

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Hypoluxo

- 11.8%

Change in
New Listings

- 41.7%

Change in
Closed Sales

+ 50.3%

Change in
Median Sales Price

January

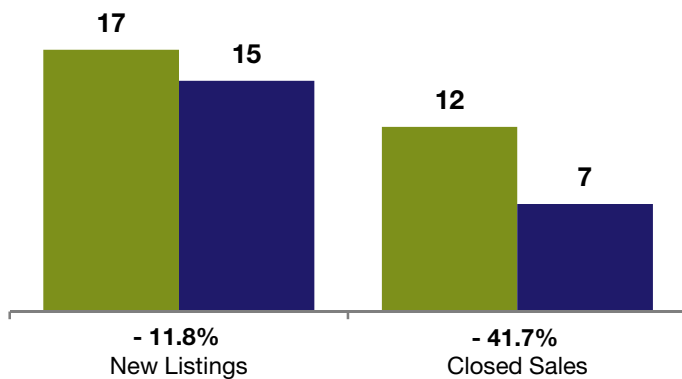
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	17	15	- 11.8%	17	15	- 11.8%
Closed Sales	12	7	- 41.7%	12	7	- 41.7%
Median Sales Price*	\$86,500	\$130,000	+ 50.3%	\$86,500	\$130,000	+ 50.3%
Percent of Original List Price Received*	90.0%	89.5%	- 0.5%	90.0%	89.5%	- 0.5%
Days on Market Until Sale	109	103	- 5.1%	109	103	- 5.1%
Inventory of Homes for Sale	113	63	- 44.2%	--	--	--
Months Supply of Inventory	14.3	5.2	- 63.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

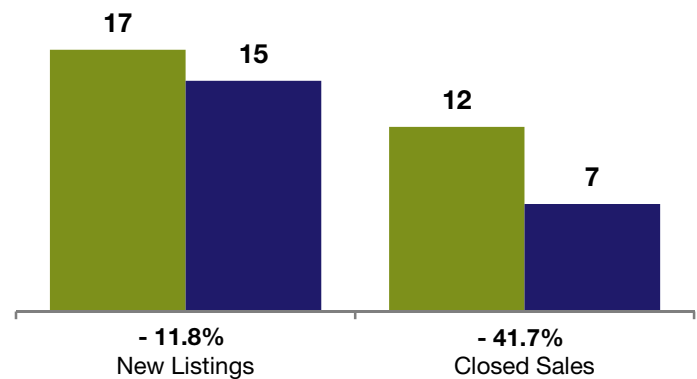
January

■ 2011 ■ 2012



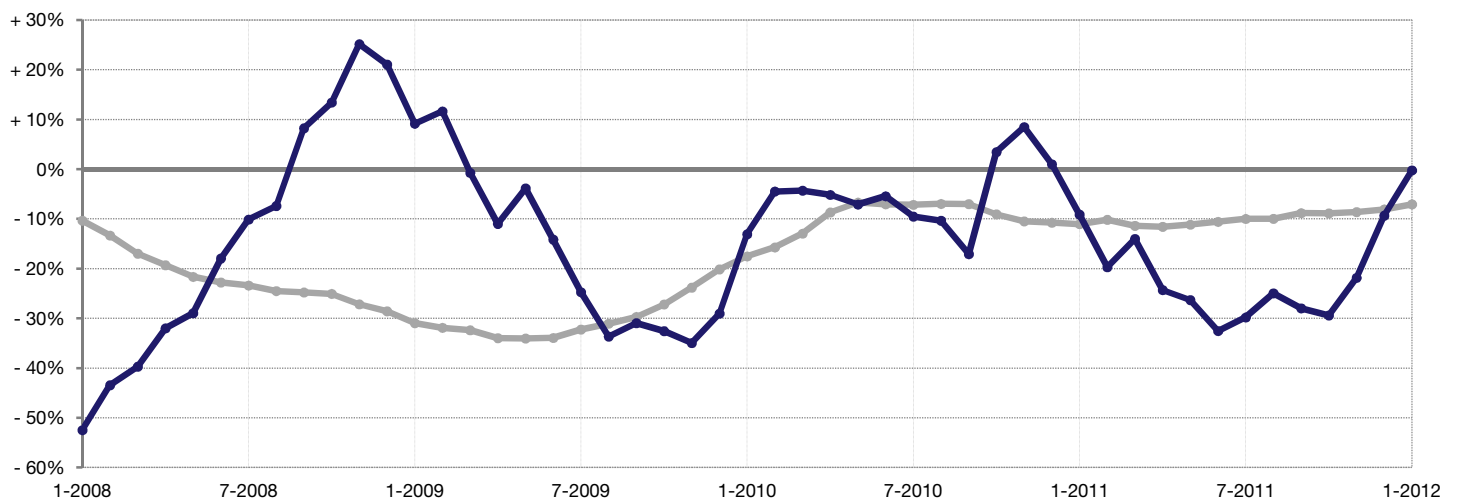
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Hypoluxo — Hypoluxo



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.