

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Delray Beach

+ 25.2%

Change in
New Listings

0.0%

Change in
Closed Sales

- 3.7%

Change in
Median Sales Price

January

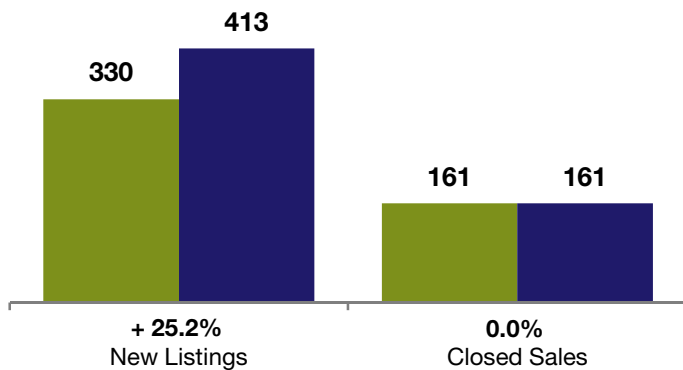
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	330	413	+ 25.2%	330	413	+ 25.2%
Closed Sales	161	161	0.0%	161	161	0.0%
Median Sales Price*	\$94,500	\$91,000	- 3.7%	\$94,500	\$91,000	- 3.7%
Percent of Original List Price Received*	83.8%	86.9%	+ 3.8%	83.8%	86.9%	+ 3.8%
Days on Market Until Sale	139	145	+ 4.3%	139	145	+ 4.3%
Inventory of Homes for Sale	2,645	1,753	- 33.7%	--	--	--
Months Supply of Inventory	14.3	7.2	- 49.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

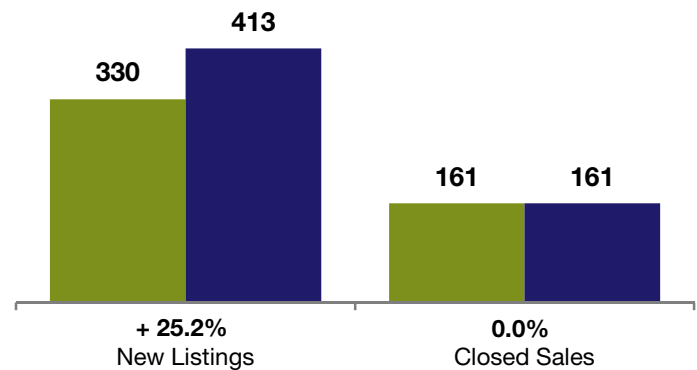
January

■ 2011 ■ 2012



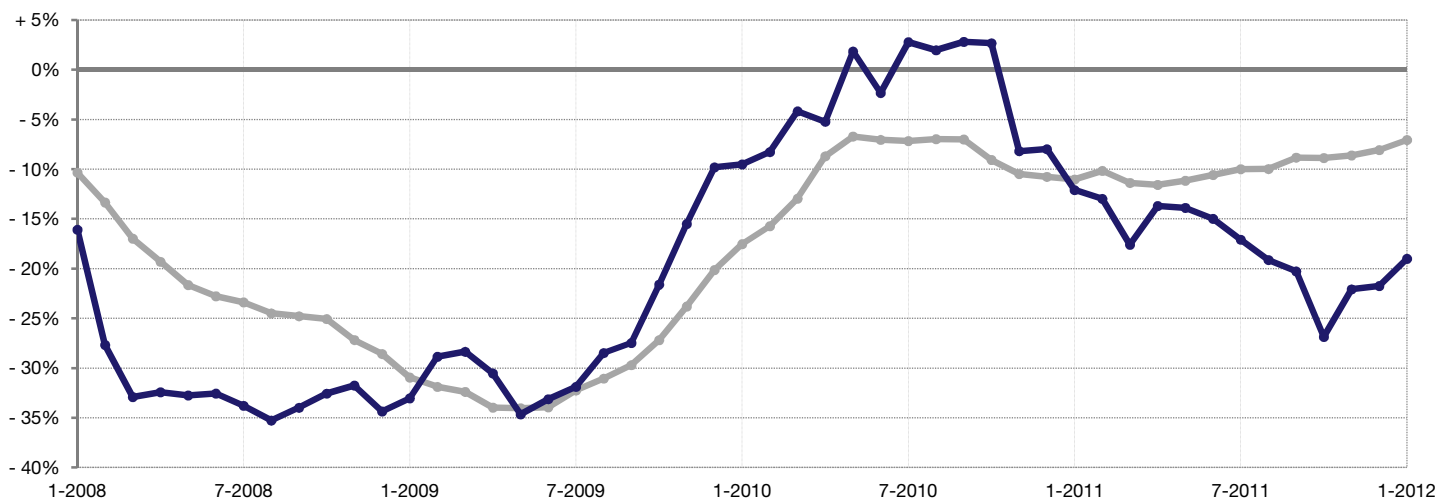
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Delray Beach — Delray Beach



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.