

# Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



## Wellington

**+ 28.4%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 4.3%**

Change in  
Median Sales Price

### January

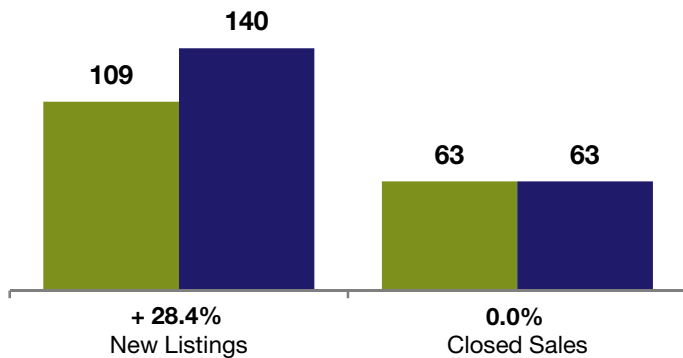
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	109	140	+ 28.4%	109	140	+ 28.4%
Closed Sales	63	63	0.0%	63	63	0.0%
Median Sales Price*	\$230,000	\$220,000	- 4.3%	\$230,000	\$220,000	- 4.3%
Percent of Original List Price Received*	90.9%	88.9%	- 2.1%	90.9%	88.9%	- 2.1%
Days on Market Until Sale	184	188	+ 1.9%	184	188	+ 1.9%
Inventory of Homes for Sale	1,035	670	- 35.3%	--	--	--
Months Supply of Inventory	12.6	7.0	- 44.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

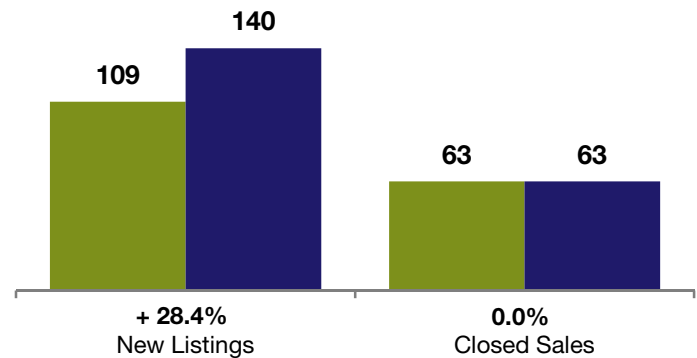
### January

■ 2011 ■ 2012



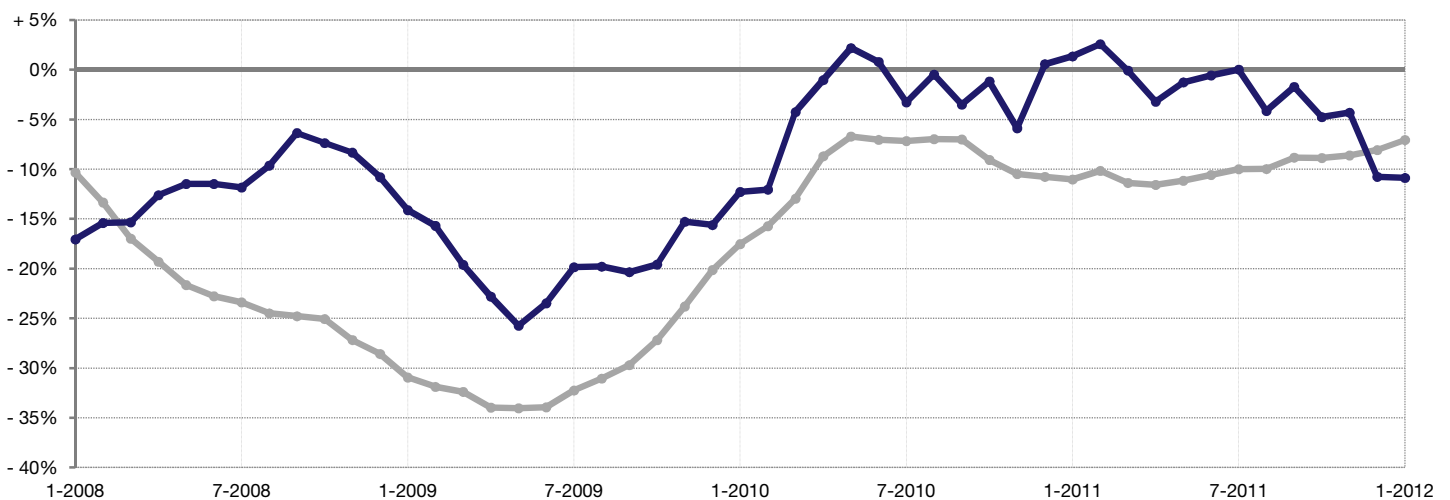
### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Wellington —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.