

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Lake Worth

+ 5.9%

Change in
New Listings

+ 2.7%

Change in
Closed Sales

+ 26.1%

Change in
Median Sales Price

	January			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	271	287	+ 5.9%	271	287	+ 5.9%
Closed Sales	147	151	+ 2.7%	147	151	+ 2.7%
Median Sales Price*	\$65,000	\$81,950	+ 26.1%	\$65,000	\$81,950	+ 26.1%
Percent of Original List Price Received*	85.4%	89.8%	+ 5.2%	85.4%	89.8%	+ 5.2%
Days on Market Until Sale	141	149	+ 5.5%	141	149	+ 5.5%
Inventory of Homes for Sale	1,902	1,104	- 42.0%	--	--	--
Months Supply of Inventory	12.1	5.0	- 58.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

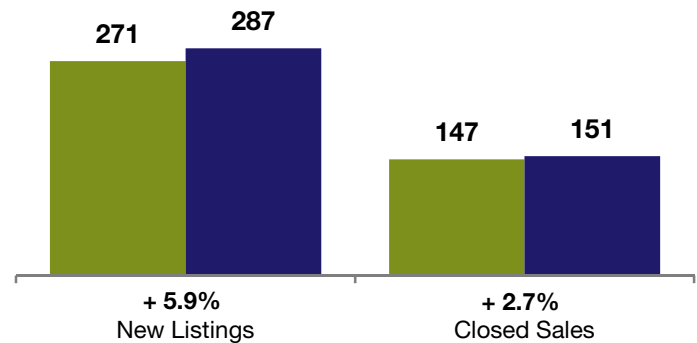
January

■ 2011 ■ 2012



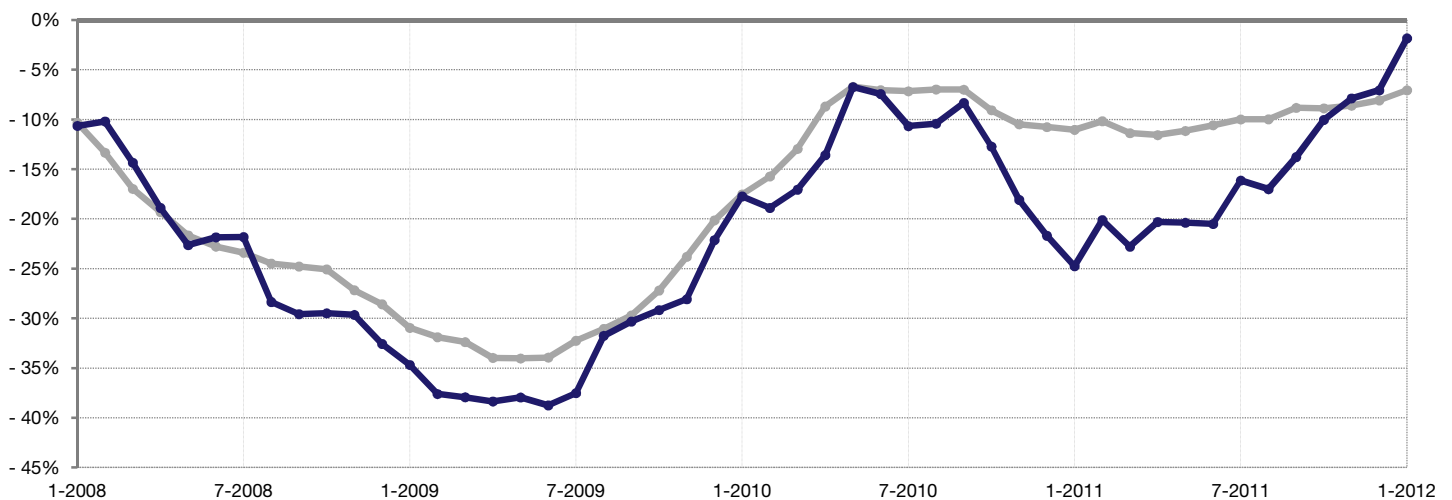
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lake Worth —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.