

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



South Palm Beach

- 60.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

January

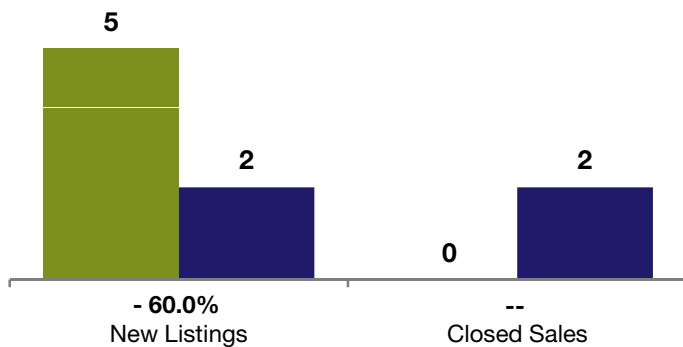
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	2	- 60.0%	5	2	- 60.0%
Closed Sales	0	2	--	0	2	--
Median Sales Price*	\$0	\$175,000	--	\$0	\$175,000	--
Percent of Original List Price Received*	0.0%	91.3%	--	0.0%	91.3%	--
Days on Market Until Sale	0	184	--	0	184	--
Inventory of Homes for Sale	27	14	- 48.1%	--	--	--
Months Supply of Inventory	20.3	9.8	- 51.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

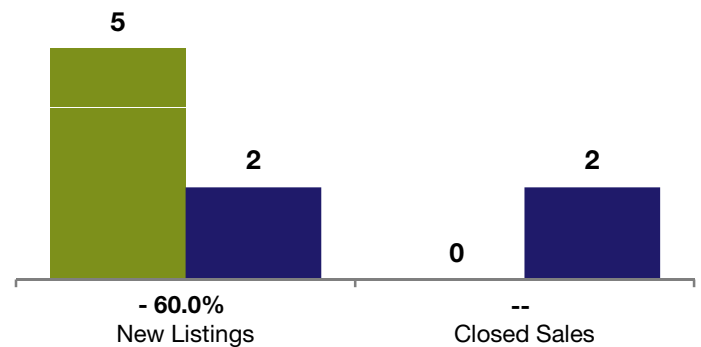
January

■ 2011 ■ 2012



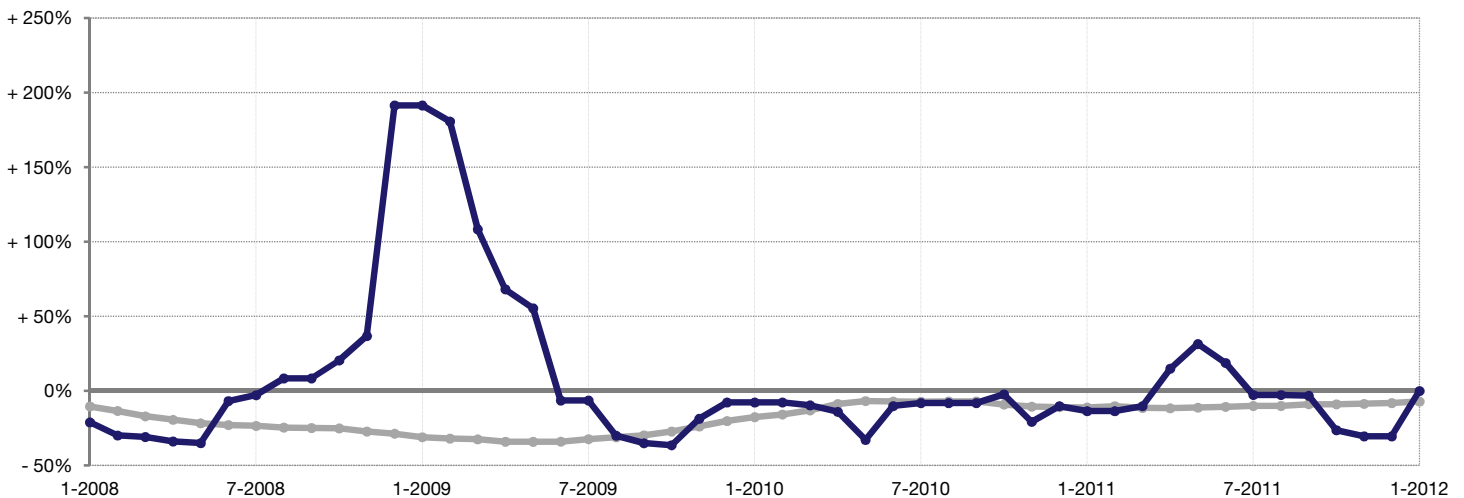
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — South Palm Beach —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.