

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Palm Beach County

+ 12.4%

Change in
New Listings

- 6.8%

Change in
Closed Sales

- 0.7%

Change in
Median Sales Price

January

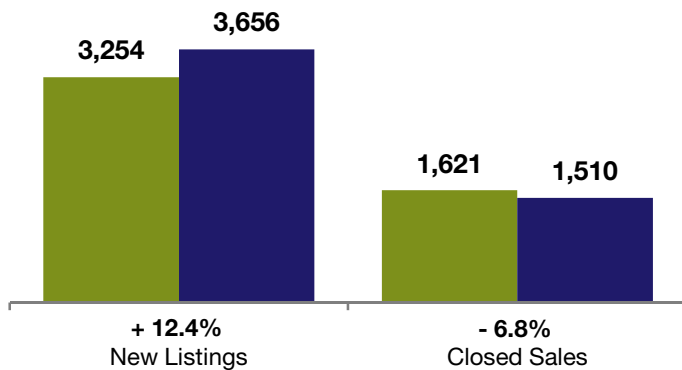
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3,254	3,656	+ 12.4%	3,254	3,656	+ 12.4%
Closed Sales	1,621	1,510	- 6.8%	1,621	1,510	- 6.8%
Median Sales Price*	\$120,000	\$119,101	- 0.7%	\$120,000	\$119,101	- 0.7%
Percent of Original List Price Received*	86.6%	89.4%	+ 3.2%	86.6%	89.4%	+ 3.2%
Days on Market Until Sale	156	155	- 0.6%	156	155	- 0.6%
Inventory of Homes for Sale	24,996	15,511	- 37.9%	--	--	--
Months Supply of Inventory	14.2	6.5	- 53.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2011 ■ 2012



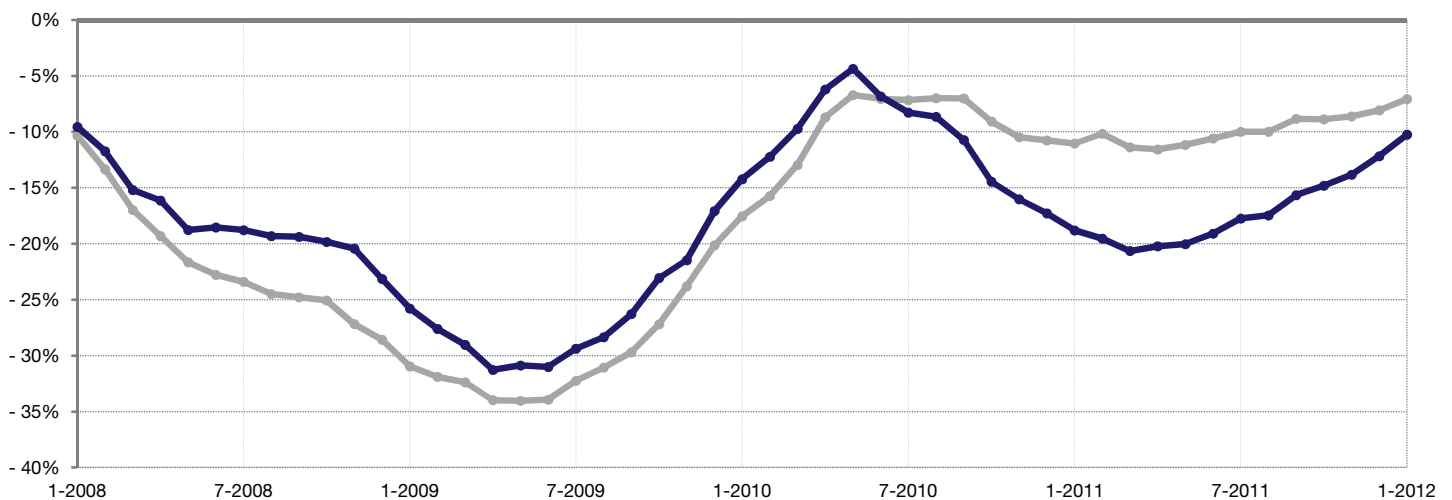
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Palm Beach County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.