

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE REALTORS® ASSOCIATION OF THE PALM BEACHES



Boca Raton

+ 17.1%

Change in
New Listings

+ 11.8%

Change in
Closed Sales

+ 27.8%

Change in
Median Sales Price

December

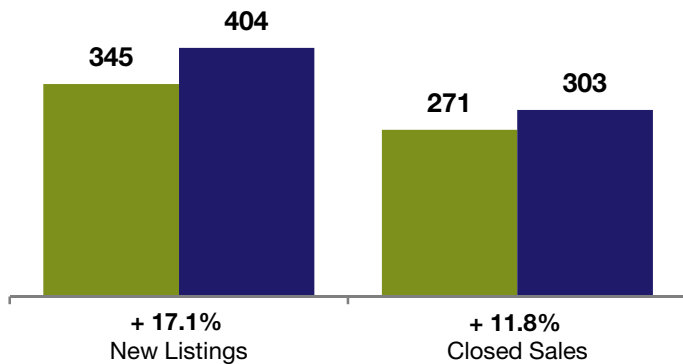
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	345	404	+ 17.1%	4,832	5,369	+ 11.1%
Closed Sales	271	303	+ 11.8%	3,540	3,876	+ 9.5%
Median Sales Price*	\$180,000	\$230,000	+ 27.8%	\$190,000	\$206,000	+ 8.4%
Percent of Original List Price Received*	87.1%	89.2%	+ 2.4%	85.0%	88.3%	+ 4.0%
Days on Market Until Sale	163	140	- 14.0%	170	151	- 11.4%
Inventory of Homes for Sale	3,315	2,345	- 29.3%	--	--	--
Months Supply of Inventory	11.1	6.7	- 40.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

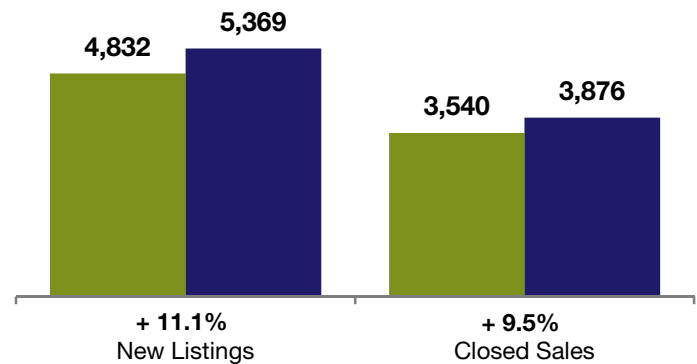
December

■ 2011 ■ 2012



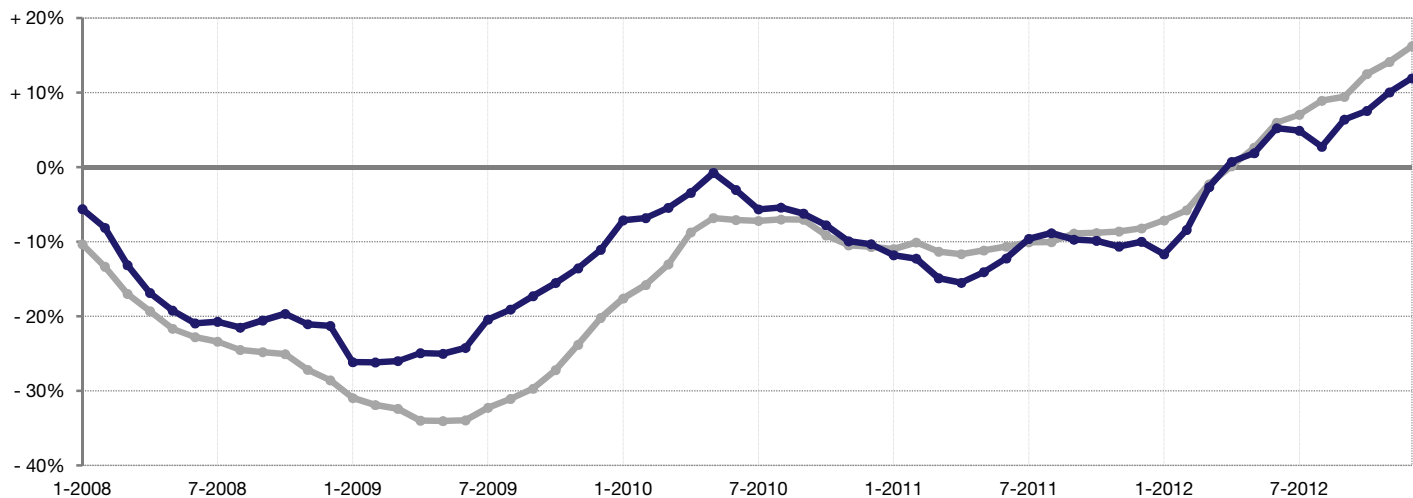
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Boca Raton — Boca Raton



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Regional MLS. | Powered by 10K Research and Marketing.