

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Tequesta

+ 31.3%

Change in
New Listings

+ 316.7%

Change in
Closed Sales

- 19.4%

Change in
Median Sales Price

January

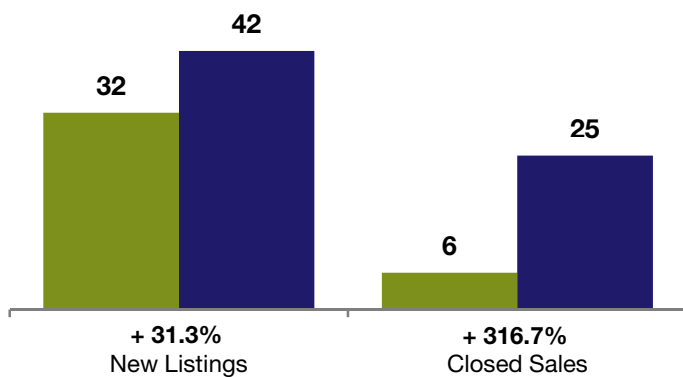
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	32	42	+ 31.3%	32	42	+ 31.3%
Closed Sales	6	25	+ 316.7%	6	25	+ 316.7%
Median Sales Price*	\$346,000	\$278,750	- 19.4%	\$346,000	\$278,750	- 19.4%
Percent of Original List Price Received*	82.7%	87.2%	+ 5.5%	82.7%	87.2%	+ 5.5%
Days on Market Until Sale	334	253	- 24.4%	334	253	- 24.4%
Inventory of Homes for Sale	362	287	- 20.7%	--	--	--
Months Supply of Inventory	19.1	12.5	- 34.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

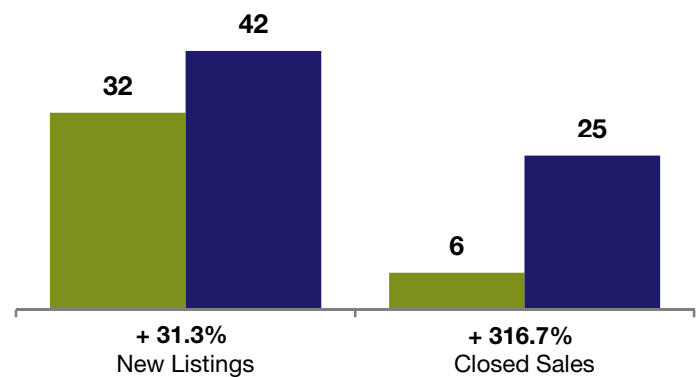
January

■ 2011 ■ 2012



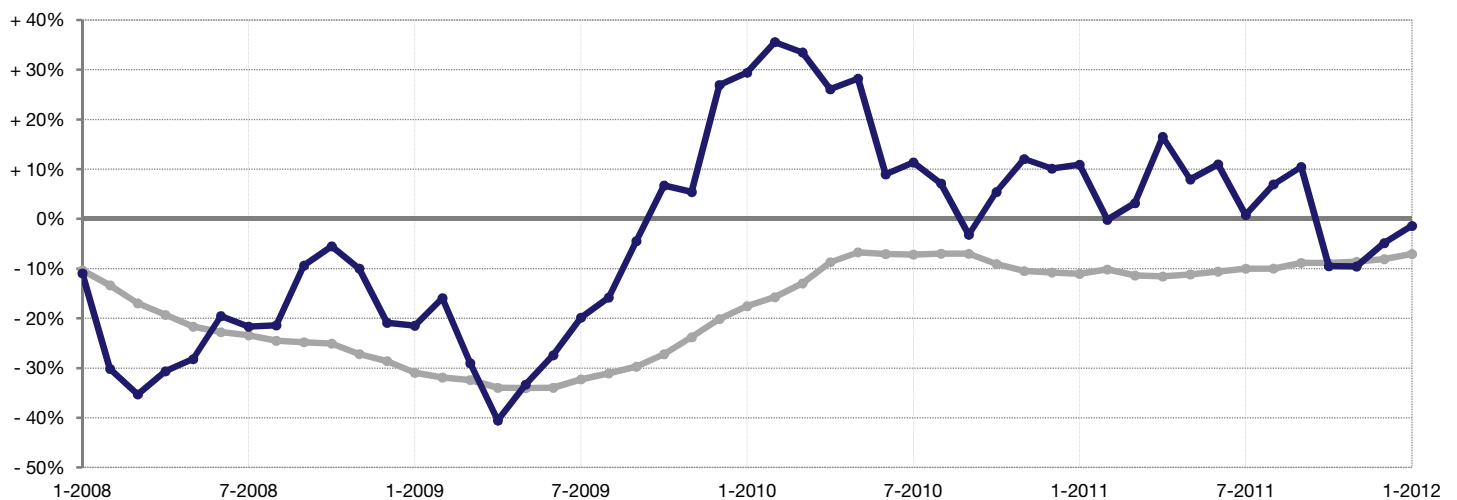
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Tequesta — Tequesta



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.