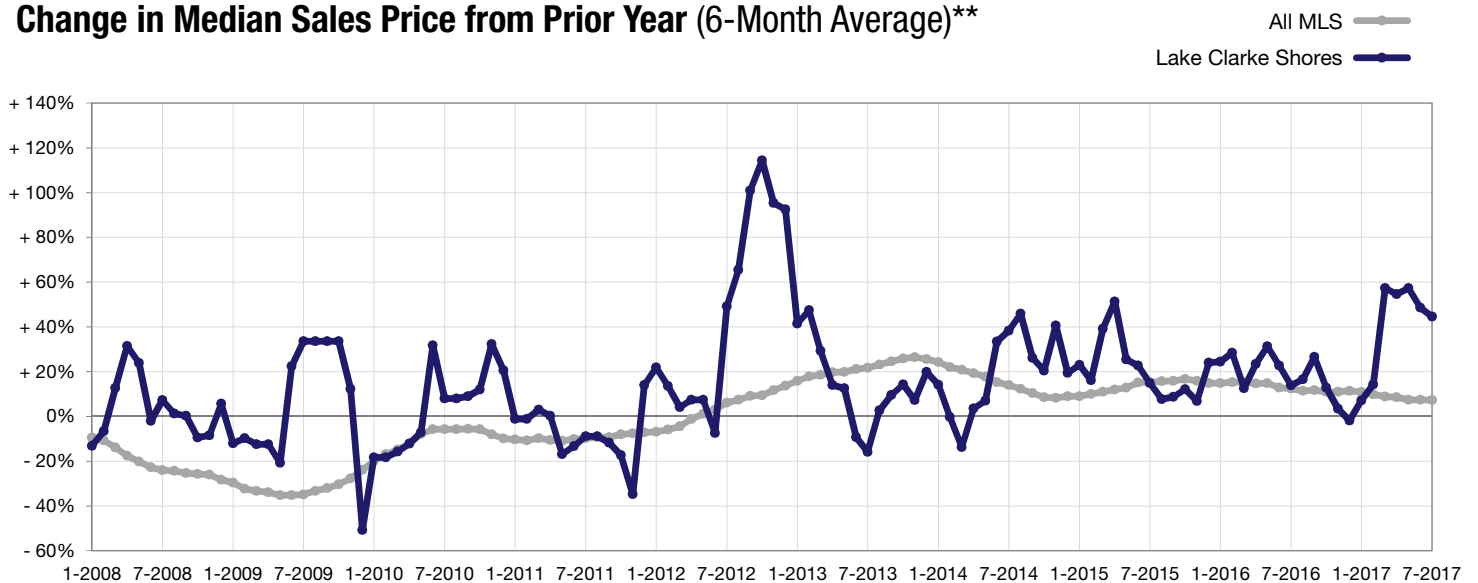
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	1	6	+ 500.0%	32	42	+ 31.3%
Closed Sales	2	3	+ 50.0%	31	26	- 16.1%
Median Sales Price*	\$317,750	<b>\$360,000</b>	+ 13.3%	\$310,000	<b>\$317,500</b>	+ 2.4%
Percent of Original List Price Received*	92.6%	<b>94.8%</b>	+ 2.4%	93.4%	<b>93.6%</b>	+ 0.2%
Days on Market Until Sale	27	<b>96</b>	+ 255.6%	38	<b>59</b>	+ 55.3%
Inventory of Properties for Sale	6	<b>17</b>	+ 183.3%	--	--	--
Months Supply of Inventory	1.6	<b>4.7</b>	+ 193.8%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Lake Park

**+ 66.7%**

Change in  
New Listings

**+ 11.1%**

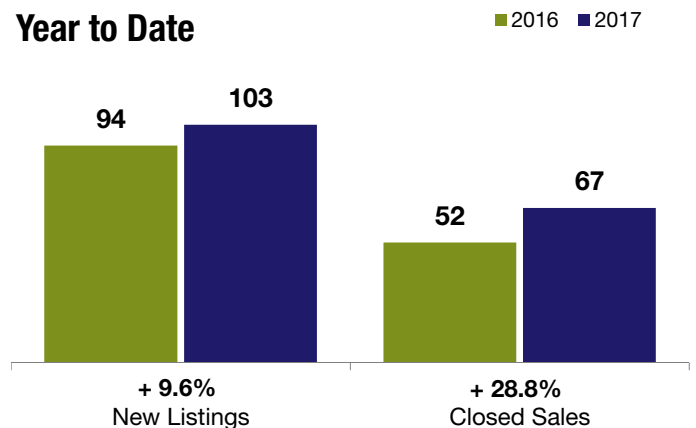
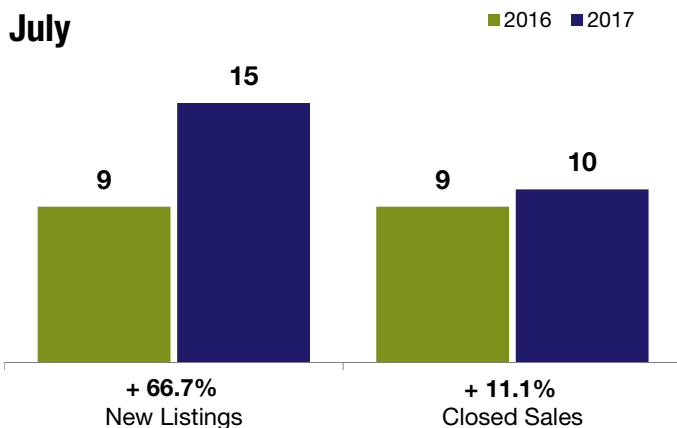
Change in  
Closed Sales

**+ 6.3%**

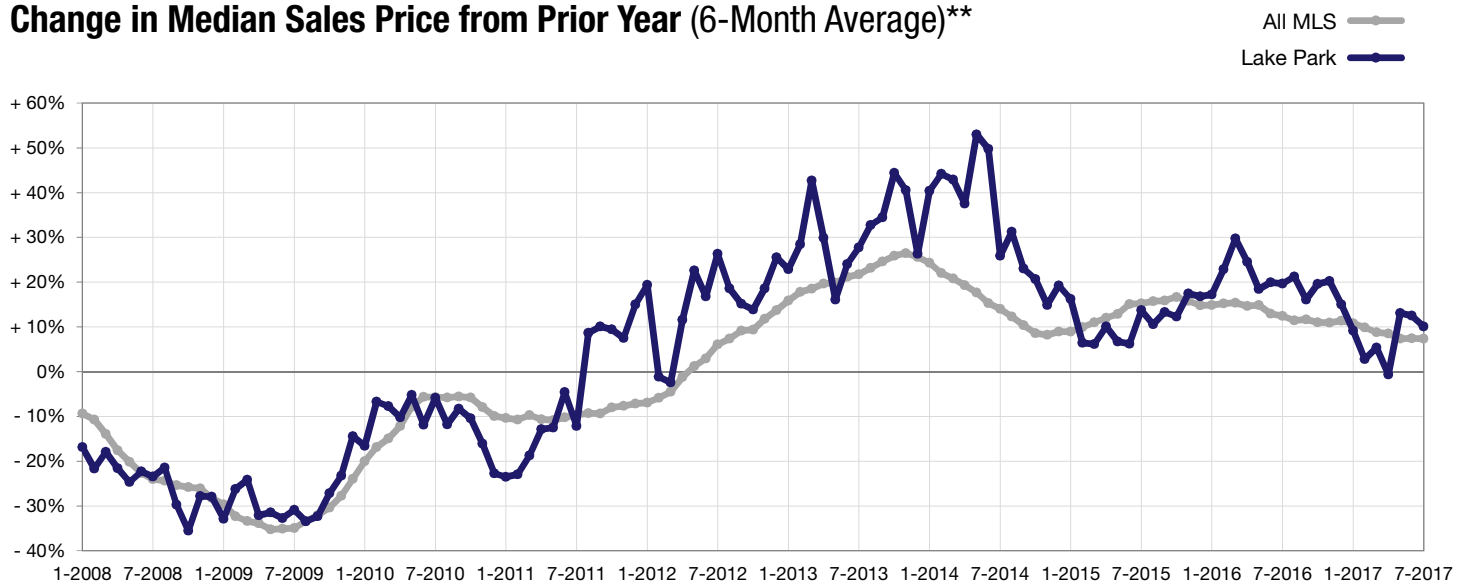
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	9	15	+ 66.7%	94	103	+ 9.6%
Closed Sales	9	10	+ 11.1%	52	67	+ 28.8%
Median Sales Price*	\$199,900	\$212,500	+ 6.3%	\$185,500	\$199,000	+ 7.3%
Percent of Original List Price Received*	94.1%	96.9%	+ 3.0%	94.5%	93.5%	- 1.1%
Days on Market Until Sale	37	87	+ 135.1%	49	89	+ 81.6%
Inventory of Properties for Sale	38	31	- 18.4%	--	--	--
Months Supply of Inventory	5.5	3.4	- 38.2%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



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# Local Market Update – July 2017

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## Lake Worth

**+ 5.6%**

Change in  
New Listings

**- 18.9%**

Change in  
Closed Sales

**+ 10.6%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	284	300	+ 5.6%	2,517	2,419	- 3.9%
Closed Sales	254	206	- 18.9%	1,745	1,652	- 5.3%
Median Sales Price*	\$224,950	\$248,750	+ 10.6%	\$217,500	\$225,000	+ 3.4%
Percent of Original List Price Received*	94.5%	94.0%	- 0.5%	94.6%	94.2%	- 0.4%
Days on Market Until Sale	58	54	- 6.9%	59	58	- 1.7%
Inventory of Properties for Sale	894	778	- 13.0%	--	--	--
Months Supply of Inventory	3.7	3.3	- 10.8%	--	--	--

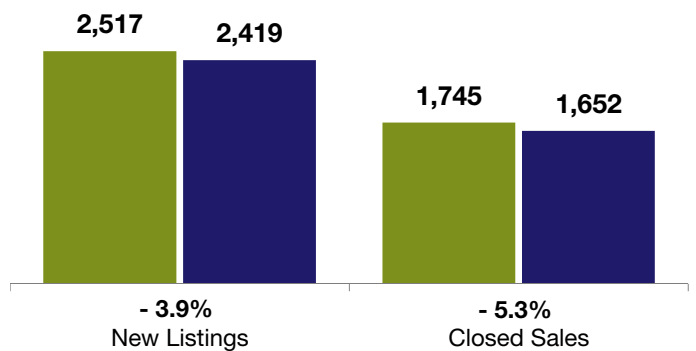
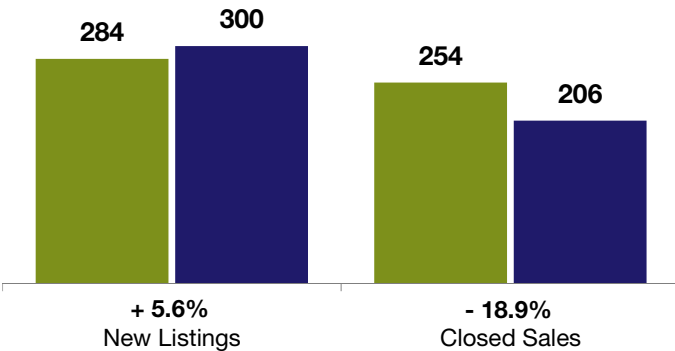
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

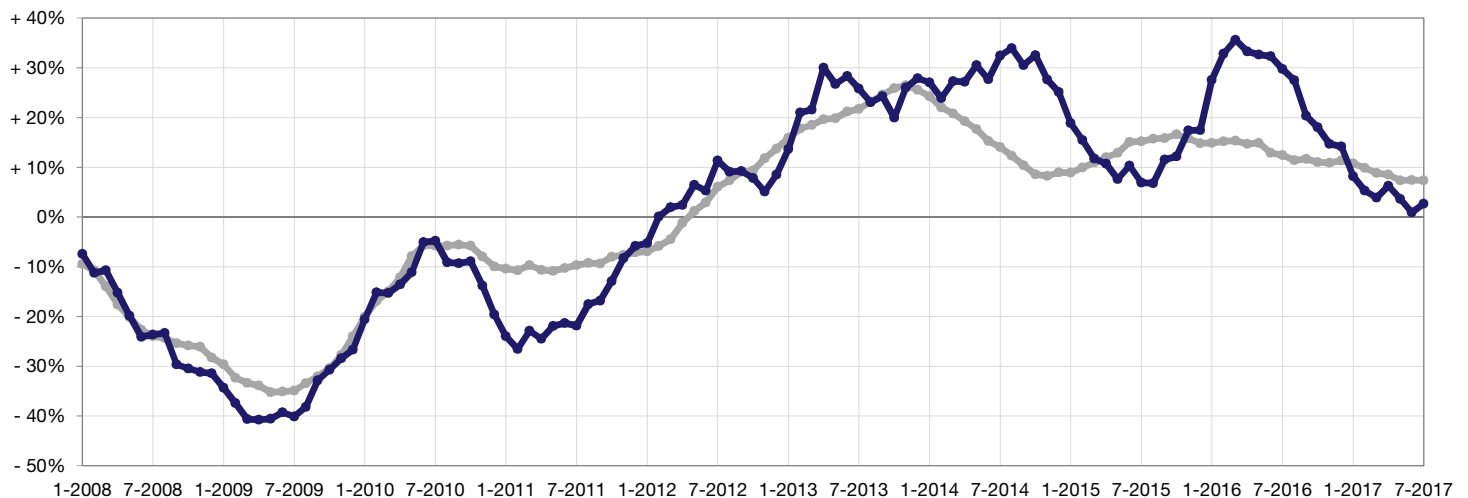
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Lake Worth — Lake Worth



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Lantana

**- 57.1%**

**+ 50.0%**

**- 10.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	28	12	- 57.1%	212	153	- 27.8%
Closed Sales	10	15	+ 50.0%	113	92	- 18.6%
Median Sales Price*	\$190,000	\$170,000	- 10.5%	\$190,000	\$180,000	- 5.3%
Percent of Original List Price Received*	94.0%	92.0%	- 2.1%	91.8%	92.1%	+ 0.3%
Days on Market Until Sale	103	135	+ 31.1%	79	95	+ 20.3%
Inventory of Properties for Sale	92	69	- 25.0%	--	--	--
Months Supply of Inventory	5.4	5.4	0.0%	--	--	--

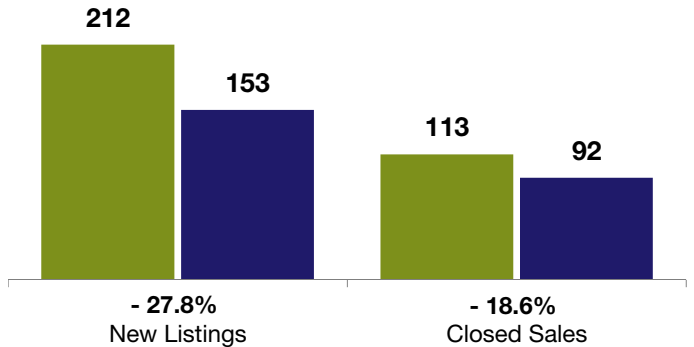
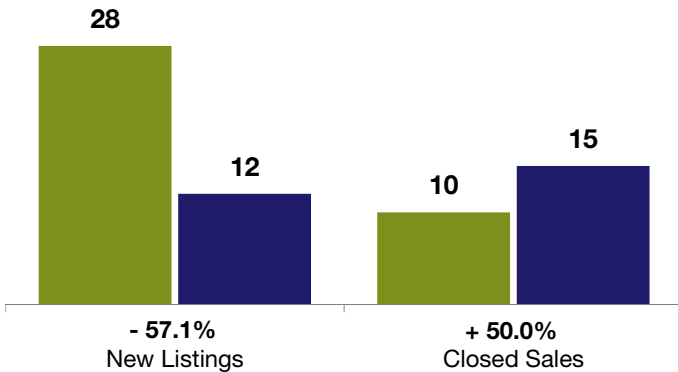
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

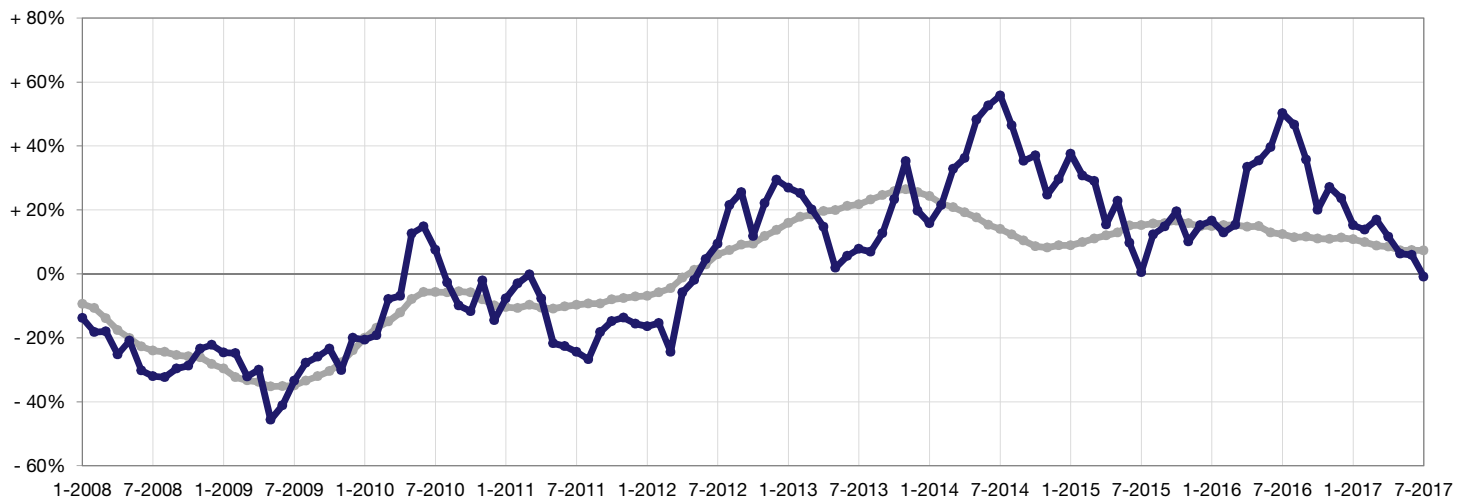
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Lantana — Lantana



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Loxahatchee Groves

**- 26.2%**

Change in  
New Listings

**- 14.6%**

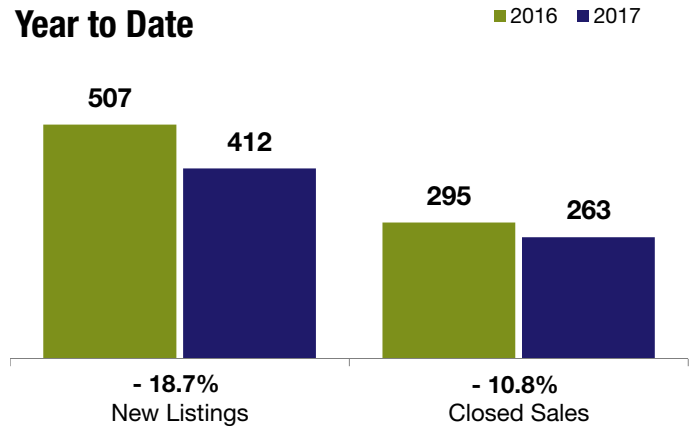
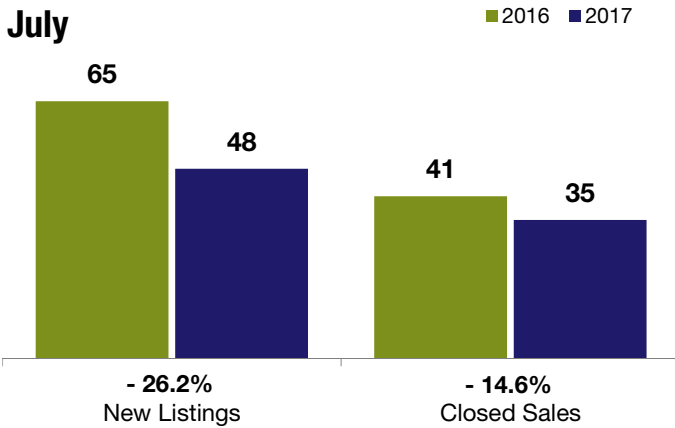
Change in  
Closed Sales

**+ 21.5%**

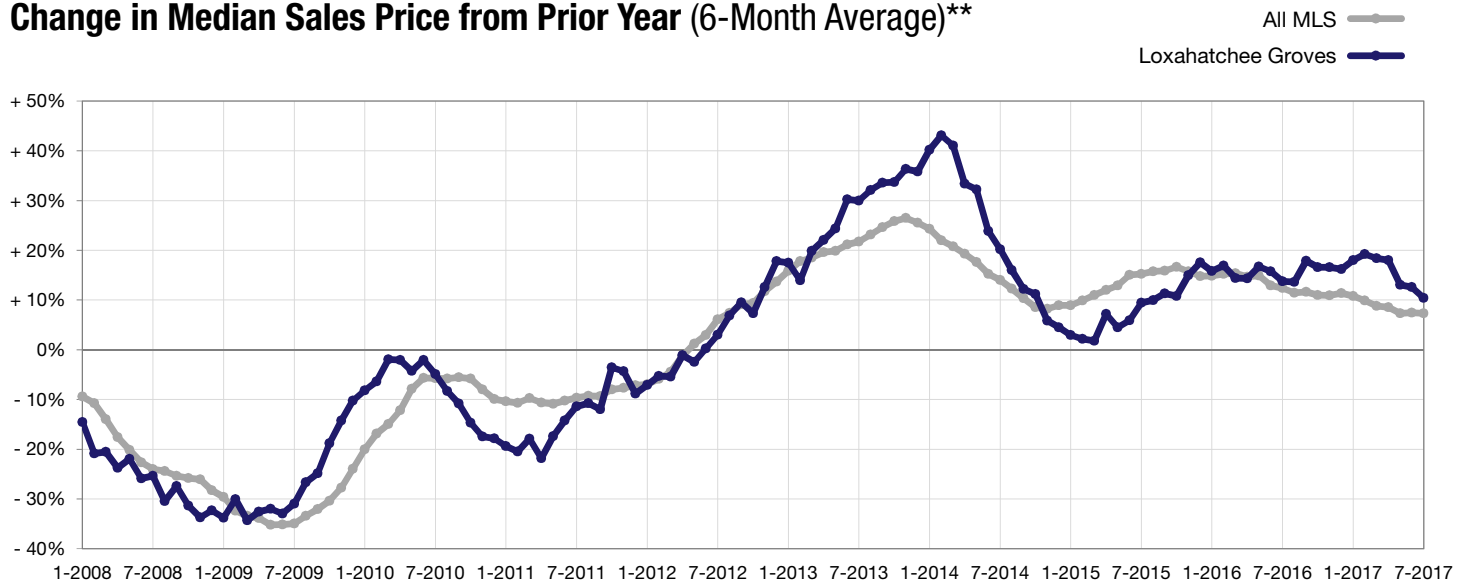
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	65	48	- 26.2%	507	412	- 18.7%
Closed Sales	41	35	- 14.6%	295	263	- 10.8%
Median Sales Price*	\$288,000	<b>\$349,900</b>	+ 21.5%	\$289,000	<b>\$325,000</b>	+ 12.5%
Percent of Original List Price Received*	96.7%	<b>94.6%</b>	- 2.2%	96.0%	<b>95.1%</b>	- 0.9%
Days on Market Until Sale	48	<b>62</b>	+ 29.2%	59	<b>62</b>	+ 5.1%
Inventory of Properties for Sale	204	<b>152</b>	- 25.5%	--	--	--
Months Supply of Inventory	4.7	<b>3.9</b>	- 17.0%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Magonia Park

**- 100.0%**

--

--

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### July

### Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	1	0	- 100.0%	3	2	- 33.3%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$43,000	\$0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	92.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	19	0	- 100.0%
Inventory of Properties for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.5	1.0	+ 100.0%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

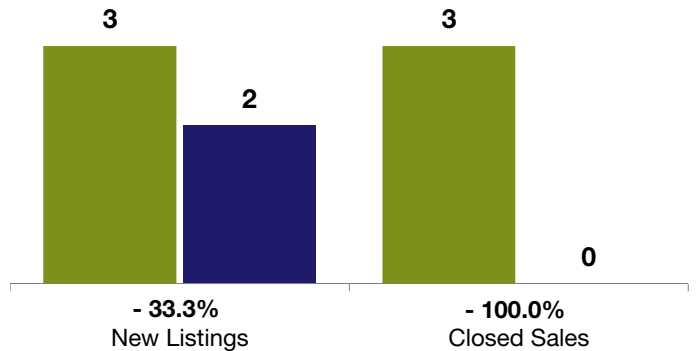
### July

■ 2016 ■ 2017



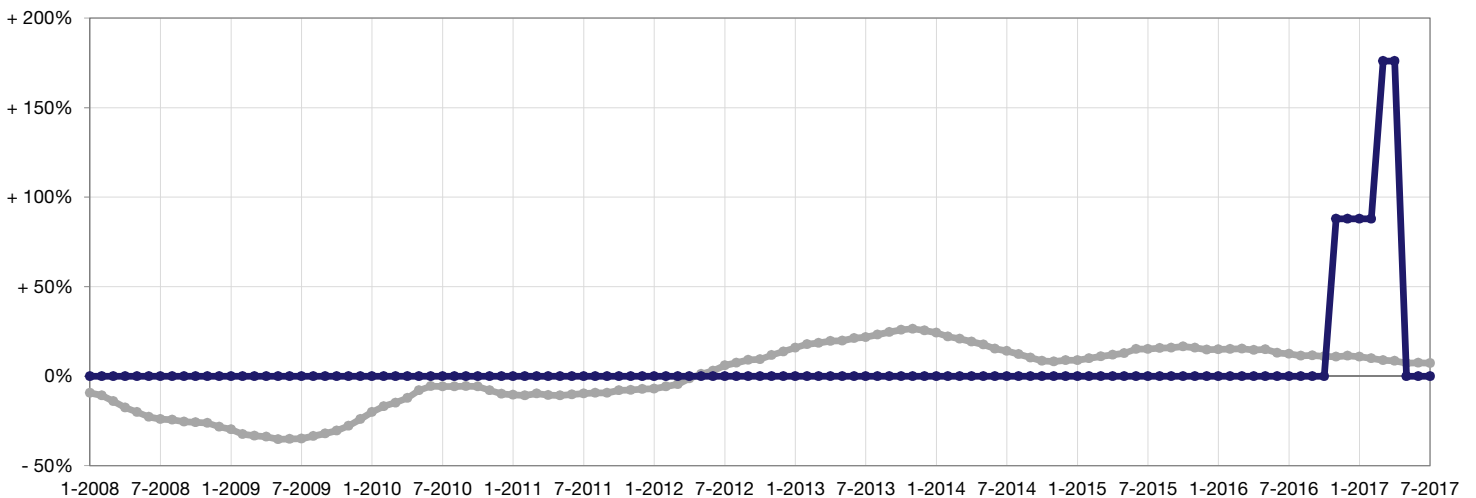
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Magonia Park — Magonia Park



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## North Palm Beach

**- 11.9%**

Change in  
New Listings

**- 5.4%**

Change in  
Closed Sales

**- 10.8%**

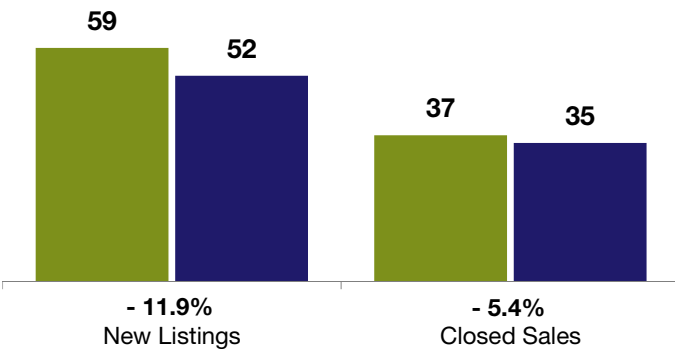
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	59	52	- 11.9%	461	436	- 5.4%
Closed Sales	37	35	- 5.4%	262	287	+ 9.5%
Median Sales Price*	\$330,000	<b>\$294,500</b>	- 10.8%	\$251,500	<b>\$297,750</b>	+ 18.4%
Percent of Original List Price Received*	91.1%	<b>91.3%</b>	+ 0.2%	91.2%	<b>90.9%</b>	- 0.3%
Days on Market Until Sale	77	<b>104</b>	+ 35.1%	87	<b>100</b>	+ 14.9%
Inventory of Properties for Sale	231	<b>225</b>	- 2.6%	--	--	--
Months Supply of Inventory	6.2	<b>6.1</b>	- 1.6%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017



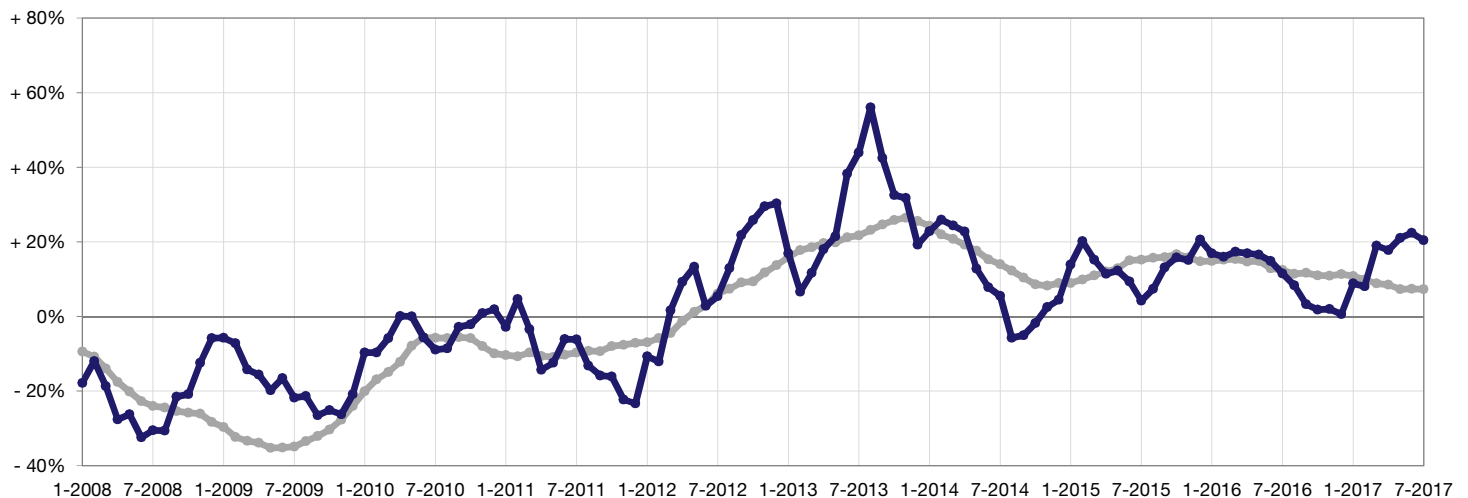
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — North Palm Beach —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

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## Ocean Ridge

**- 38.5%**

**+ 40.0%**

**+ 325.1%**

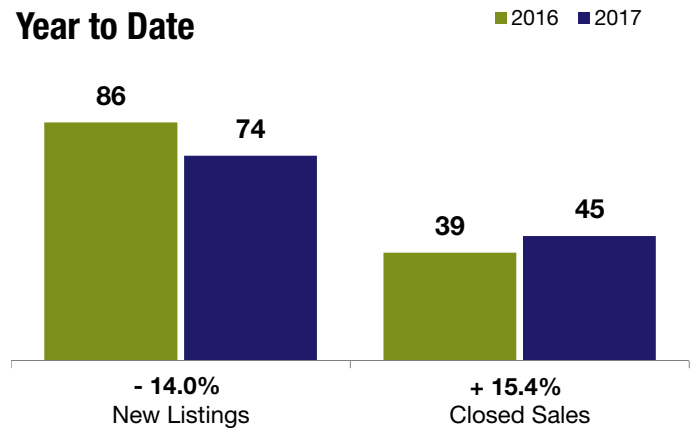
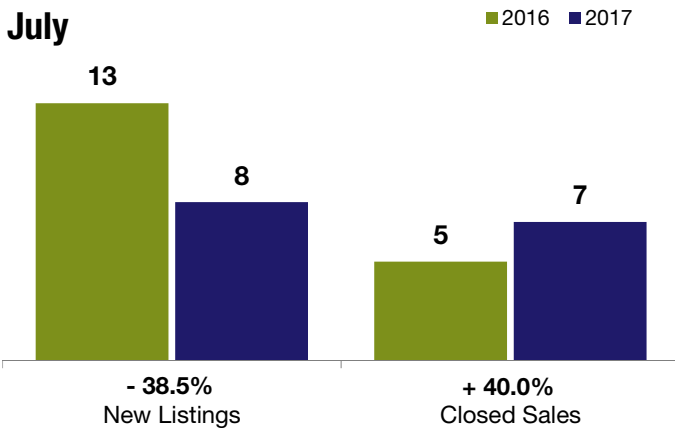
Change in  
New Listings

Change in  
Closed Sales

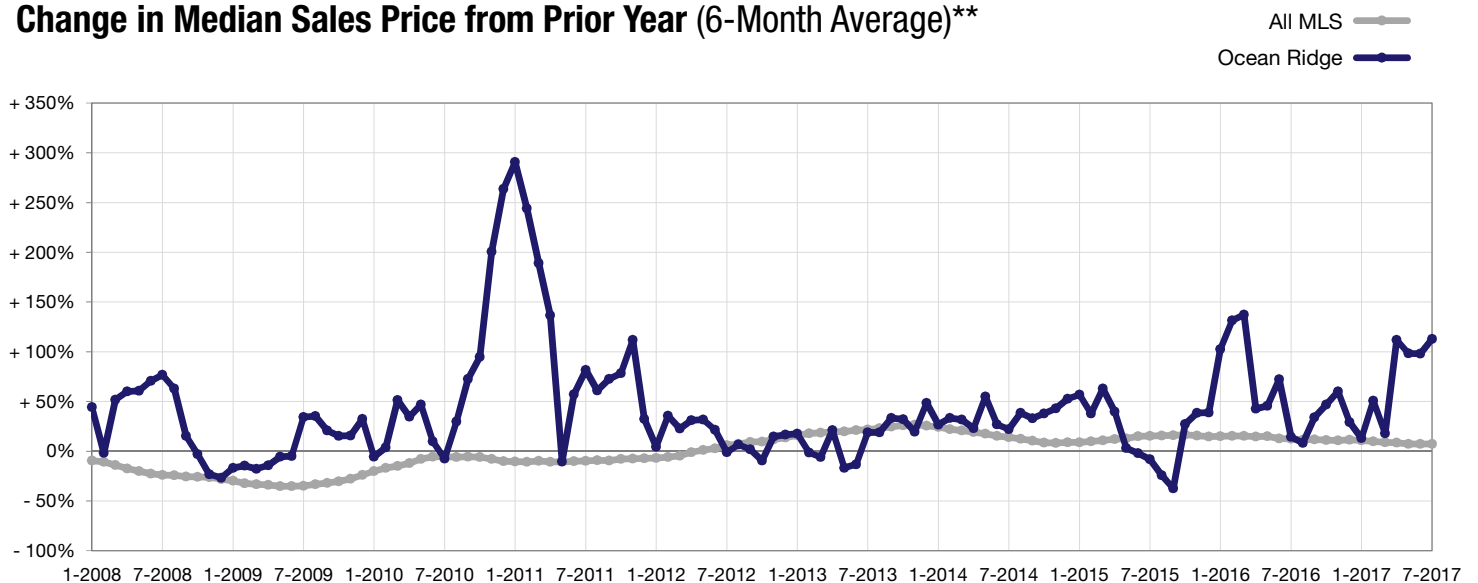
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	13	8	- 38.5%	86	74	- 14.0%
Closed Sales	5	7	+ 40.0%	39	45	+ 15.4%
Median Sales Price*	\$227,000	<b>\$965,000</b>	+ 325.1%	\$626,000	<b>\$1,050,000</b>	+ 67.7%
Percent of Original List Price Received*	90.8%	<b>89.4%</b>	- 1.5%	87.5%	<b>88.8%</b>	+ 1.5%
Days on Market Until Sale	83	<b>122</b>	+ 47.0%	99	<b>140</b>	+ 41.4%
Inventory of Properties for Sale	60	<b>53</b>	- 11.7%	--	--	--
Months Supply of Inventory	11.1	<b>9.6</b>	- 13.5%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



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# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Pahokee

**- 66.7%**

**+ 100.0%**

**+ 146.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	3	1	- 66.7%	21	17	- 19.0%
Closed Sales	1	2	+ 100.0%	13	10	- 23.1%
Median Sales Price*	\$47,000	<b>\$116,000</b>	+ 146.8%	\$59,900	<b>\$74,500</b>	+ 24.4%
Percent of Original List Price Received*	83.2%	<b>94.3%</b>	+ 13.3%	86.6%	<b>87.8%</b>	+ 1.4%
Days on Market Until Sale	409	<b>15</b>	- 96.3%	99	<b>59</b>	- 40.4%
Inventory of Properties for Sale	13	<b>8</b>	- 38.5%	--	--	--
Months Supply of Inventory	6.8	<b>4.5</b>	- 33.8%	--	--	--

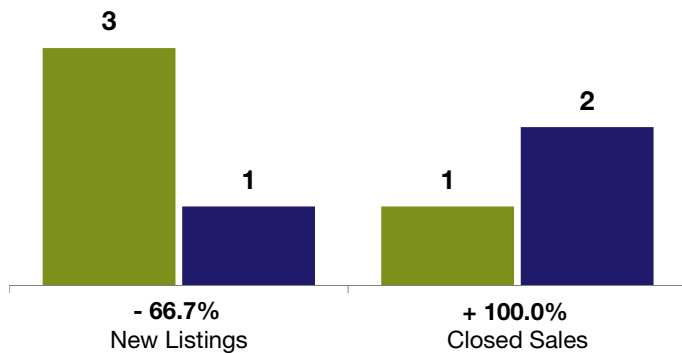
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

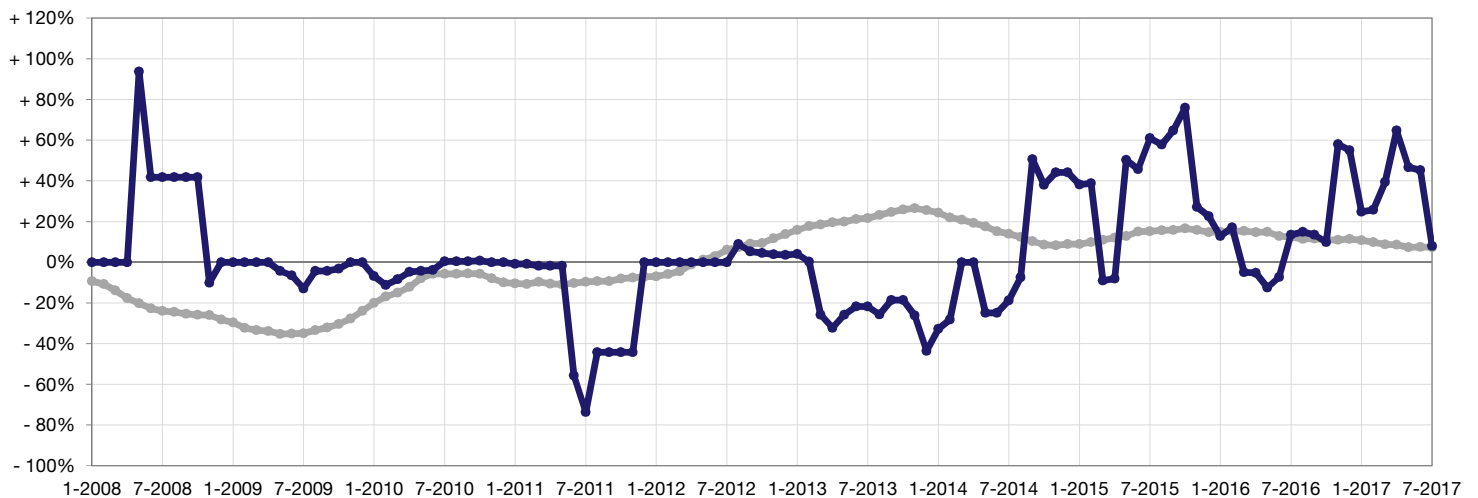
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Pahokee — Pahokee



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Palm Beach County

**+ 4.4%**

Change in  
New Listings

**- 9.4%**

Change in  
Closed Sales

**+ 5.7%**

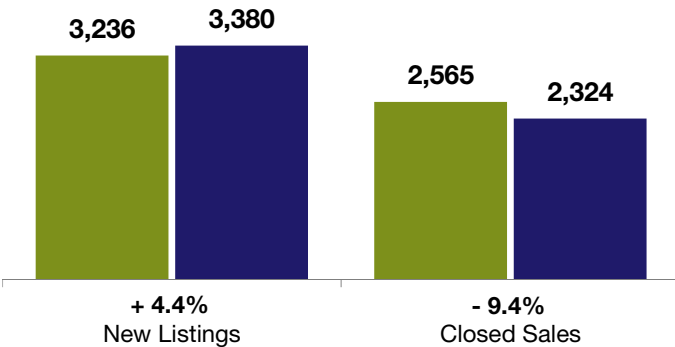
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	3,236	<b>3,380</b>	+ 4.4%	28,201	<b>27,448</b>	- 2.7%
Closed Sales	2,565	<b>2,324</b>	- 9.4%	17,827	<b>17,960</b>	+ 0.7%
Median Sales Price*	\$254,500	<b>\$269,000</b>	+ 5.7%	\$245,000	<b>\$260,000</b>	+ 6.1%
Percent of Original List Price Received*	93.0%	<b>92.8%</b>	- 0.2%	92.8%	<b>92.6%</b>	- 0.2%
Days on Market Until Sale	74	<b>77</b>	+ 4.1%	75	<b>82</b>	+ 9.3%
Inventory of Properties for Sale	12,840	<b>11,672</b>	- 9.1%	--	--	--
Months Supply of Inventory	5.1	<b>4.7</b>	- 7.8%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

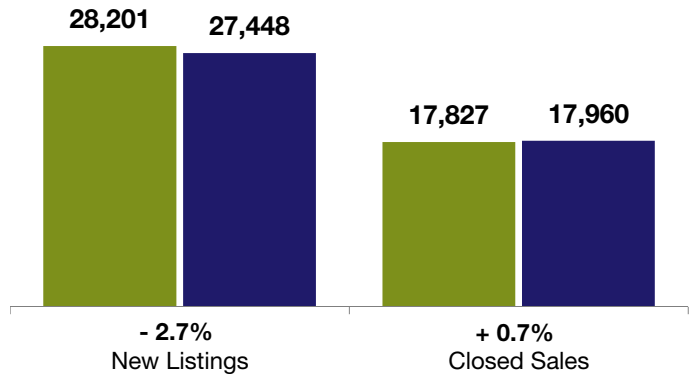
### July

■ 2016 ■ 2017



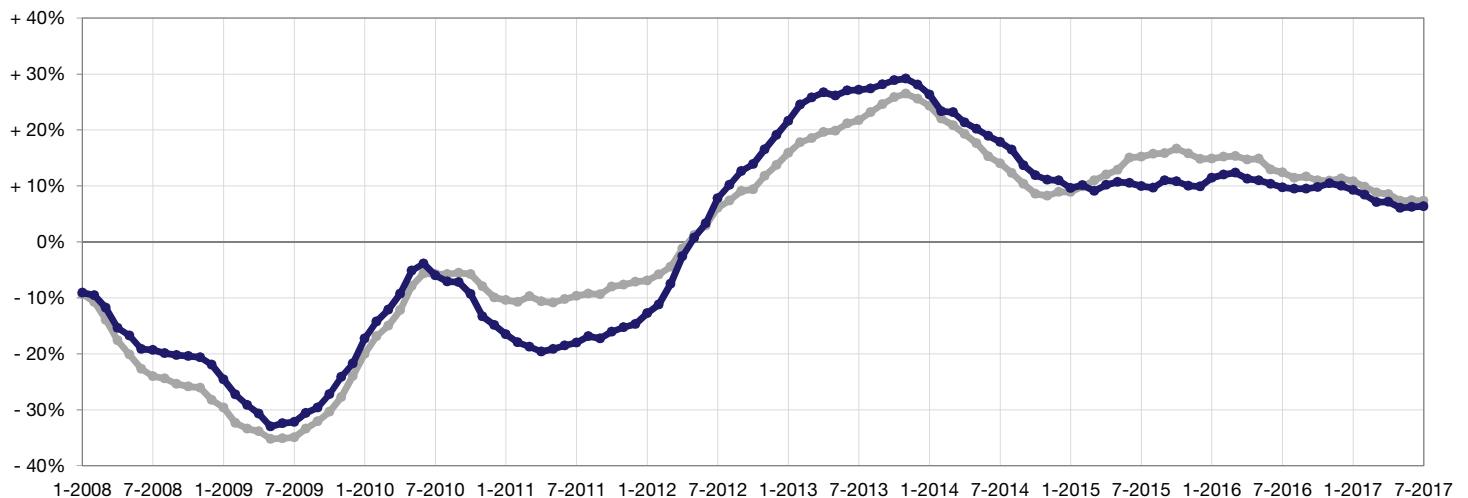
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Palm Beach County — Palm Beach County



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.



# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Palm Beach Gardens

**- 5.1%**

Change in  
New Listings

**- 14.6%**

Change in  
Closed Sales

**+ 7.6%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	198	188	- 5.1%	1,854	1,728	- 6.8%
Closed Sales	178	152	- 14.6%	1,158	1,186	+ 2.4%
Median Sales Price*	\$309,000	<b>\$332,500</b>	+ 7.6%	\$314,000	<b>\$350,000</b>	+ 11.5%
Percent of Original List Price Received*	92.6%	<b>93.0%</b>	+ 0.4%	92.9%	<b>92.8%</b>	- 0.1%
Days on Market Until Sale	73	<b>79</b>	+ 8.2%	77	<b>89</b>	+ 15.6%
Inventory of Properties for Sale	848	711	- 16.2%	--	--	--
Months Supply of Inventory	5.2	4.4	- 15.4%	--	--	--

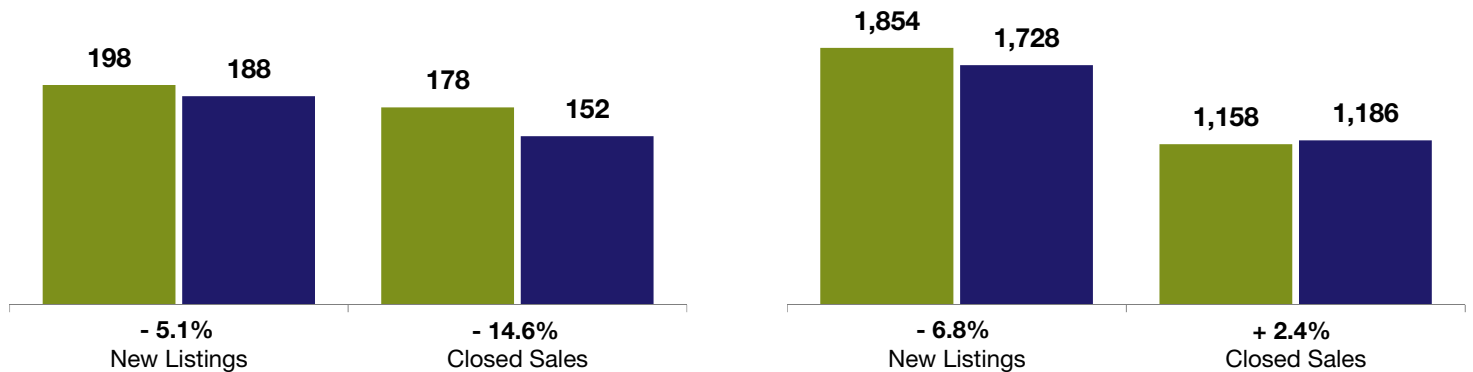
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

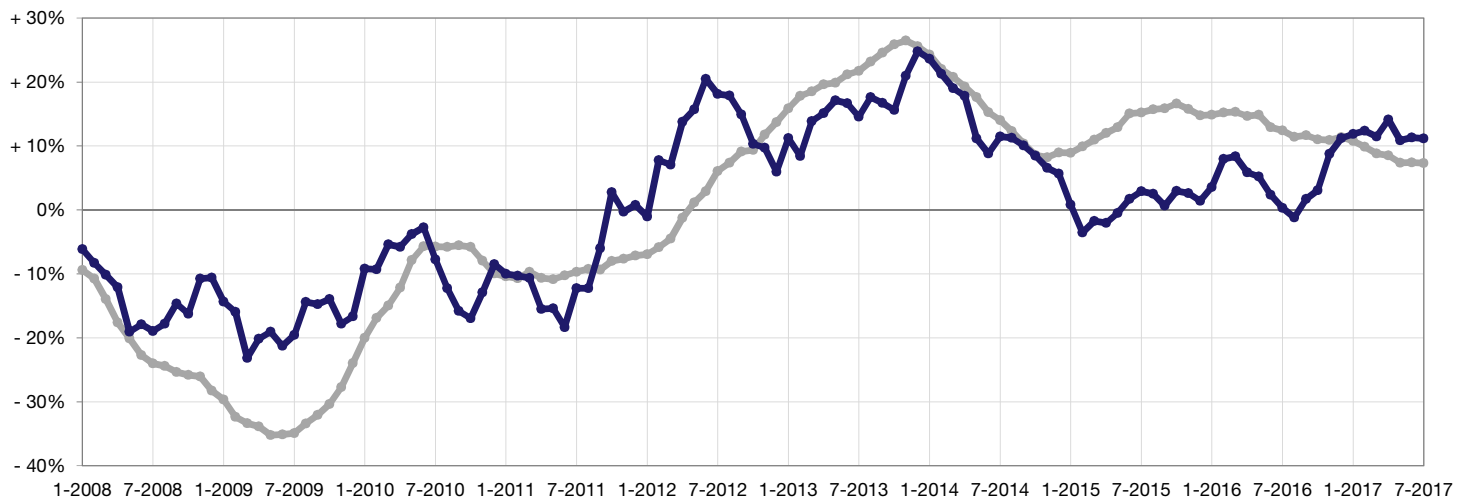
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Palm Beach Gardens —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Palm Beach Shores

**- 20.0%**

--

--

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	5	4	- 20.0%	42	57	+ 35.7%
Closed Sales	0	2	--	21	37	+ 76.2%
Median Sales Price*	\$0	\$788,250	--	\$390,000	\$485,000	+ 24.4%
Percent of Original List Price Received*	0.0%	90.8%	--	89.3%	93.3%	+ 4.5%
Days on Market Until Sale	0	22	--	139	88	- 36.7%
Inventory of Properties for Sale	24	18	- 25.0%	--	--	--
Months Supply of Inventory	8.2	4.0	- 51.2%	--	--	--

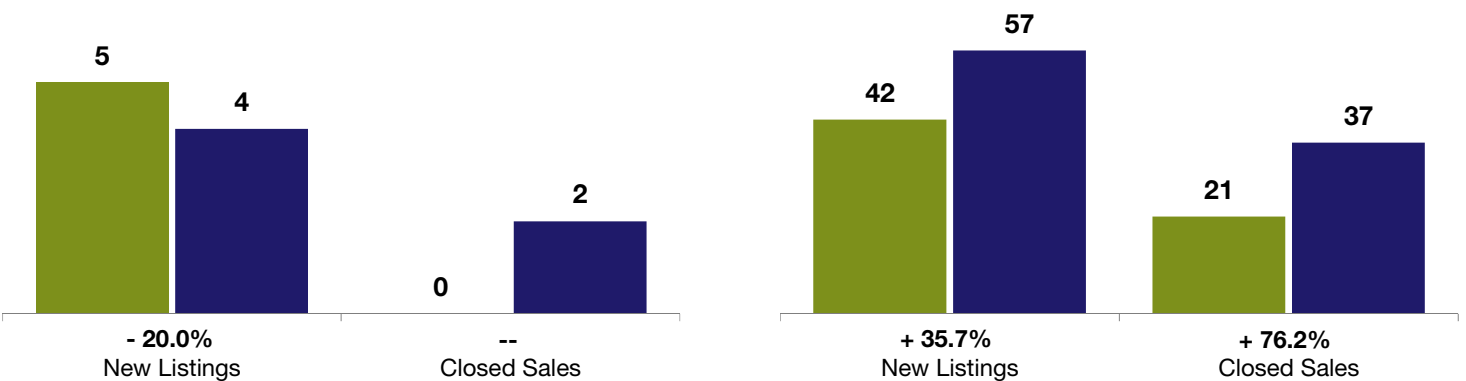
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

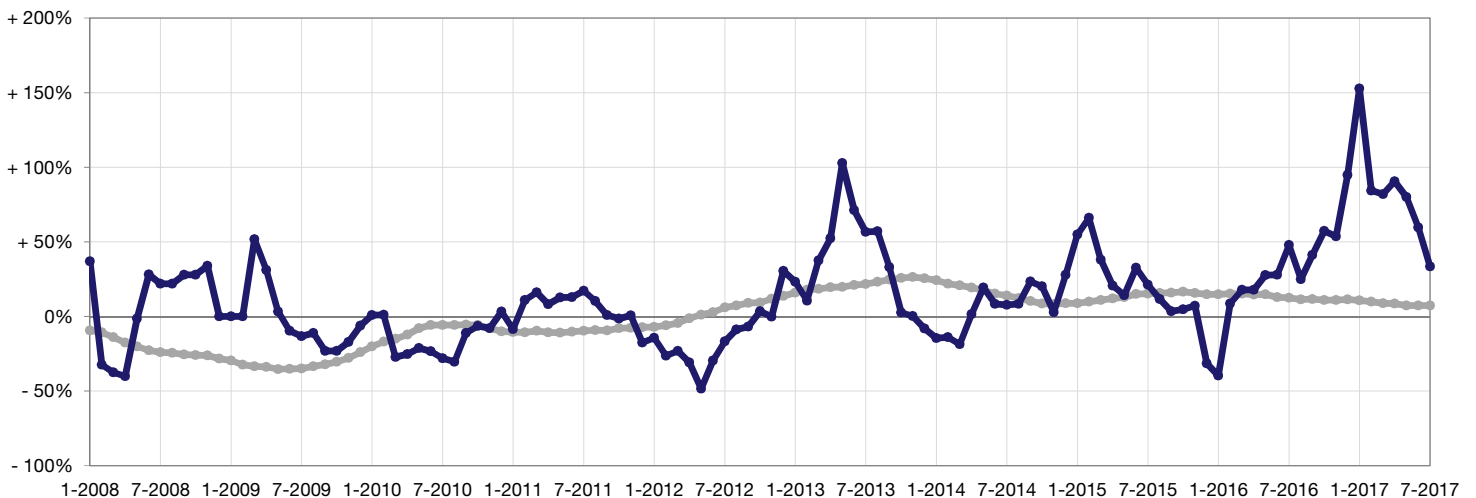
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Palm Beach Shores — Palm Beach Shores



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Palm City

**- 5.6%**

**0.0%**

**+ 4.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	54	51	- 5.6%	393	490	+ 24.7%
Closed Sales	36	36	0.0%	236	297	+ 25.8%
Median Sales Price*	\$417,675	<b>\$437,500</b>	+ 4.7%	\$354,400	<b>\$362,000</b>	+ 2.1%
Percent of Original List Price Received*	91.5%	<b>92.6%</b>	+ 1.2%	93.4%	<b>93.1%</b>	- 0.3%
Days on Market Until Sale	93	<b>85</b>	- 8.6%	86	<b>79</b>	- 8.1%
Inventory of Properties for Sale	196	<b>222</b>	+ 13.3%	--	--	--
Months Supply of Inventory	5.9	<b>5.7</b>	- 3.4%	--	--	--

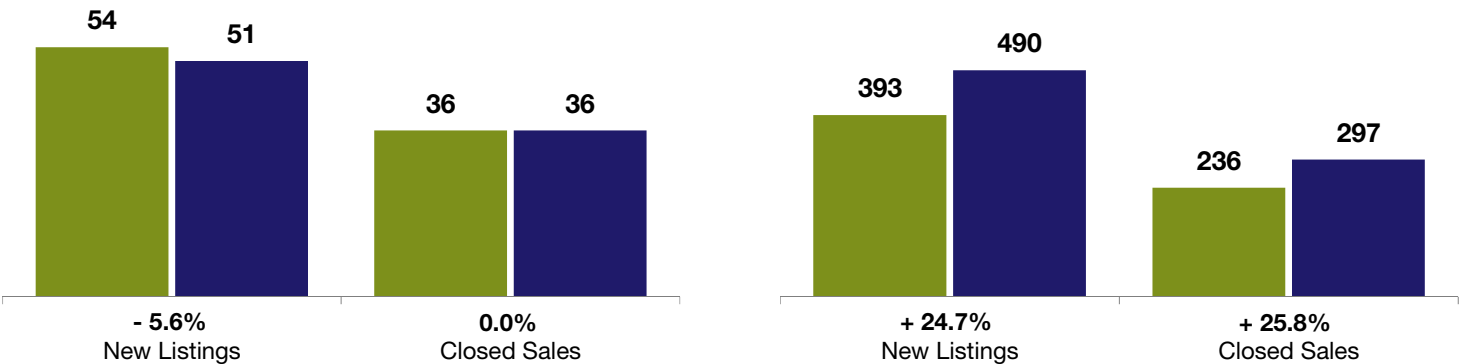
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

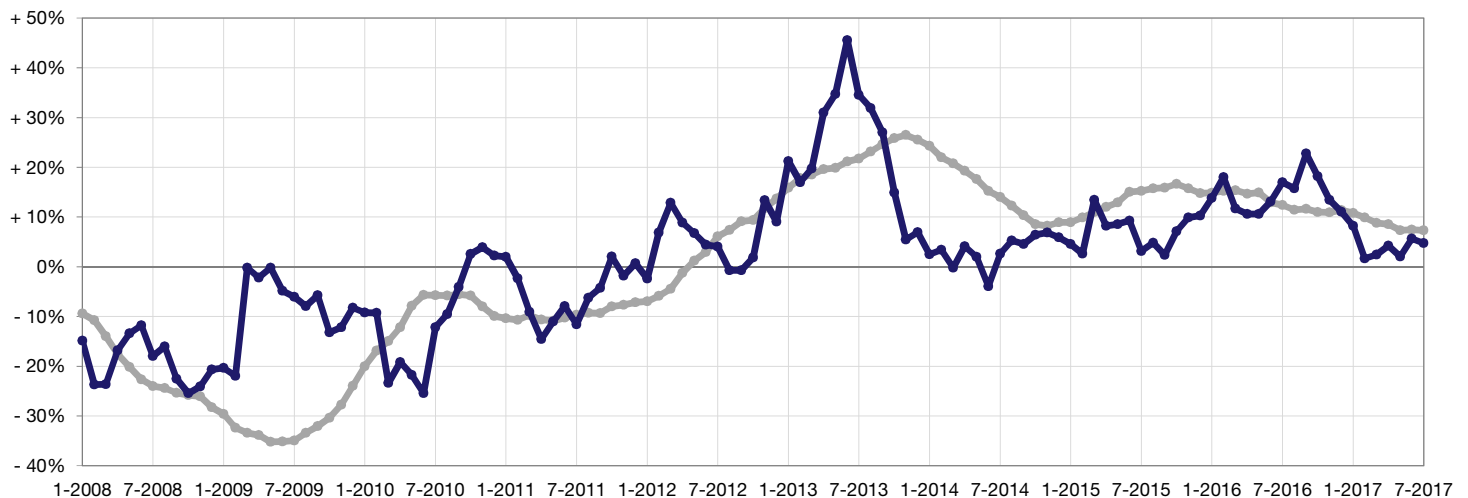
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Palm City —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Palm Springs

**+ 3.2%**

Change in  
New Listings

**- 26.9%**

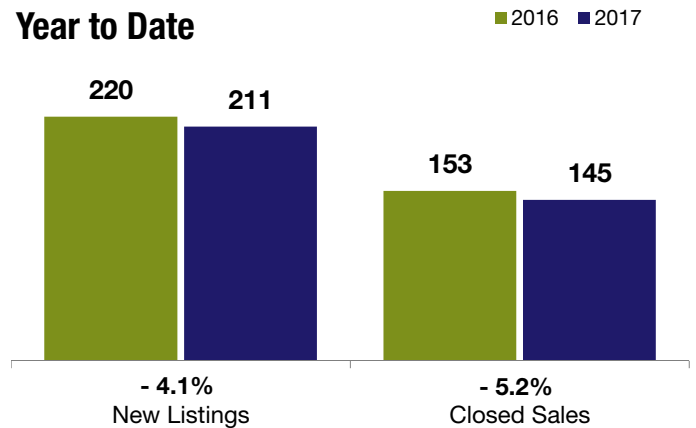
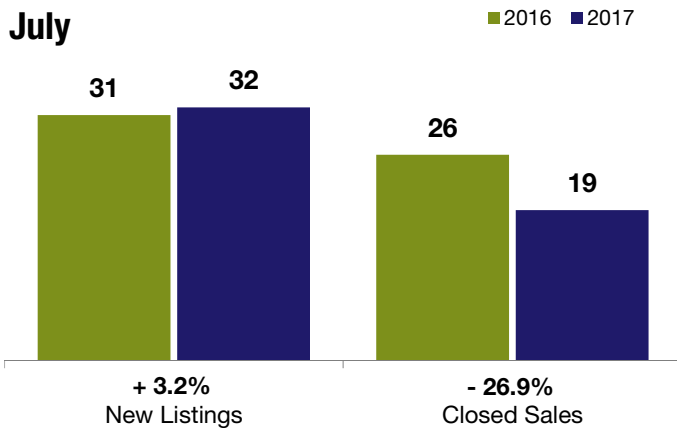
Change in  
Closed Sales

**- 20.5%**

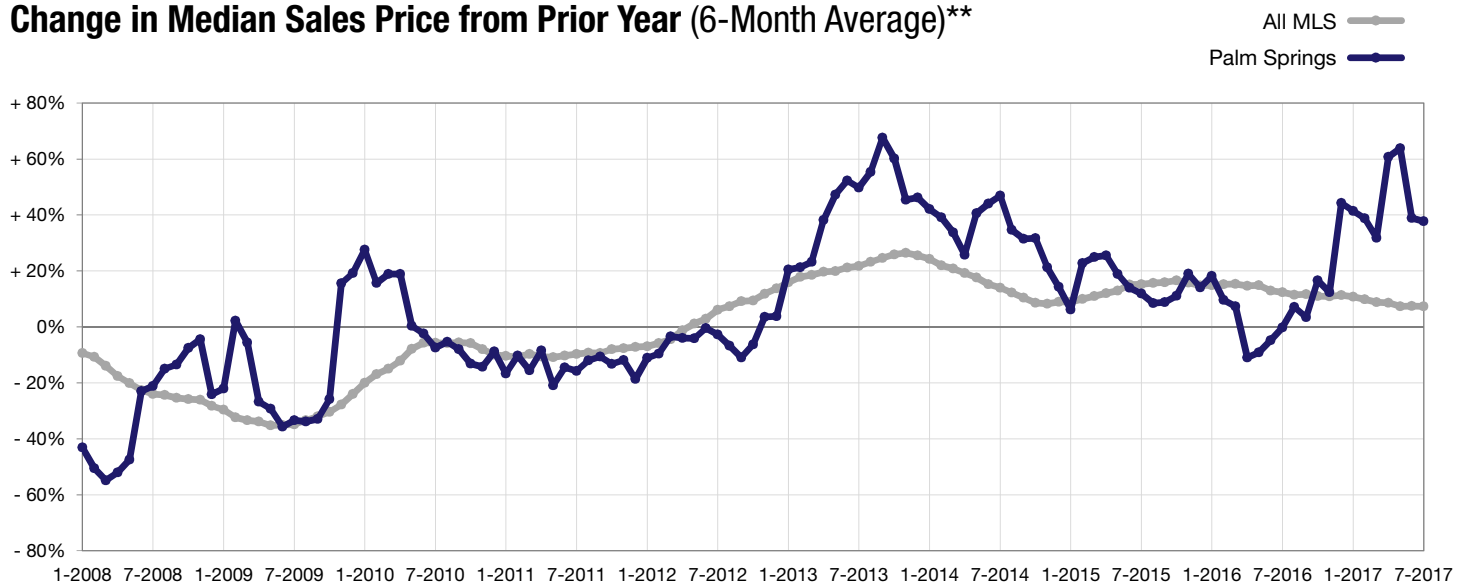
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	31	32	+ 3.2%	220	211	- 4.1%
Closed Sales	26	19	- 26.9%	153	145	- 5.2%
Median Sales Price*	\$129,500	<b>\$103,000</b>	- 20.5%	\$112,250	<b>\$125,000</b>	+ 11.4%
Percent of Original List Price Received*	95.5%	<b>91.4%</b>	- 4.3%	92.6%	<b>93.9%</b>	+ 1.4%
Days on Market Until Sale	48	<b>66</b>	+ 37.5%	57	<b>49</b>	- 14.0%
Inventory of Properties for Sale	89	<b>59</b>	- 33.7%	--	--	--
Months Supply of Inventory	4.3	<b>2.7</b>	- 37.2%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Port St. Lucie

**+ 15.4%**

Change in  
New Listings

**+ 5.5%**

Change in  
Closed Sales

**+ 10.3%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	481	555	+ 15.4%	4,069	4,094	+ 0.6%
Closed Sales	421	444	+ 5.5%	2,789	2,871	+ 2.9%
Median Sales Price*	\$184,000	\$203,000	+ 10.3%	\$175,000	\$199,000	+ 13.7%
Percent of Original List Price Received*	96.3%	95.6%	- 0.7%	95.8%	95.3%	- 0.5%
Days on Market Until Sale	59	59	0.0%	57	64	+ 12.3%
Inventory of Properties for Sale	1,295	1,255	- 3.1%	--	--	--
Months Supply of Inventory	3.3	3.2	- 3.0%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017



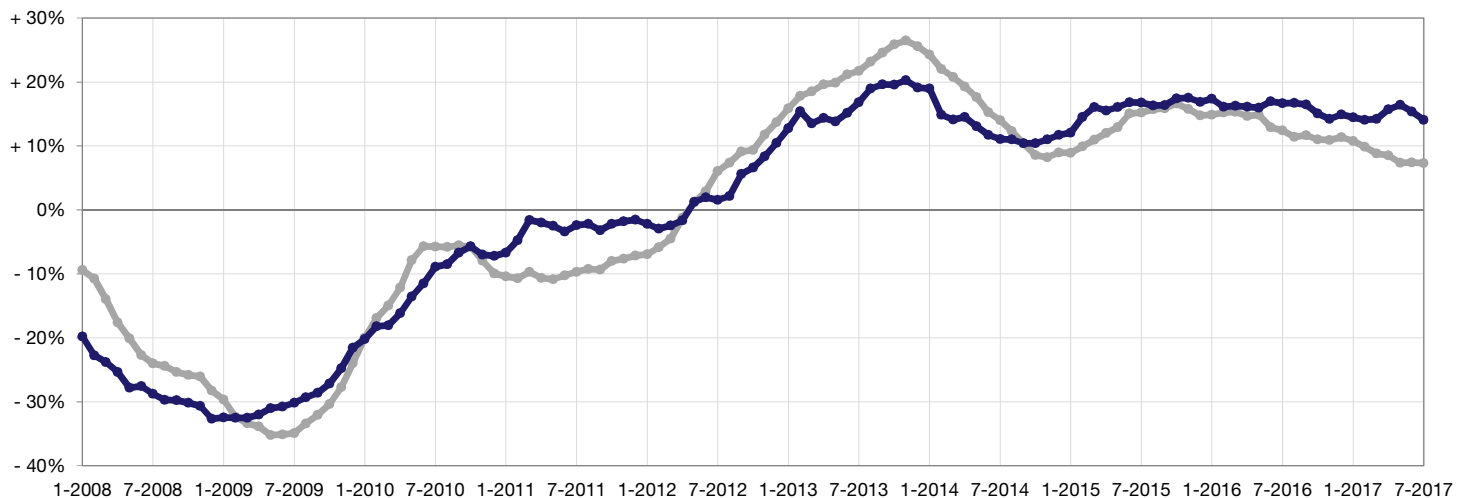
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Port St. Lucie — Port St. Lucie



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Riviera Beach

**+ 32.5%**

Change in  
New Listings

**+ 32.1%**

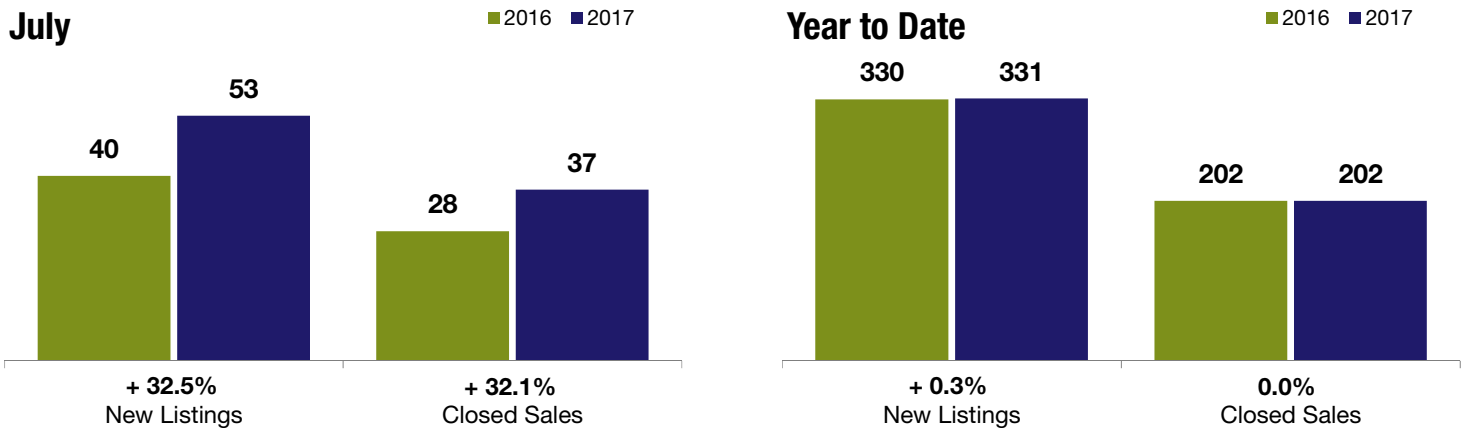
Change in  
Closed Sales

**+ 9.0%**

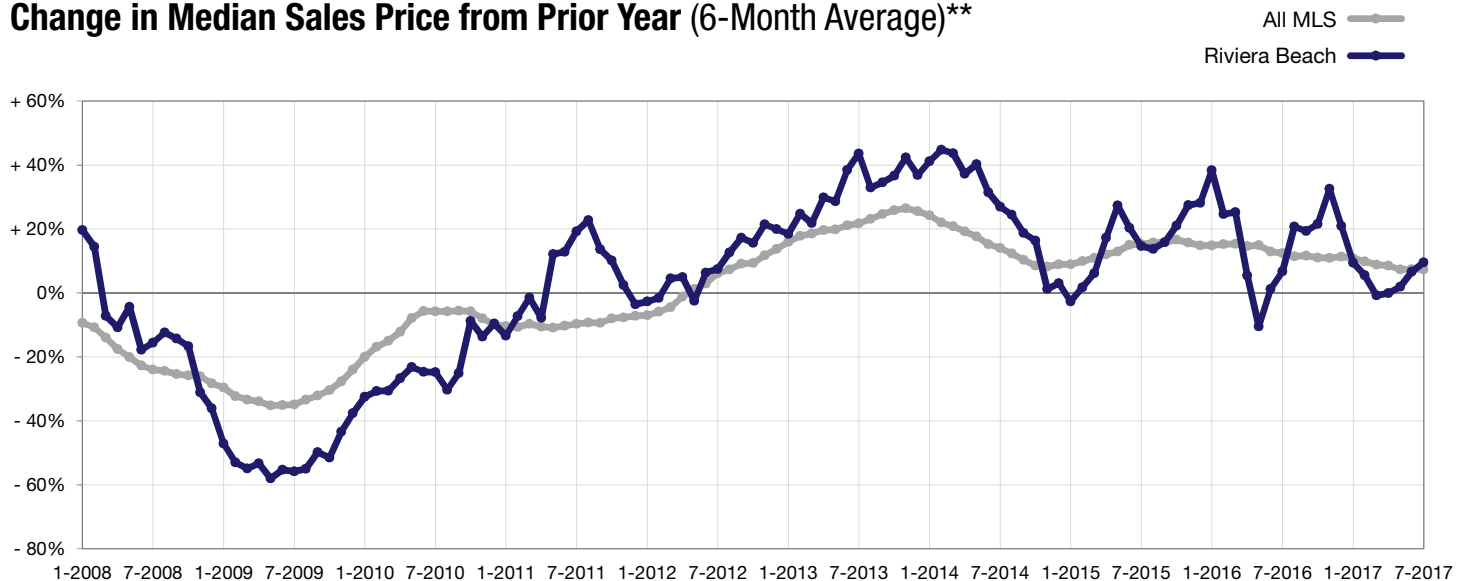
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	40	53	+ 32.5%	330	331	+ 0.3%
Closed Sales	28	37	+ 32.1%	202	202	0.0%
Median Sales Price*	\$182,500	\$199,000	+ 9.0%	\$134,000	\$150,000	+ 11.9%
Percent of Original List Price Received*	93.5%	96.3%	+ 3.0%	94.4%	95.3%	+ 1.0%
Days on Market Until Sale	74	62	- 16.2%	64	64	0.0%
Inventory of Properties for Sale	138	137	- 0.7%	--	--	--
Months Supply of Inventory	4.7	4.8	+ 2.1%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Royal Palm Beach

**+ 41.2%**

Change in  
New Listings

**+ 6.9%**

Change in  
Closed Sales

**+ 17.1%**

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	68	96	+ 41.2%	589	634	+ 7.6%
Closed Sales	58	62	+ 6.9%	438	400	- 8.7%
Median Sales Price*	\$251,500	<b>\$294,500</b>	+ 17.1%	\$250,150	<b>\$270,000</b>	+ 7.9%
Percent of Original List Price Received*	94.9%	<b>95.6%</b>	+ 0.7%	95.9%	<b>95.6%</b>	- 0.3%
Days on Market Until Sale	38	39	+ 2.6%	45	47	+ 4.4%
Inventory of Properties for Sale	158	189	+ 19.6%	--	--	--
Months Supply of Inventory	2.5	3.3	+ 32.0%	--	--	--

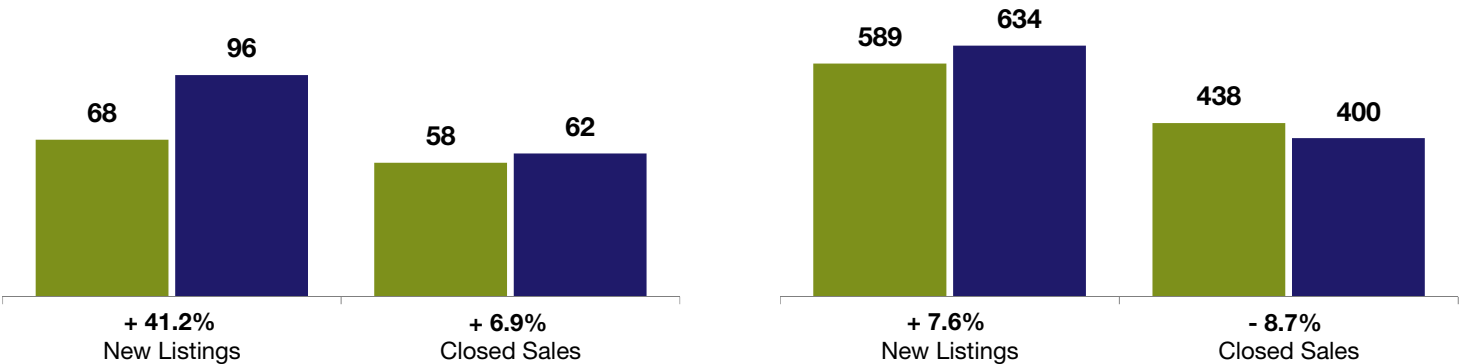
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

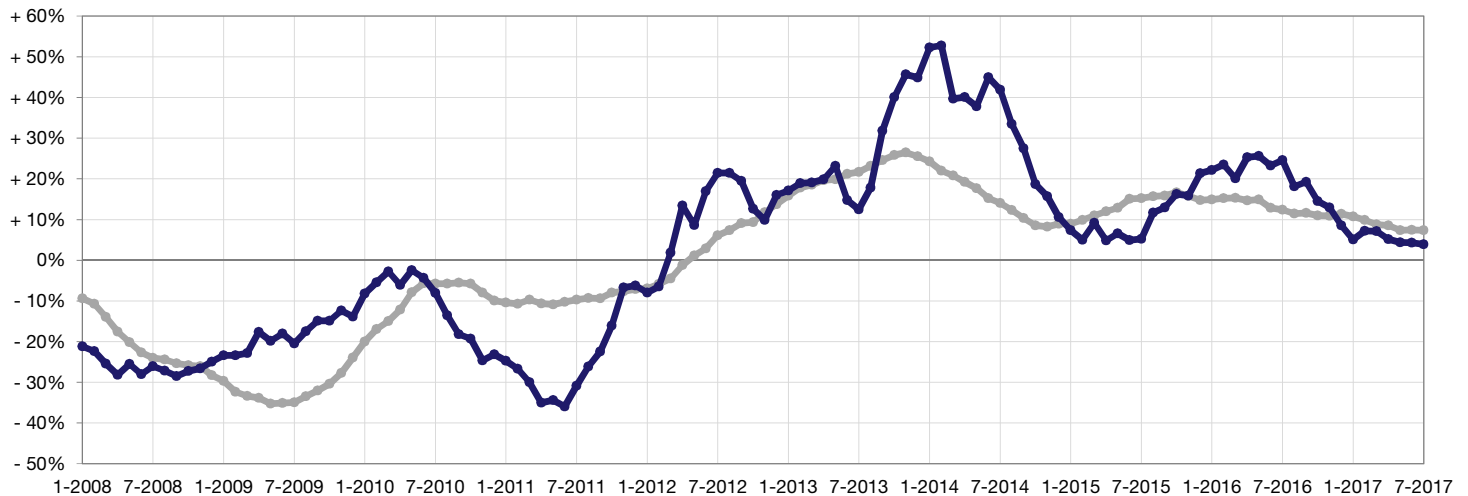
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Royal Palm Beach — Royal Palm Beach



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Sewalls Point

**- 66.7%**

**+ 100.0%**

**+ 229.3%**

Change in  
New Listings

Change in  
Closed Sales

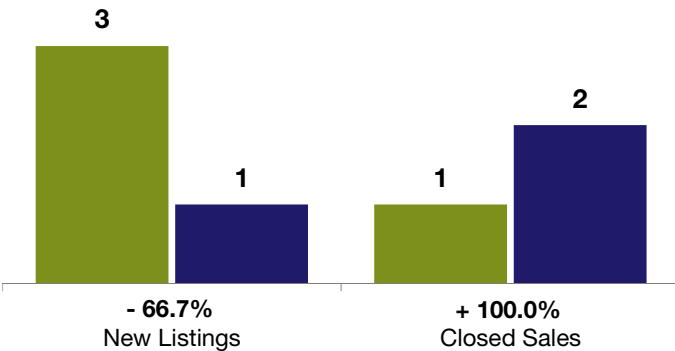
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	3	1	- 66.7%	26	22	- 15.4%
Closed Sales	1	2	+ 100.0%	13	12	- 7.7%
Median Sales Price*	\$389,900	<b>\$1,283,850</b>	+ 229.3%	\$759,500	<b>\$733,850</b>	- 3.4%
Percent of Original List Price Received*	73.7%	<b>85.1%</b>	+ 15.5%	89.7%	<b>88.1%</b>	- 1.8%
Days on Market Until Sale	332	<b>115</b>	- 65.4%	149	<b>160</b>	+ 7.4%
Inventory of Properties for Sale	18	<b>16</b>	- 11.1%	--	--	--
Months Supply of Inventory	10.3	<b>8.5</b>	- 17.5%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

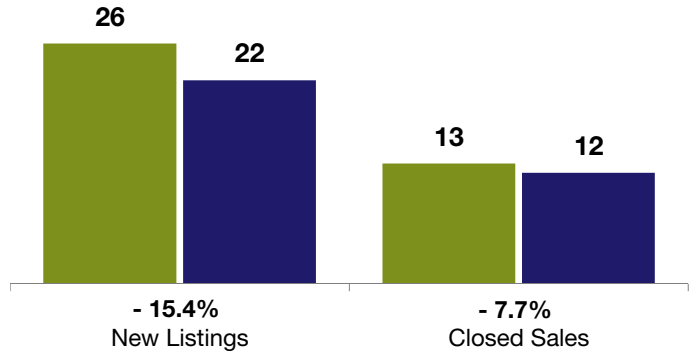
### July

■ 2016 ■ 2017



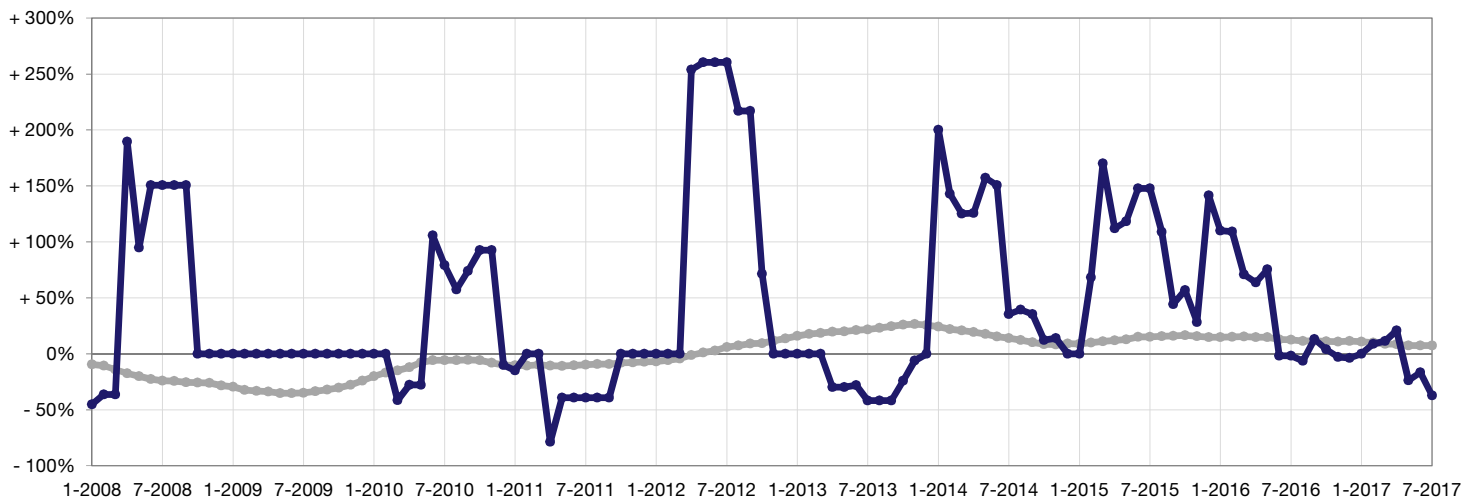
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Sewalls Point —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.



# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Singer Island

**- 4.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 49.2%**

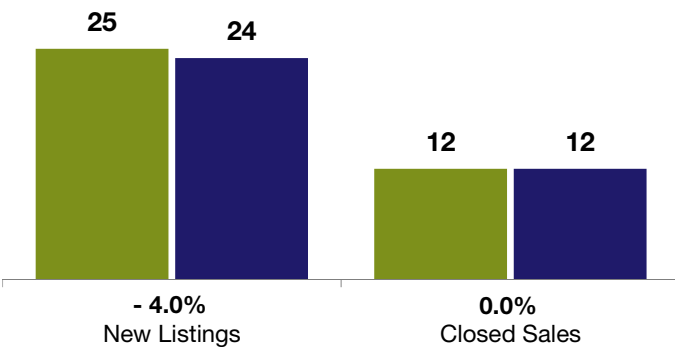
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	25	24	- 4.0%	230	258	+ 12.2%
Closed Sales	12	12	0.0%	133	118	- 11.3%
Median Sales Price*	\$442,500	\$660,000	+ 49.2%	\$410,000	\$552,500	+ 34.8%
Percent of Original List Price Received*	90.9%	92.6%	+ 1.9%	90.5%	92.2%	+ 1.9%
Days on Market Until Sale	226	166	- 26.5%	149	146	- 2.0%
Inventory of Properties for Sale	190	175	- 7.9%	--	--	--
Months Supply of Inventory	10.3	9.0	- 12.6%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

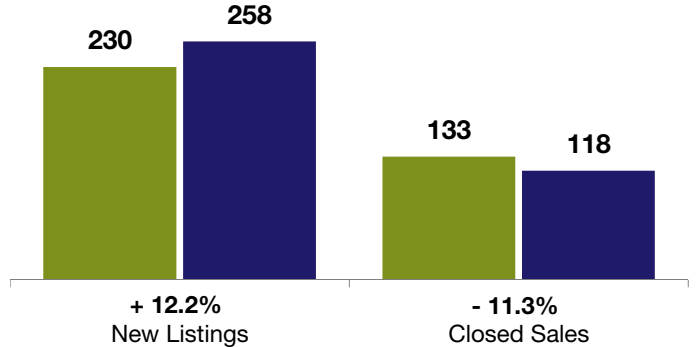
### July

■ 2016 ■ 2017



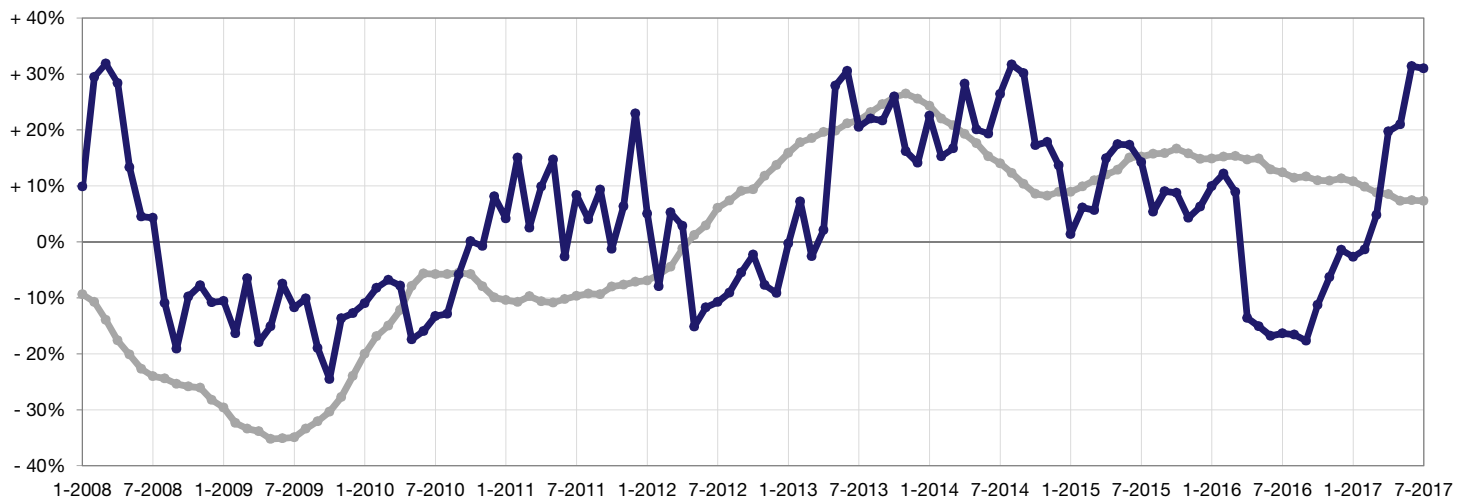
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Singer Island —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## South Bay

--      - 100.0%      - 100.0%

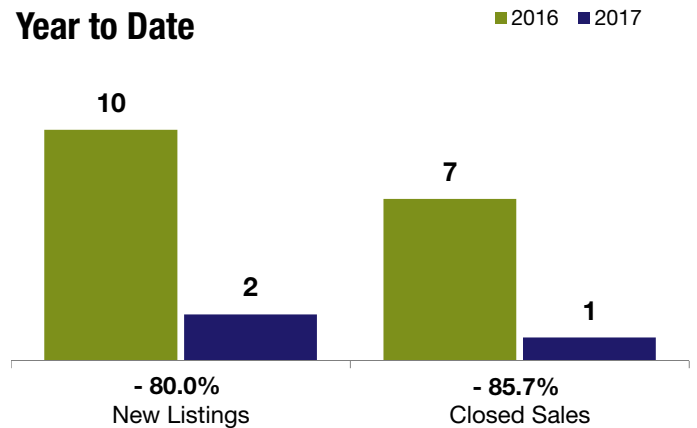
Change in  
New Listings

Change in  
Closed Sales

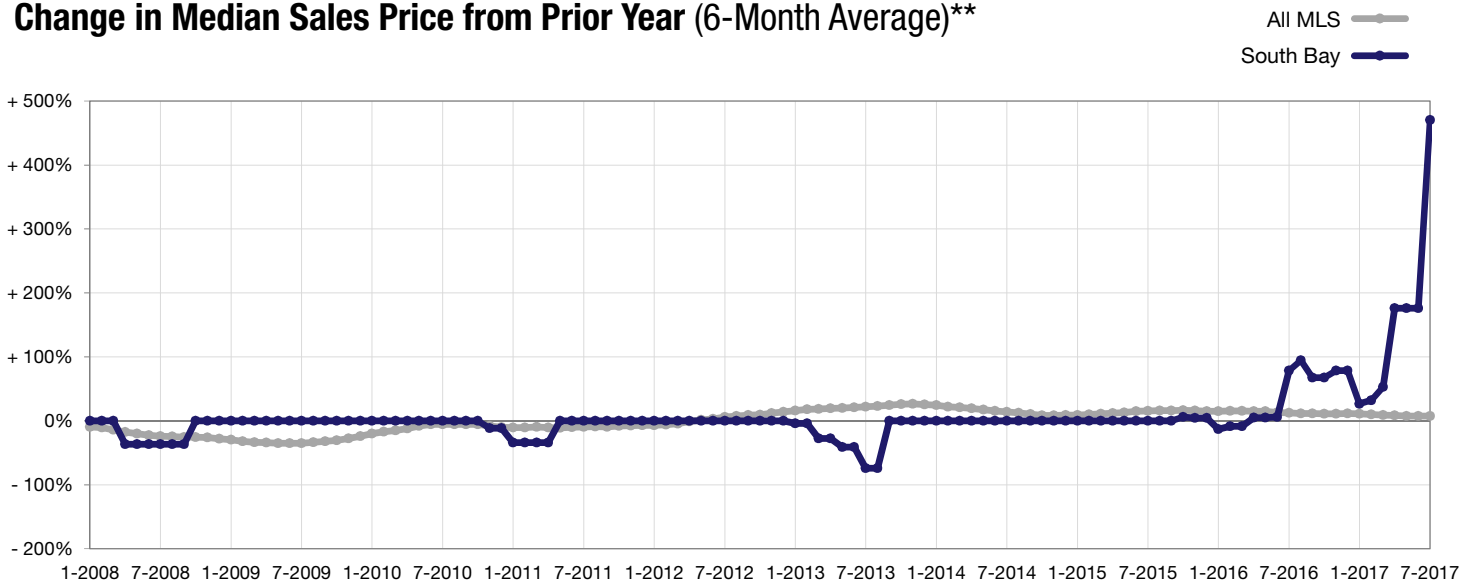
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	0	1	--	10	2	- 80.0%
Closed Sales	1	0	- 100.0%	7	1	- 85.7%
Median Sales Price*	\$95,000	\$0	- 100.0%	\$47,500	\$136,900	+ 188.2%
Percent of Original List Price Received*	99.0%	0.0%	- 100.0%	98.9%	100.0%	+ 1.1%
Days on Market Until Sale	18	0	- 100.0%	95	34	- 64.2%
Inventory of Properties for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--

\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



**- 37.5%**

**+ 120.0%**

**- 22.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## South Palm Beach

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	8	5	- 37.5%	126	92	- 27.0%
Closed Sales	5	11	+ 120.0%	45	67	+ 48.9%
Median Sales Price*	\$350,000	<b>\$273,000</b>	- 22.0%	\$231,500	<b>\$218,000</b>	- 5.8%
Percent of Original List Price Received*	87.9%	<b>91.6%</b>	+ 4.2%	89.5%	<b>89.6%</b>	+ 0.1%
Days on Market Until Sale	98	<b>172</b>	+ 75.5%	76	<b>146</b>	+ 92.1%
Inventory of Properties for Sale	77	<b>55</b>	- 28.6%	--	--	--
Months Supply of Inventory	12.2	<b>6.5</b>	- 46.7%	--	--	--

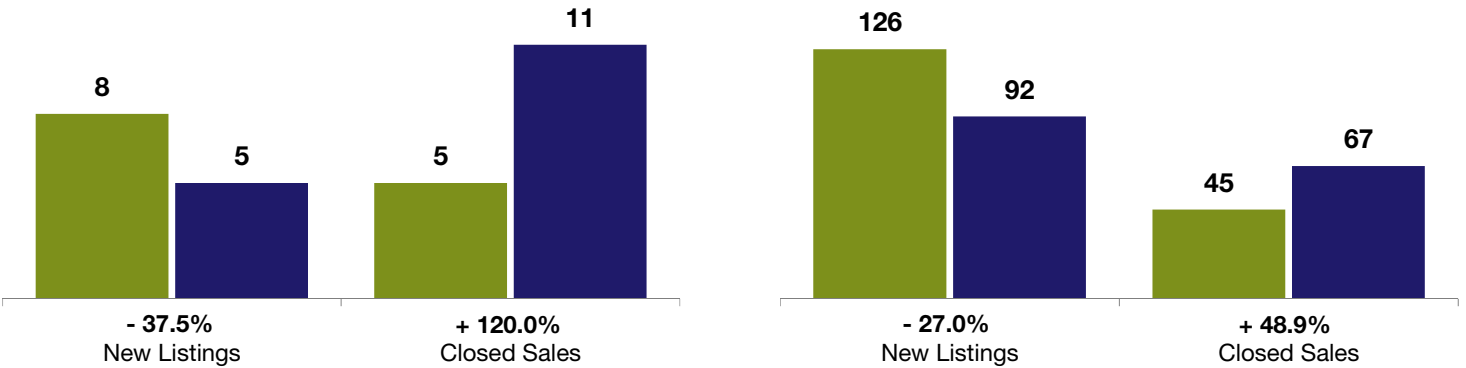
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

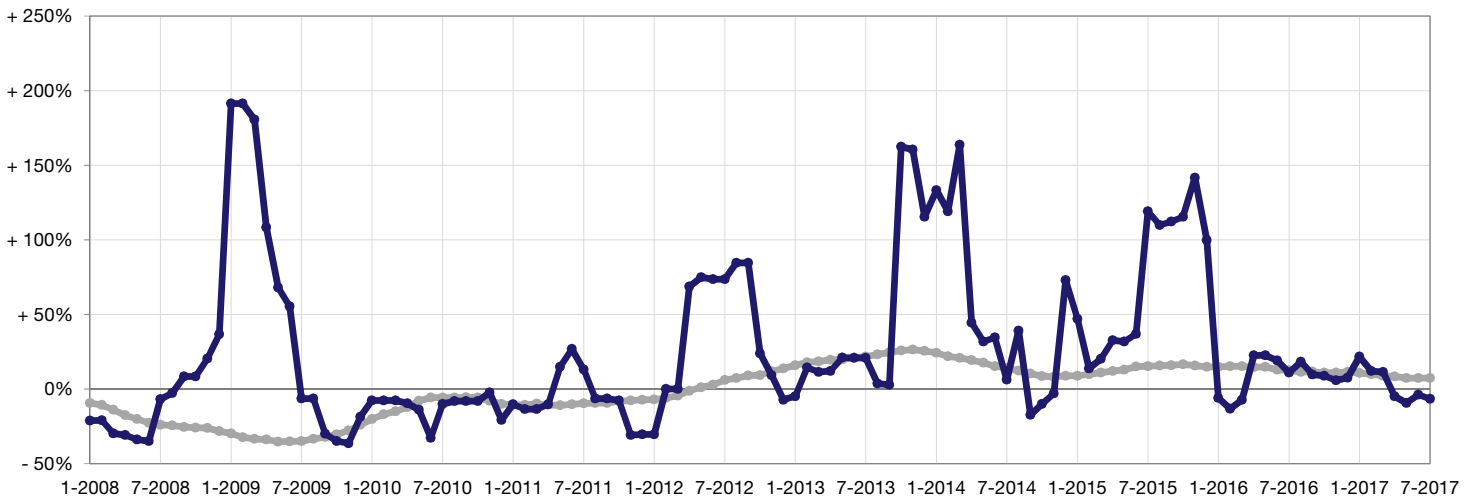
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — South Palm Beach —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Report © 2017 ShowingTime.

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Stuart

**- 2.5%**

Change in  
New Listings

**- 7.6%**

Change in  
Closed Sales

**+ 1.9%**

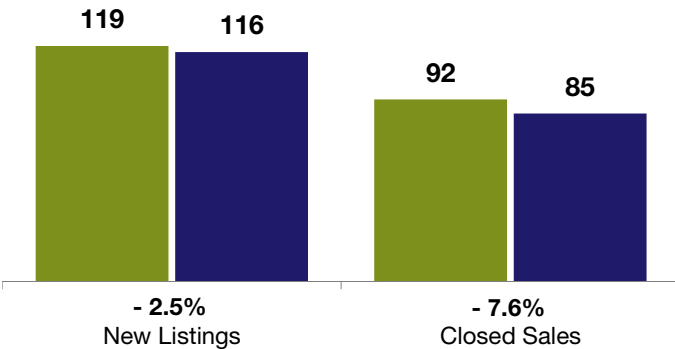
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	119	116	- 2.5%	914	943	+ 3.2%
Closed Sales	92	85	- 7.6%	617	658	+ 6.6%
Median Sales Price*	\$208,000	\$211,950	+ 1.9%	\$215,000	\$225,000	+ 4.7%
Percent of Original List Price Received*	93.4%	91.6%	- 1.9%	92.6%	92.8%	+ 0.2%
Days on Market Until Sale	58	75	+ 29.3%	71	82	+ 15.5%
Inventory of Properties for Sale	407	357	- 12.3%	--	--	--
Months Supply of Inventory	5.0	4.0	- 20.0%	--	--	--

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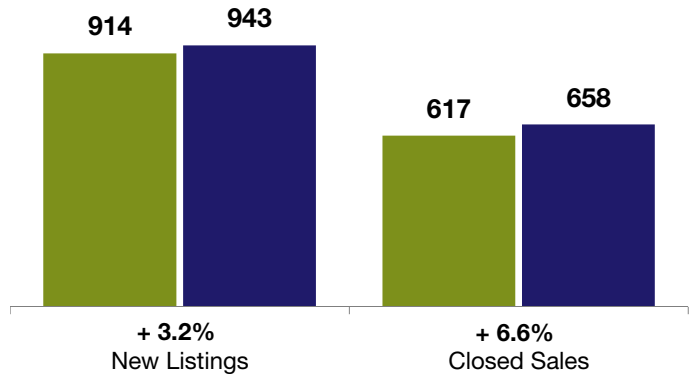
### July

■ 2016 ■ 2017



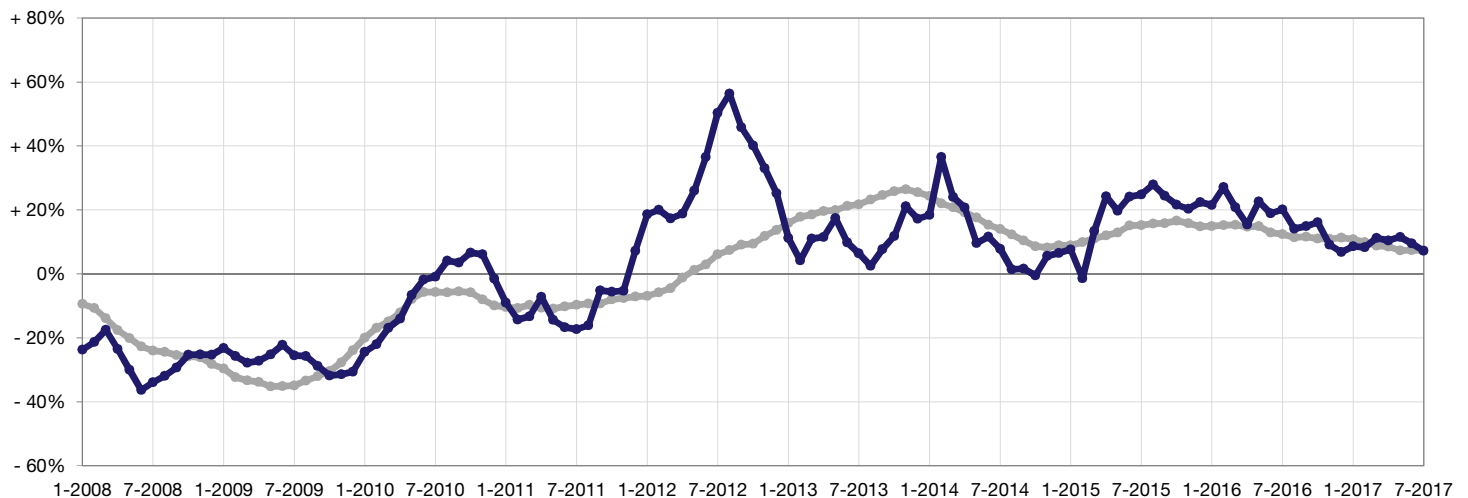
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Stuart — Stuart



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# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Tequesta

**- 17.1%**

**0.0%**

**+ 51.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	35	29	- 17.1%	331	337	+ 1.8%
Closed Sales	22	22	0.0%	211	232	+ 10.0%
Median Sales Price*	\$227,500	\$345,000	+ 51.6%	\$315,000	\$322,500	+ 2.4%
Percent of Original List Price Received*	93.6%	90.3%	- 3.5%	93.1%	92.5%	- 0.6%
Days on Market Until Sale	63	108	+ 71.4%	79	87	+ 10.1%
Inventory of Properties for Sale	150	122	- 18.7%	--	--	--
Months Supply of Inventory	5.3	3.8	- 28.3%	--	--	--

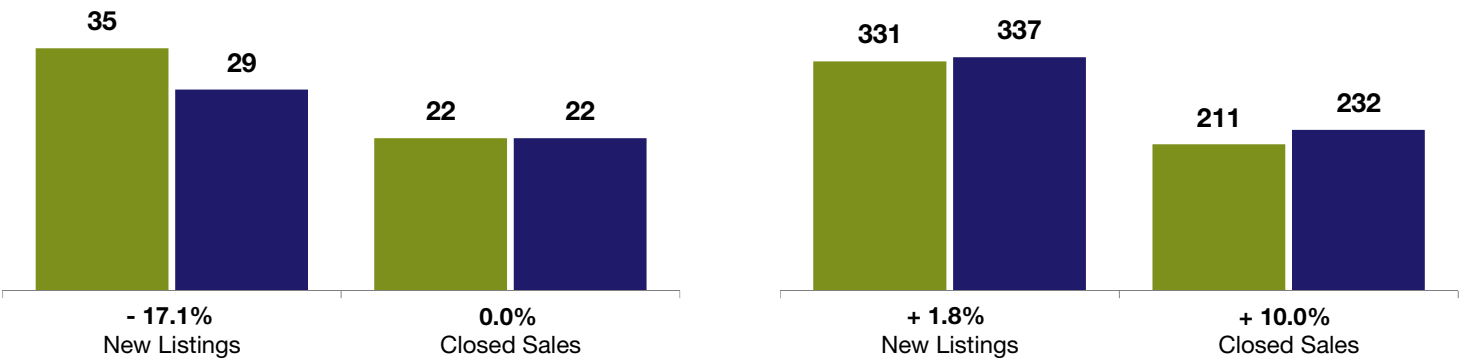
\* Does not account for seller concessions. Activity for one month can sometimes look extreme due to small sample size. Data represents Single Family Detached, Condo/Coop, Townhouse, Villa and Condo Hotel subtypes.

### July

■ 2016 ■ 2017

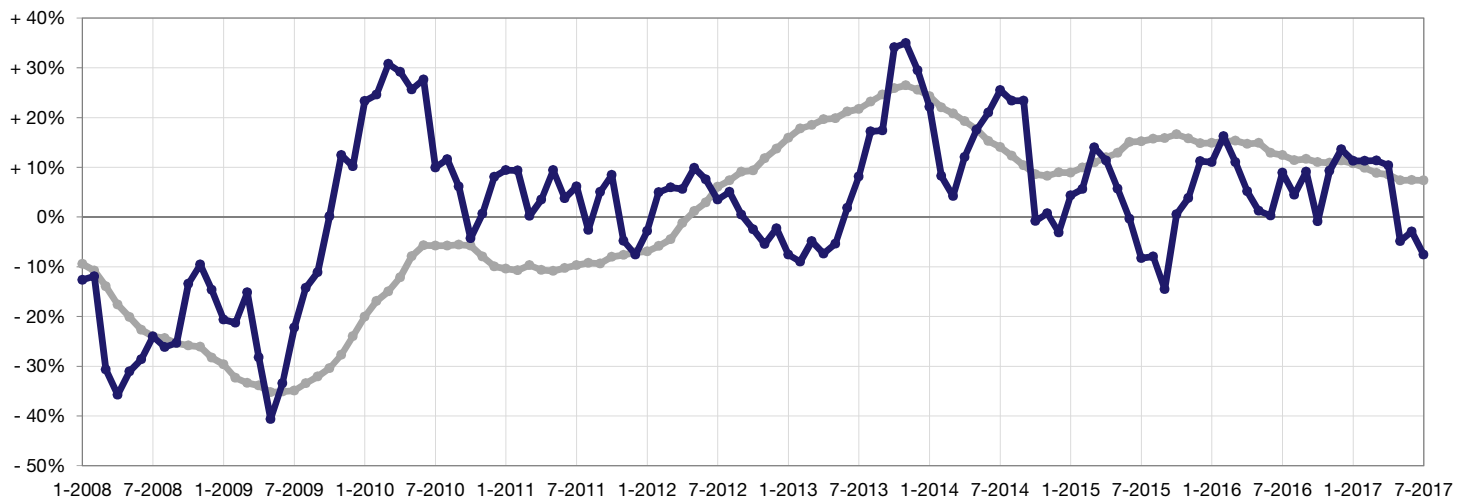
### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Tequesta — Tequesta



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# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Wellington

**+ 10.3%**

Change in  
New Listings

**- 10.7%**

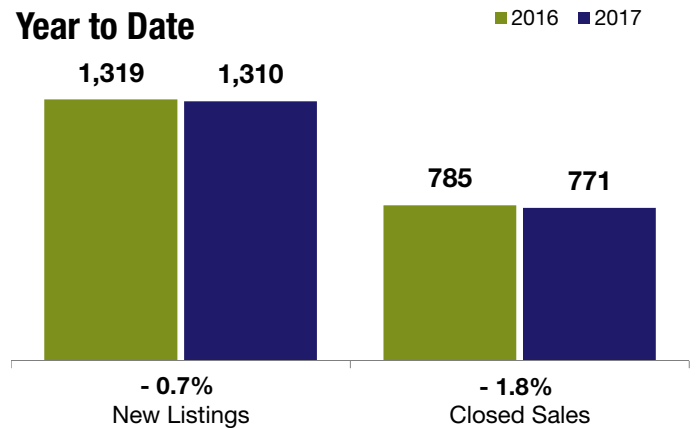
Change in  
Closed Sales

**- 1.8%**

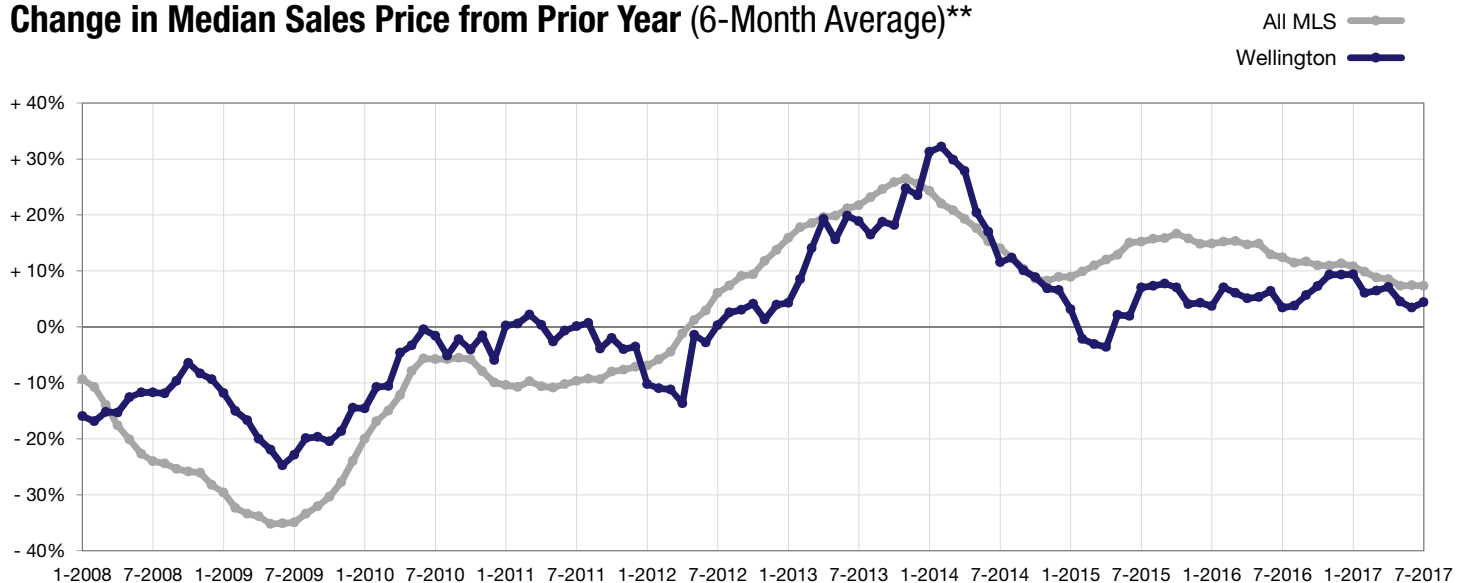
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	155	171	+ 10.3%	1,319	1,310	- 0.7%
Closed Sales	122	109	- 10.7%	785	771	- 1.8%
Median Sales Price*	\$380,500	<b>\$373,500</b>	- 1.8%	\$360,000	<b>\$364,500</b>	+ 1.3%
Percent of Original List Price Received*	95.4%	<b>94.6%</b>	- 0.8%	93.8%	<b>93.1%</b>	- 0.7%
Days on Market Until Sale	103	<b>52</b>	- 49.5%	92	<b>93</b>	+ 1.1%
Inventory of Properties for Sale	655	<b>706</b>	+ 7.8%	--	--	--
Months Supply of Inventory	5.7	<b>6.5</b>	+ 14.0%	--	--	--

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# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## West Palm Beach

**+ 12.6%**

Change in  
New Listings

**- 5.6%**

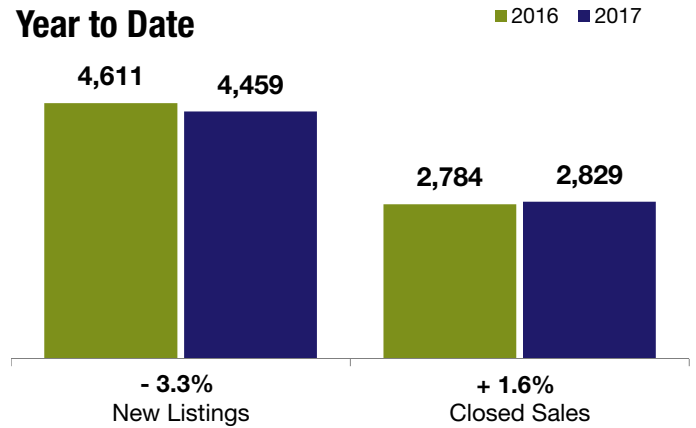
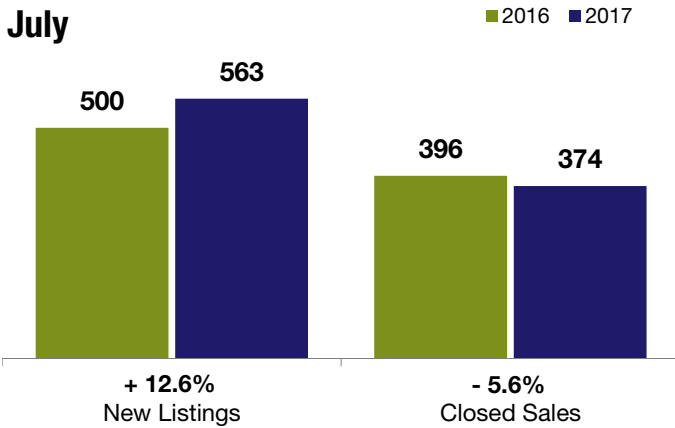
Change in  
Closed Sales

**+ 15.1%**

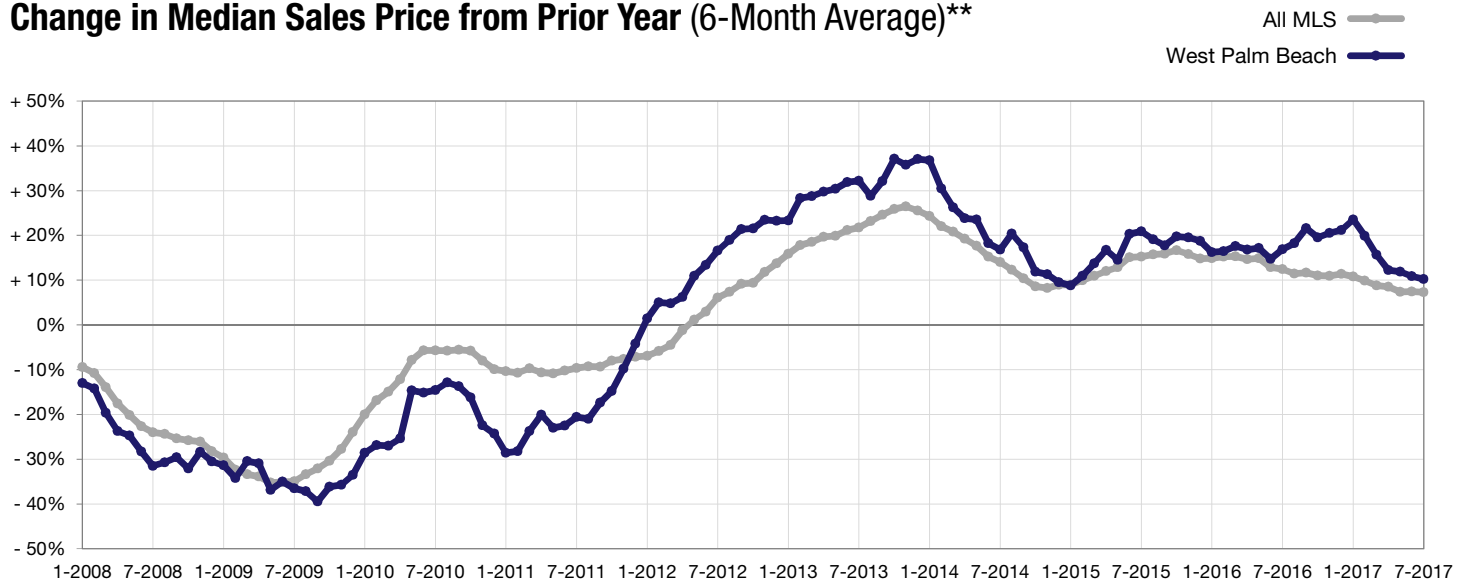
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	500	563	+ 12.6%	4,611	4,459	- 3.3%
Closed Sales	396	374	- 5.6%	2,784	2,829	+ 1.6%
Median Sales Price*	\$175,000	\$201,500	+ 15.1%	\$160,000	\$180,000	+ 12.5%
Percent of Original List Price Received*	93.3%	93.4%	+ 0.1%	93.3%	93.0%	- 0.3%
Days on Market Until Sale	66	71	+ 7.6%	70	75	+ 7.1%
Inventory of Properties for Sale	2,021	1,810	- 10.4%	--	--	--
Months Supply of Inventory	5.0	4.5	- 10.0%	--	--	--

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