

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Palm Springs

+ 6.1%

Change in
New Listings

+ 58.3%

Change in
Closed Sales

+ 26.2%

Change in
Median Sales Price

January

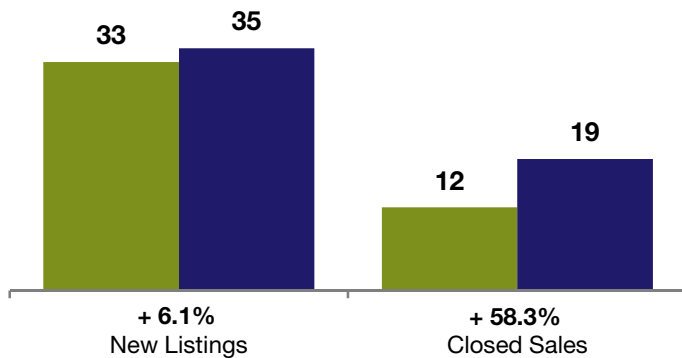
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	33	35	+ 6.1%	33	35	+ 6.1%
Closed Sales	12	19	+ 58.3%	12	19	+ 58.3%
Median Sales Price*	\$51,500	\$65,000	+ 26.2%	\$51,500	\$65,000	+ 26.2%
Percent of Original List Price Received*	91.6%	93.7%	+ 2.3%	91.6%	93.7%	+ 2.3%
Days on Market Until Sale	153	88	- 42.4%	153	88	- 42.4%
Inventory of Homes for Sale	181	62	- 65.7%	--	--	--
Months Supply of Inventory	12.1	2.5	- 79.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

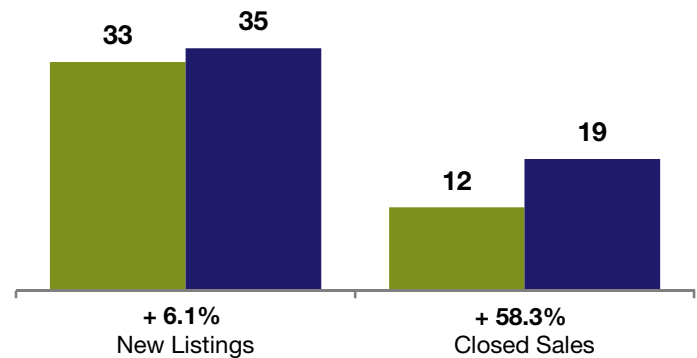
January

■ 2011 ■ 2012



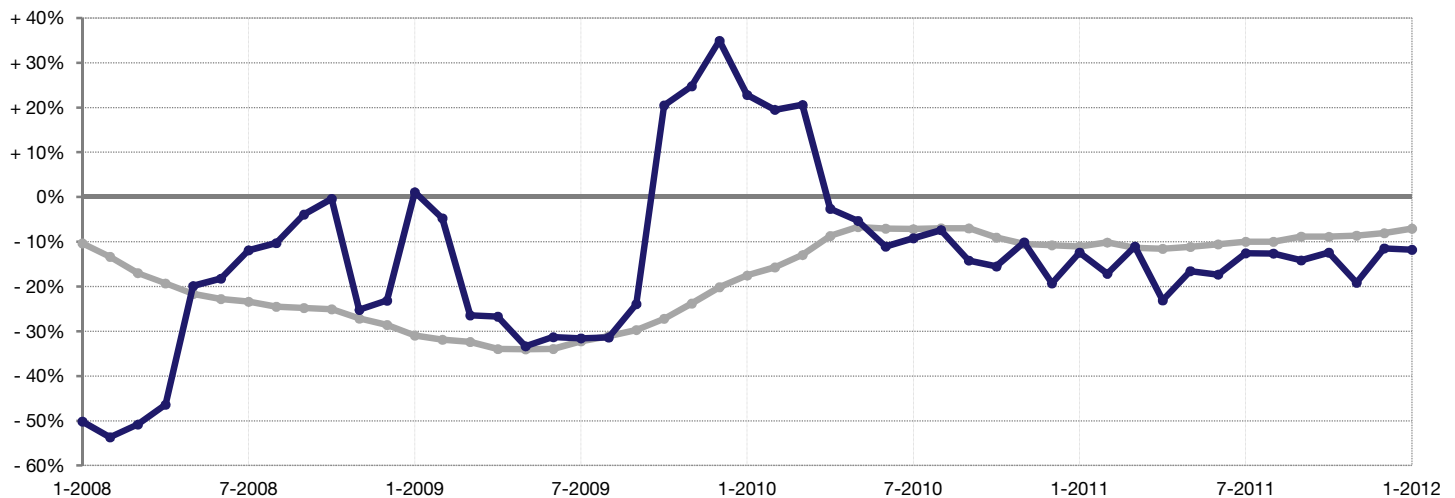
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Palm Springs — Palm Springs



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.