

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Boca Raton

+ 9.3%

Change in
New Listings

- 15.6%

Change in
Closed Sales

- 9.3%

Change in
Median Sales Price

January

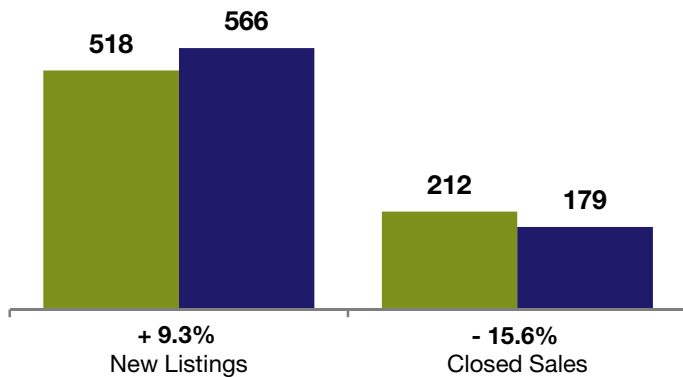
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	518	566	+ 9.3%	518	566	+ 9.3%
Closed Sales	212	179	- 15.6%	212	179	- 15.6%
Median Sales Price*	\$182,000	\$165,000	- 9.3%	\$182,000	\$165,000	- 9.3%
Percent of Original List Price Received*	83.9%	86.6%	+ 3.3%	83.9%	86.6%	+ 3.3%
Days on Market Until Sale	161	167	+ 3.5%	161	167	+ 3.5%
Inventory of Homes for Sale	4,175	2,820	- 32.5%	--	--	--
Months Supply of Inventory	16.4	8.8	- 46.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2011 ■ 2012



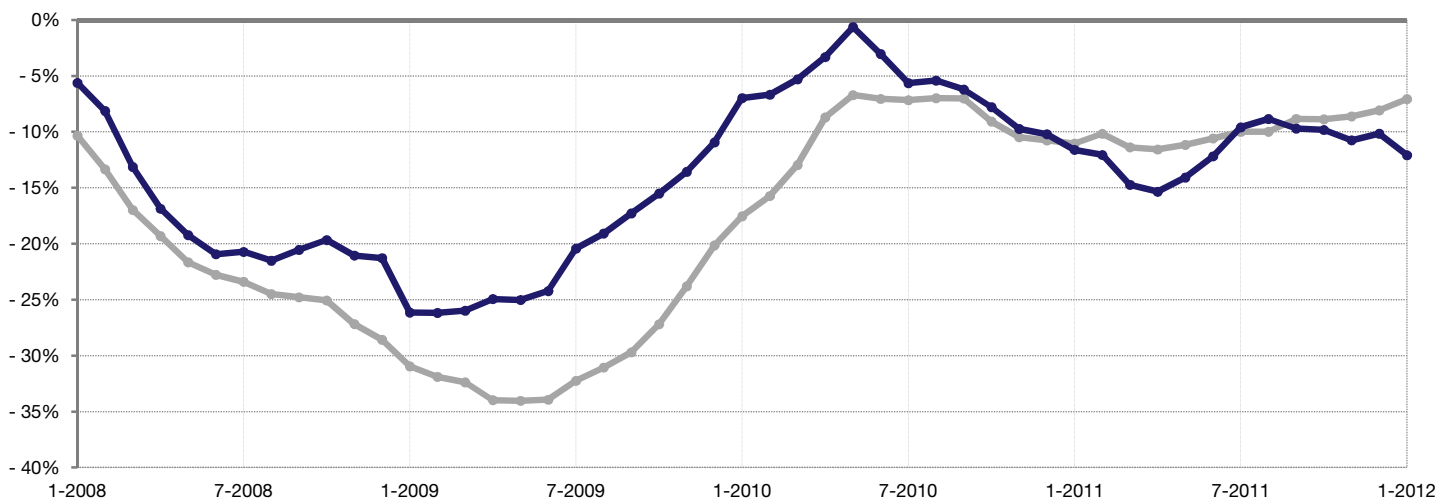
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Boca Raton — Boca Raton



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.