

Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Highland Beach

- 11.1%

Change in
New Listings

- 16.7%

Change in
Closed Sales

+ 9.8%

Change in
Median Sales Price

February

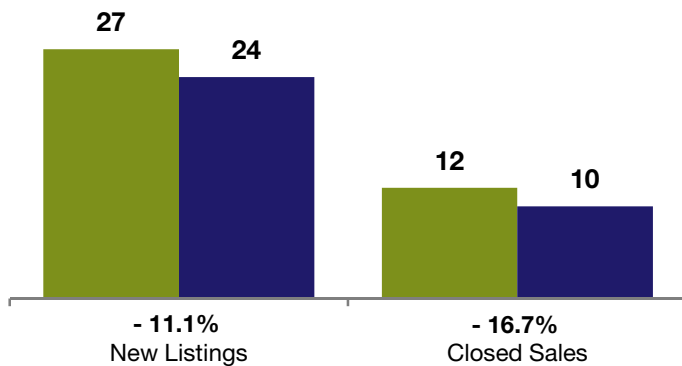
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	27	24	- 11.1%	72	62	- 13.9%
Closed Sales	12	10	- 16.7%	24	16	- 33.3%
Median Sales Price*	\$330,000	\$362,500	+ 9.8%	\$396,250	\$375,000	- 5.4%
Percent of Original List Price Received*	79.6%	85.8%	+ 7.8%	81.7%	85.5%	+ 4.7%
Days on Market Until Sale	337	157	- 53.5%	263	157	- 40.5%
Inventory of Homes for Sale	303	195	- 35.6%	--	--	--
Months Supply of Inventory	19.2	10.1	- 47.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

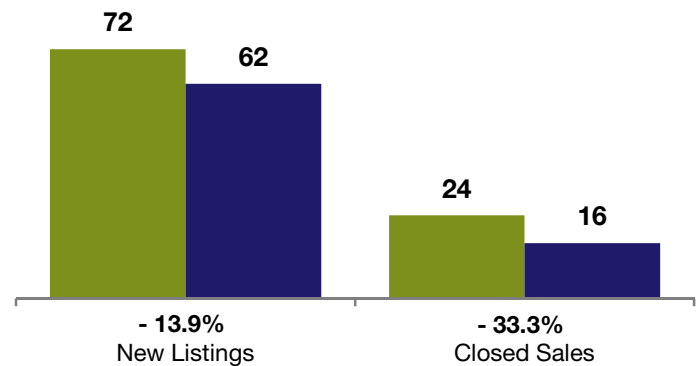
February

■ 2012 ■ 2013



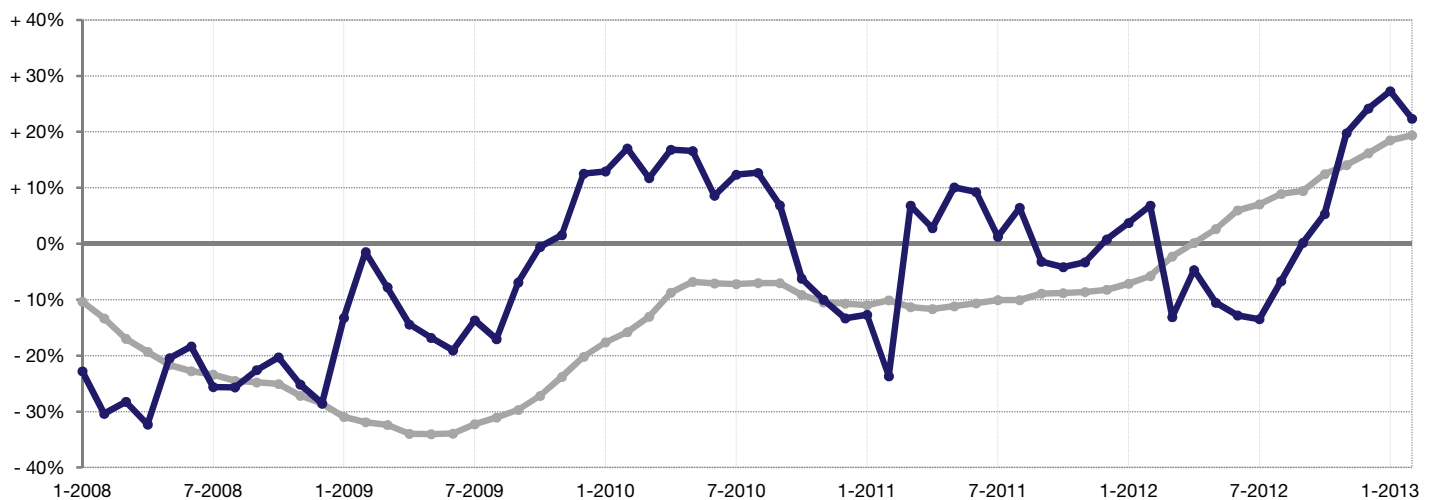
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Highland Beach — Highland Beach



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.