

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Delray Beach

+ 17.9%

Change in
New Listings

- 5.5%

Change in
Closed Sales

+ 30.1%

Change in
Median Sales Price

December

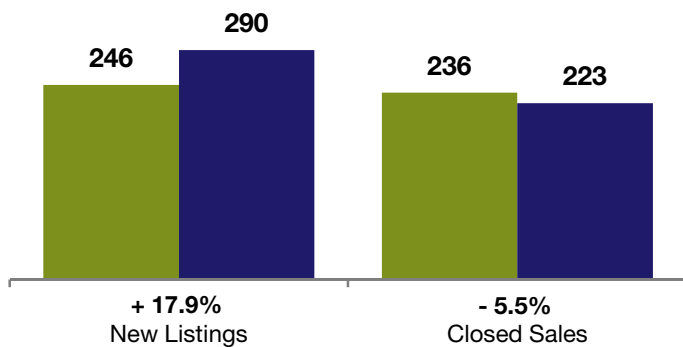
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	246	290	+ 17.9%	3,506	3,661	+ 4.4%
Closed Sales	236	223	- 5.5%	2,697	2,843	+ 5.4%
Median Sales Price*	\$93,000	\$121,000	+ 30.1%	\$87,250	\$99,900	+ 14.5%
Percent of Original List Price Received*	85.4%	89.8%	+ 5.1%	84.7%	88.1%	+ 4.0%
Days on Market Until Sale	138	132	- 4.5%	152	134	- 11.7%
Inventory of Homes for Sale	2,056	1,369	- 33.4%	--	--	--
Months Supply of Inventory	9.1	5.4	- 41.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

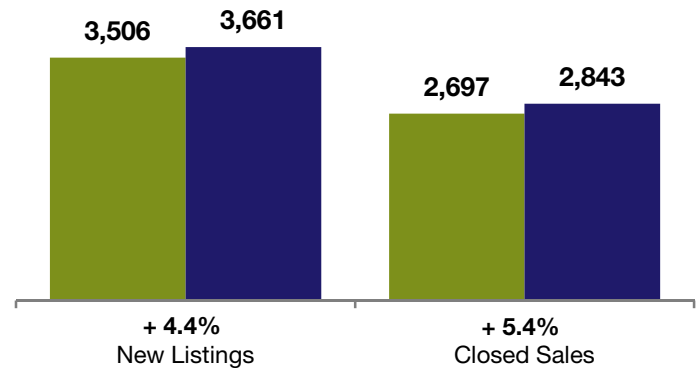
December

■ 2011 ■ 2012



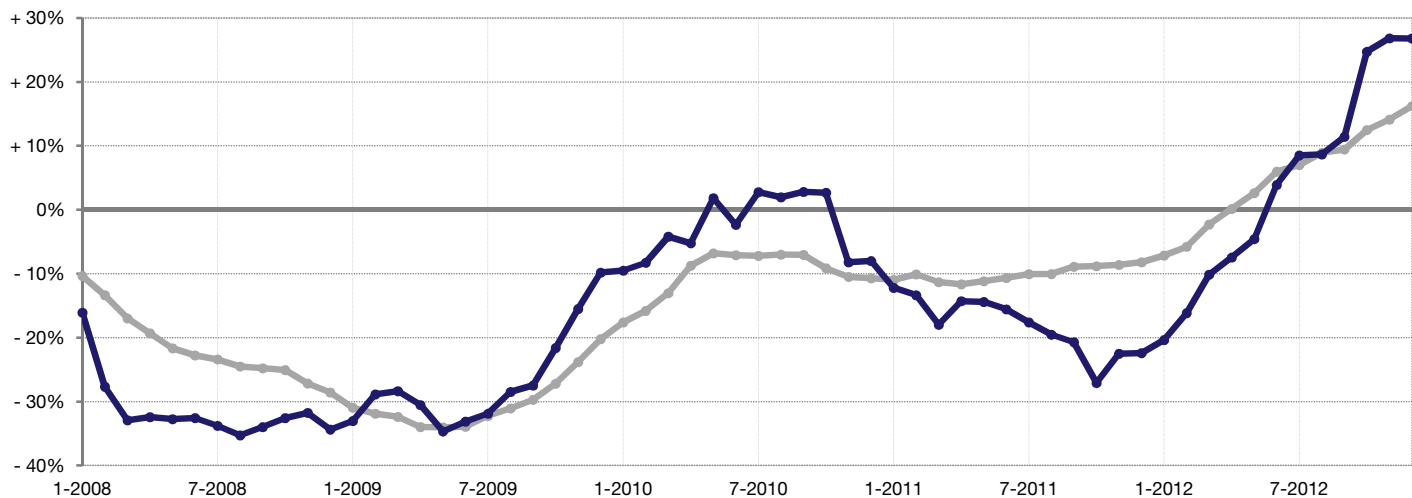
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Delray Beach — Delray Beach



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.